

San Joaquin Valley Chapter

API Website www.apibakersfield.com

October 2023



Climate Change— An Existential Threat?

Everyday we hear the pounding of the drums about all that is caused by "Climate Change." Raging wildfires, horrendous hurricanes, and unbearable heatwaves — all purportedly caused by man-made climate change. Is climate change really an existential threat to humanity? Join me for a reality check as we discuss the facts."

DAVID B. KILPATRICK

Dave is President of Kilpatrick Energy Group, which invests in oil and gas ventures and provides strategic consulting services to the energy industry. From 2003-22, he served on the Board of Directors of Cheniere Energy Inc., a publicly traded company that is the largest exporter of LNG in the USA. Dave currently serves on the Board of two private oil and gas companies — Asphalta LLC, and Mustang Resources, LLC. He has also advised BlackRock TCP Capital Corporation in its energy investments. Over the past 20 years, Dave served on the Board of Directors of 5 companies.

Dave was formerly President and COO of Monterey Resources, the largest independent oil and gas company in California until its merger with Texaco. He held various management positions with Santa Fe Energy Resources in California and Texas.

Dave has served his profession as President of CIPA, a Director of IOPA, and on the Board of Directors of the WSPA. Dave has also served on the Advisory Board at the University of Southern California, Viterbi School of Engineering.

In the community, Dave has served as Chairman of the Board for the Greater Bakersfield Chamber of Commerce. He is a past President of the R.M. Pyles Boys Camp and serves on the Board of Directors. He has also been a member of the Boards of Directors of the Bakersfield Homeless Center and the United Way.

Dave has a BS in Petroleum Engineering from the University of Southern California and a BS Degree in Geology and Physics from Whittier College.

General Meeting: October 17, 2023

Guest Speaker:
Dave Kilpatrick
Kilpatrick Energy Group

Special Guest Speaker: Shannon Grove State Senator, CA 12th

Location:

1933 Prohibition Lounge 7900 Downing Avenue Bakersfield, CA 93308

Schedule:

Tech Session 6:30 PM
Social Hour: 6:00 PM
Dinner: 7:00 PM
Speaker: 7:45 PM
Price: \$35.00 w/RSVP and
online pay
\$40.00 at door

Social Hour Sponsor: John Sanders MMI

Tech Session Sponsor:
Dustin Trahan
SLB

Super Prize Sponsor: Tim Frame MTS Solutions LLC

Special Guest Speaker



Shannon Grove

12th District California State Senator

Legislative Update

Senator Shannon Grove was born and raised in Kern County.

Grove served in the US Army, and while stationed in Frankfurt, Germany she witnessed the fall of the Berlin Wall.

Following her service to our nation, she established a staffing company where she currently serves as the CEO.

Prior to her election to the State Senate, Senator Grove was the first woman veteran elected to the California Legislature as she served in the Assembly from 2010 to 2016. Grove served as the Senate Republican Leader from 2019-2021.

In 2022, Senator Grove was elected the 12th Senate District, where she continues to advocate for small businesses, farmers, families, and the CA Oil Industry. She currently lives in Kern County with her husband, Rick. They are the proud parents of five children and ten grandchildren.

A Message from the Chair

Happy October,

October is here and as everyone prepares for fall, we are thrilled to have our Fall Fun Shoot this month. It promises to be another fantastic event with support from everyone. I would like to thank all the participants' sponsors, volunteers, board members and event Chair for all the hard work and support. Our final event for the year will be the Oil Barron's Ball on Nov 4. There are still a few tables available so please reserve yours on the website. This year's ball will be held at Stockdale County Club and will be a party not to miss.

