



# San Joaquin Valley Chapter

API Website [www.apibakersfield.com](http://www.apibakersfield.com)

March 2023



**Molly Laegeler**  
**Chevron**  
**VP, SJVBU**



## How Chevron is Advancing a Lower Carbon Future for Energy

Molly Laegeler is Vice President of Chevron North America Exploration & Production Company's San Joaquin Valley Business Unit, a role she assumed in October 2021. In this role, Molly oversees Chevron's oil and gas production business in California, which produces affordable, reliable energy that improves lives and powers the state forward.

Molly joined Chevron in 2005. Since then, she has held a variety of roles of increasing responsibility, including as a petroleum engineer supporting the exploration and production of Chevron's deepwater assets in the Gulf of Mexico and western Africa, as general manager of strategy and planning for Chevron Indonesia, as the Mid-Continent Business Unit's (MCBU) operations area manager for the Midland Basin, and most recently as MCBU's general manager of asset development.

Molly earned a Bachelor of Science in Petroleum Engineering from Missouri University of Science and Technology, and an M.B.A. from Tulane University. She is a member of the Missouri University of Science and Technology's Computing and Engineering Advisory Board, and the Society of Petroleum Engineers.

Molly grew up in the St. Louis, Missouri area. She and her husband, Andy, reside in Bakersfield and have two sons: Jacob and Zachary. Outside of work, she enjoys spending time with her family, being outdoors, and being active.

**General Meeting:**  
**March 21, 2023**

**Guest Speaker:**  
**Molly Laegeler, Chevron**  
**VP SJVBU**

**Technical Speaker:**  
**Mike Umbro**

**Location:**  
1933 Prohibition Lounge  
7900 Downing Avenue  
Bakersfield, CA 93308

**Schedule:**  
Social Hour: 6:00 PM  
Tech Session: 6:30 PM  
Dinner: 7:00 PM  
Speaker: 7:45 PM  
**Price: \$35.00 w/RSVP and  
online pay  
\$40.00 at door**

**Social Hour Sponsor**  
Jeff Hanson  
Baker Hughes Petrolite

**Tech Session Sponsor:**  
Corey Hartwig  
PCL

**Super Prize Sponsor:**  
Tim Frame  
MTS Solutions

# Technical Session



**Mike Umbro**

**Californians for Energy and Science**

Mike is born and raised in San Diego. He lives there with his wife and three kids, enjoying an active SoCal outdoors lifestyle.

Mike is an independent investment banker with FieldView Capital, which he founded in 2008. After brokering private equity deals from 2008-2017, Mike shifted to operator life.

In 2018, Mike started Premier Resource Management with two partners in Bakersfield, CA. PRM is developing an energy project on the West Side of the San Joaquin Basin.

Californians for Energy & Science is a nonprofit organization that Mike started in 2022 to study the benefits of locally produced energy.

Mike holds a BA in Economics-Pepperdine University (2005), Master of Energy Business-University of Tulsa (2016), and Master of Environmental Management- Duke, Nicholas School of the Environment (2021).

# A Message from the Chair

## Happy March API Members!

It's March and this year is off to great start. Your Board has been working really hard to make 2023 a great year. The Scholarship Committee is accepting applications and if you know anyone that meets the qualifications, please pass on that the information is available on the web site. We are budgeting for **\$100,000** in scholarships this year. The Education Committee has been working with local schools to assist in judging; VEX Robotics, Science Fair, STEM Olympiad, and Academic Decathlon; signups are available on the website. Adopt-a-Highway has a cleanup planned on March 25<sup>th</sup> and signup is available on the website. The Golf Committee has planned another great tournament for May 5<sup>th</sup>. This event is sold out, but we are still accepting raffle prizes and promotional items for the team bags. Our Vice Chair has worked hard to find our speakers this year with lots of wonderful speakers and different topics for everyone. Our March meeting will have speakers Molly Laegeler, VP Chevron SJVBU and Mike Umbro with Californians for Energy and Science . This promises to be a great meeting so please RSVP quickly before it sells out.