For our October meeting we are looking forward to hearing from both, Senator Shannon Grove and David Kilpatrick. Please come out and join us for a fun evening on October 17th. Please RSVP early for October meeting to be included in the door raffle, (it helps the restaurant with staffing and meals knowing how many to count on)

Our September meeting will be held at 7900 Downing Ave in Bakersfield; I am looking forward to seeing all of you on October 17th so please RSVP early. I would love to hear your feedback, comments, Ideas, and suggestions. Please feel free to contact me apibakersfieldchapter@gmail.com or call 661.302.6899

Russell Thibodeaux

2023 API Chairman



2023 Upcoming Events

October 17	General Meeting David Kilpatrick Shannon Grove?
November 4	Oil Baron's Ball
November 18	Adopt-a-Highway
Jan 16, 2024	General Meeting
Feb 20, 2024	General Meeting
Mar 19, 2024	General Meeting
April 16, 2024	General Meeting
May 17, 2024	API Golf Tournament
	Stockdale CC Sundale CC
May 21, 2024	General Meeting

API Facebook Page



Visit the API Facebook page at

www.facebook.com/
apibakersfieldchapter

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Kaylene Ransom

Social Media Chair

Kaylene.ransom@anacapa.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Kaylene Ransom. Join today and see what everyone is talking about.

Speakers on Deck

October 17, 2023

David Kilpatrick Shannon Grove

November and December, no meeting

OIL BARON'S BALL BLACK GOLD EXTRAVAGANZA

Saturday November 4th

Stockdale Country Club 7001 Stockdale Hwy 5:30p-11:30p

We cordially invite you to an unforgettable evening of socializing, dining, and dancing as the 2023 Oil Baron and Baroness are crowned. Enjoy fine dining, live music, and incredible company as we honor the oil industry's finest.

EVENT TICKETS-\$100 EACH
RAFFLE COINS- \$50 EACH OR 3 FOR \$100

*TAX ID 95-3086622

VISIT THE API WEBSITE TO PURCHASE EVENT TICKETS AND TABLES BY OCT. 27TH AND RAFFLE COINS BY NOV. 3RD

WWW.APIBAKERSFIELD.COM

CONTACT JOHN SANDERS FOR ADDITIONAL QUESTIONS 661-428-5800 OR JOHN.SANDERS@MMI-SERVICES.COM



OIL BARON'S BALL

BLACK GOLD EXTRAVAGANZA

Saturday November 4th

SPONSORSHIP PACKAGES

Platinum \$5,000

- TABLE OF 10
- 6-50/50 COINS
- Branded Oil Derrick
- 3L MADORAM

Gold \$ 2,500

- TABLE OF 10
- 3-50/50 COINS
- Branded Oil Derrick
- 1.5L MADORAM

Silver \$1,000

- 4 EVENT TICKETS
- 2-50/50 COINS

Bronze \$500

• 2 EVENT TICKETS

All Sponsorship Packages include recognition on a large banner at the event, Platinum Sponsors will be displayed on an additional banner and acknowledged from the Master of Ceremonies, and recognition in the API newsletter. Additionally your company will be featured in a Special Addition newsletter highlighting the event.

Visit the API website to purchase Sponsorships and tickets. www.APIBakersfield.com or call John Sanders 661-428-5800 Send high res logo to john.sanders@mmi-services.com



Adopt-a-Highway

November 18, 2023

7 am

Meet at Rosedale Hwy & Enos Lane (Hwy 58 & 33)

Breakfast Burrito's provided

Sign up online at

www.apibakersfield.com/news-events/upcomingevents/

Recognition for most Valuable find and most Unique find

Contact is Dan Sliter

PCL Industrial Services, Inc.

T: 661-847-4487

M: 661-343-2808

dlsliter@pcl.com

Education and Community Involvement

Thank you to all who participated in the Oil Can Do It food drive. With your help, API contributed 28,669 pounds of food. All OCDI participants (API, CRC, Aera, Chevron) combined for a total of 187,012 pounds of food!

We are looking to coordinating a couple volunteer nights at CALM Holiday Lights event. Details to follow.



If you have ideas for other Education and Community Involvement events, please contact David Budy at dbudy@sentinelpeakresources.com.