Our March Meeting will be held at 7900 Downing Ave in Bakersfield; I am looking forward to seeing all of you on March 21<sup>st</sup> so please RSVP early. I would love to hear your feedback, comments, Ideas, and suggestions. Please feel free to contact me

[Rthibodeaux@keyenergy.com](mailto:Rthibodeaux@keyenergy.com)

or

[apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com) or call 661.205.3088



**Ten Policies to Unleash American Energy and Fuel Recovery  
See Page 16 -19 and  
API Executive Summary**

## 2023 Upcoming Events

March 25	Adopt-a-Highway
March 21	General Meeting Molly Laegeler Chevron SJVBU VP
April 18	General Meeting Melissa Morse CRC VP Reserves
May 5	API Golf Tournament
May 16	General Meeting Aimee Blaine
June 20	General Meeting Scholarship Night
July 18	General Meeting Vince Fong
August 15	General Meeting
September 19	General Meeting
October 6	Fall Fun Shoot

### API Facebook Page



Visit the API Facebook page at

[www.facebook.com/apibakersfieldchapter](https://www.facebook.com/apibakersfieldchapter)

View upcoming events and photos from past events. To submit photos from API events, please send an email to Kaylene Ransom Social Media Chair

[Kaylene.ransom@anacapa.com](mailto:Kaylene.ransom@anacapa.com)

### API LinkedIn Group



Have you joined API's LinkedIn Group?

[www.linkedin.com/groups/6788222/profile](https://www.linkedin.com/groups/6788222/profile)

This group is also managed by Kaylene Ransom. Join today and see what everyone is talking about.



# Speakers on Deck

## April 2023

Melissa Morse, CRC VP of Reserves - Guest speaker  
Jeremy Keller, Rondo Energy - Technical Session

## May 2023

Aimee Blaine, AERA Energy, Sr VP Technical - Guest  
Brett Hinkel, Svante Engineering - Technical Session

## July 2023

Vince Fong, CA Assemblyman - Guest  
Anthony Gwartney, Tenkenka - Technical Session

# API Scholarships

## API Scholarship Application is now available on the API website

The 2023 API Scholarship Application is now available on the API website here: [2023 API Scholarship Application](#). The scholarship is open for any graduating high school seniors and returning full time college students who wish to pursue a college curriculum that is closely related to the petroleum industry. The scholarship is also open to students in trade schools who are learning skills that could be beneficial to the petroleum industry.

Log in at this web address [2023 API Scholarship Application](#) and download the application today.

Last year, the San Joaquin Valley Chapter of the API awarded \$67,000 in scholarships to deserving students and has awarded over \$600,000 in scholarships in the past ten years. This year we plan to award \$67,000 in scholarships. So, get busy, get online, and apply for a scholarship. **The deadline for applications is March 31, 2023.** Scholarship recipients will be notified in May 2023 and we will host them and their family members at an awards dinner in June 2023.

# **Adopt-a-Highway**

**March 25, 2023**

**8-10 am**

**Meet at Rosedale Hwy & Enos Lane (Hwy 58  
& 33)**

**Breakfast Burrito's provided**

**Sign up at the March General Meeting or at  
[www.apibakersfield.com/news-events/upcoming-  
events/](http://www.apibakersfield.com/news-events/upcoming-events/)**

**Recognition for most Valuable find and most  
Unique find**

**Contact is Dan Sliter**

**PCL Industrial Services, Inc.**

**T: 661-847-4487**

**M: 661-343-2808**

**[dlsliter@pcl.com](mailto:dlsliter@pcl.com)**

# Education and Community Involvement Volunteers Needed

## Upcoming Events

- March-July, Mentors for MESA program, Bakersfield College
- March 14, Tues – Kern County Superintendent of Schools Science Fair (Mechanics Bank Convention Center)
- March 18, Teaming Up Against Cancer, Stramler Park, contact Mike Handren
- March 24, Career Day, McKee Middle School
- March 25, CA Academic Decathlon Championship, Santa Clara CA
- April 28, Kern County Career and STEM Expo, KC Career Technical Education Center
- May 6, Sat – Kern County Superintendent of Schools STEM Olympiad (Liberty High School)
- May 13, Pyles Boys Camp BBQ, servers needed, contact Tim Frame

**Contact David Budy to volunteer for the important Community Involvement Events or go to**

**[www.apibakersfield.com/news-events/education-and-community-involvement/](http://www.apibakersfield.com/news-events/education-and-community-involvement/)**

**[dbudy@sentinelpeakresources.com](mailto:dbudy@sentinelpeakresources.com)**

# **API Golf Tournament is sold out**

**Go to the website to get on the waiting list  
of contribute raffle prizes  
[www.apibakersfield.com](http://www.apibakersfield.com)**

**We are still looking for sponsors for raffle prizes**

**Please contact**

**Jim Roberts, [jroberts3@bak.rr.com](mailto:jroberts3@bak.rr.com)**

**Or**

**Scott Hamilton, [shamilton@globaleeee.com](mailto:shamilton@globaleeee.com)**

**To donate**

***The API Golf Tournament Committee is looking for gifts for our golfers.***

**The Tournament scheduled for May 5th is sold out.**

**Get your company name in the hands of all 350 golfers.**

**If you already have items, we would love to have them.**

**If you do not, look at these items and contact Sandy.**



Etched Look Imprint



**(661) 747-7183    [sandy@imprint4us.com](mailto:sandy@imprint4us.com)**



# Volunteers Needed

We need volunteers to help setup, serve food, and clean up for the Pyles Boys Camp BBQ on May 13. If you or your company would like to volunteer please contact Tim Frame for more details.