OIL CAN DO IT!



San Joaquin Valley Chapter



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FALL FUN SHOOT

The Fall Fun Shoot was held on Friday, Oct 6 at 5 Dogs Range. 50 teams, 250 shooters competed. This was the largest API shoot ever. Thank you to all the sponsors.



FALL FUN SHOOT







The Bar is ready!

Allen White and Robin cooking Jambalaya!













1st place handicap team Audubon Companies



2nd place handicap team Midwest Hose & Specialty



3rd place handicap team Snow Well Services



Top Shooter Mike Shults



Top Shooter Pam Binns



Top Team
Sage Rider West









SOME RAFFLE PRIZE WINNERS

Platinum Sponsorship!!!

California Resources Corporation made a generous contribution of \$25,000 and became a Platinum Sponsor for the API. The check was presented at the April meeting by Anibal Araya and Melissa Morse.



Website News

Check out the new site for Jobs and Internships.

Under the Resources heading you can find spots to post job openings and resumes for positions desired.

There is also a spot to post Internships if your company is seeking applicants.

General Meetings

General Meetings are held on the third Tuesday of each month (February through October) at the 1933 Prohibition Room in Bakersfield, 7900 Downing Avenue. Social Session starts at 6:00 PM, Technical Session starts at 6:30 p.m., and the Dinner Session starts at 7:00 p.m.

Dinners are \$35 for pre-paid RSVPs and \$40 at the door. We may have very limited seating for those who do not RSVP. We ask that you RSVP by 5:00 PM on the Thursday before meeting and prepay for your dinner on our website at:

http://www.apibakersfield.com/pay-online/api-monthly-dinner-meeting/

Your payment is your RSVP. If you cannot prepay online, please contact Aaron Altramirano for another prepay option. Those who pre-pay either way are eligible for the door prizes following the guest speaker's presentation. In order to guarantee your seat and dinner choice (steak, chicken, salmon, or vegetarian) for the meeting, please check the appropriate menu selection when you are on the payment page.

Honorary Lifetime Members may RSVP to: apibakersfieldchapter@gmail.com with your choice of menu option.

Enterprise Holdings makes large scholarship donation

A special thank you to Linda Bliss and Enterprise Holdings for donating \$5000 to the scholarship fund.

Please consider Enterprise for your rental vehicle needs.

Enterprise Car Rental and Enterprise Truck Rental.

See ad on page 29

Time to Renew Your Newsletter Sponsorships!

As you read through the newsletter, you can see many of our supporters sharing information about their businesses. These are our newsletter sponsors. We thank them for their support and remind them that it is time to renew your sponsorship. We will need your renewal by the end of this month in order to continue your sponsorship in future newsletters. So please follow the instructions below to renew. Thank you.

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to Anibal Araya, anibal.araya@crc.com. Graphics can be provided to Tim Frame, tim@mts-stim.com. Contact Tim Frame if you have any questions or need assistance (661) 447-5123.

<u> API Social Sponsorship</u>

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

Sponsoring a social will include the following

- Email distribution of your company name to the API contact list (600+ industry related emails)
- Company logo and promotional items can be promoted at sign in/raffle table during the social
- Social event turnout is typically 40-60 industry related people
- Event will be promoted at API general meeting and API newsletter (600+ industry related emails)
- Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

Social Sponsorship Cost

- Cost can range from \$600 \$2,000+
- Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest
- Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)
- We can work with any budget
- If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split
 in half

For more information please contact:

Todd Bivens, tbivens@bak.rr.com

American Petroleum Institute does not charge or profit for setting up social events



API Sponsorship Packages

Dear Fellow API Members, Supporters, & Volunteers,

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$75,000 to 29 Scholarship Recipients in June of 2022 and our goal is to exceed this years' efforts in 2023.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details, however, we can contour packages based on your individual or company needs and requirements.

API ticket and event management is an option available to you

- ⇒ Platinum
- ⇒ Silver
- ⇒ Black Gold
- ⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is **100% tax deductible, Tax ID# 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, etc.

Thank you for making a difference in our community!

(All packages are customizable based on your company preference and requirements)

API Platinum Sponsorship Package \$25,000

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- API Golf Tournament 2 Four Man Teams
- Fall Fun Shoot 2 Five Man Teams
- Oil Baron's Ball Platinum Sponsorship plus one premium table with 10 event tickets
- Company name on 2 API Scholarships

API Silver Sponsorship Package \$15,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 4 API Annual Memberships
- API Golf Tournament 1 Four Man Team
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball Gold Sponsorship plus one premium table with 10 event tickets

API Black Gold Sponsorship Package \$10,000

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

API Bronze Sponsorship Package \$5,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

Black Gold & Bronze Sponsorships Choice of 1 of the following events:

- API Golf Tournament 1 Four Man Team
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball One premium table with 10 event tickets

Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron SJBU, and Enterprise Vehicle Rentals, being API's corporate sponsors and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com







Platinum Corporate Sponsor



Corporate Sponsor



Corporate Sponsor



Marla Maples Scholarship

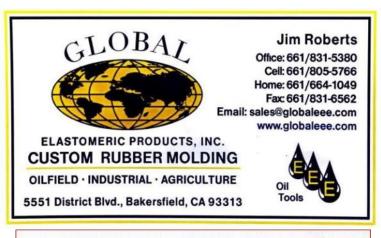
Newsletter Sponsorship

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to Anibal Araya, anibal.araya@crc.com. Graphics can be provided to Tim Frame, tim@mts-stim.com.

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400





Eddie Gutierrez Sales Representative

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We recognize the challenges and opportunities you're facing in today's highly competitive and increasingly complex oil and gas markets.

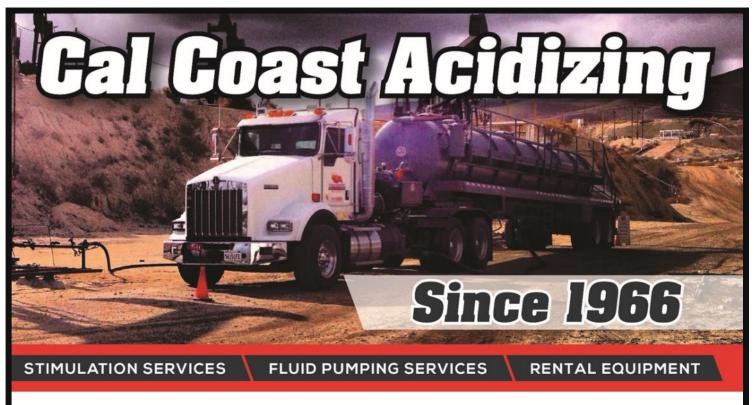
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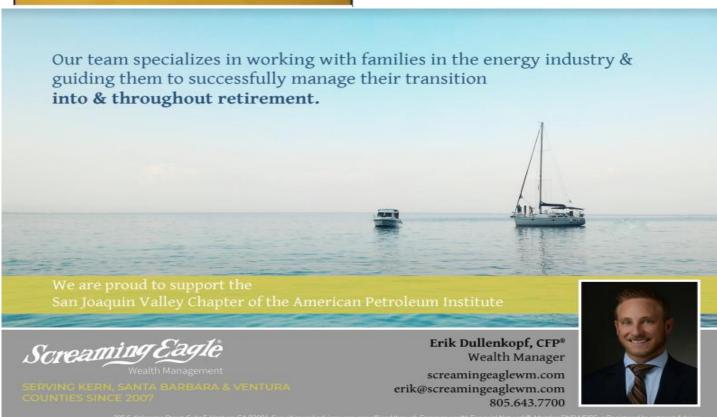
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Manufacturer's Representative

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