[tim@mts-stim.com](mailto:tim@mts-stim.com)



**R.M. PYLES BOYS  
CAMP**

BAKERSFIELD BBQ

*SAVE  
THE  
DATE*

**MAY 13, 2023**

LAKE MING



MORE INFORMATION:  
[WWW.PYLESCAMP.ORG/BBQ](http://WWW.PYLESCAMP.ORG/BBQ)







# Newest Lifetime Member Award

## Lonnie Kerley

I am 4th generation oilfield. My Dad was a “Mud Man” early on and was a mud salesman for the remainder of his carrier. My Grandfather was a pumper for Phillips 66 in Oklahoma. My Great Grandfather had mule teams and wagons in Oklahoma and he moved oilfield equipment. My grandmother was driving an 8-mule team when she was 13.

I have lived in Bakersfield since 1968. I attended local schools. I spent 3 years at Bakersfield College and decided I wanted to get a Petroleum Engineering degree, and was accepted at Colorado School of Mines in the fall of 1981. I graduated May of 1985. Upon graduating in May 1985, I moved back to Bakersfield and got married in June 1985 to my girlfriend/fiancé of +5 years. My wife is from Bakersfield. I secured my first full time job w/ Bechtel at Elk Hills, the rest is history. Below is my work experience:

Oct 1985-Mar 1991, Bechtel Petroleum Operations – Elk Hills, Production Eng. & Drilling Engineer

Mar 1991-Jan 1998, Santa Fe Energy/Monterey Resources/Texaco, Drilling Engineer & Production Engineer

Jan 1998-Apr 2006, Berry Petroleum, Drilling Coordinator/Engineer

Apr 2007-Dec 2016, PXP/Freeport McMoRan Oil & Gas, Production/Operations Engineer

Jan 2017-present, Lonnie A. Kerley Consulting, Consultant focusing on Production Engineering and Operations

Jan 2017-present, Premier Resource Management (partner in new start-up oil company), Operations partner

I have served on the boards of the API and the AADE. I have been a member of the SPE since college.

API: API Member since 1985; API Board 1998-2002; Fall & Spring BBQ Chairperson 1998-2002; Participated for many years of Adopt-a-Highway

AADE: Member 1990 to present; Held local and National Board positions for many years

SPE Member since 1981

Other volunteer work

PPGA golf tournament committee 1999 to present [Pacific Petroleum Golf Association]

President 2003-2011

Wildcat Hi Jinks committee; Set designer & Stage manager

APW – [Association of Petroleum Wives]; My wife help srn their Sporting Clay shoot every year; I was the raffle prize announcer

Cal 4 Wheel member 1991-2000

A four-wheel drive organization that supports and encourages 4x4 activities, habitat management & sponsors very large 4x4 runs in the state of California

Central District Secretary/Treasurer 1994-1996

Wild Turkey Foundation (promotes wild turkey habitat and re-introduction in California)

Bakersfield Dinner committee member

Jake’s Day team member (kids introduction to all things hunting)

Collected signatures for the Recall Newsom campaign



# The Big Sip & Chill Let the good times Roll!

March 16, 2023 - 6:00 pm  
SEVEN OAKS COUNTRY CLUB

## Cost: \$65

Open to the Public (Ladies Only)

Social Hour with no-host bar followed by **Dinner**, a great night of **BUNCO** and a chance to participate in drawings with the **Opportunity to WIN Thousands of Dollars in Prizes.**

### APW CHARITY BUNCO

BENEFITTING:

Kern County  
Cancer  
Foundation  
&  
Critters Without  
Litters



### TABLE SPONSOR: \$500

(Includes printed recognition at table, plus 4 tickets.)

### PRIZE DRAWING DONATIONS NEEDED

Opportunity Drawing prizes needed. Promote your business and products to an affluent audience, while supporting our community through our charitable partnerships with the **Kern County Cancer Foundation** and **Critters Without Litters.**

### RSVP

**Mail Check to:** APW P.O. Box 20153, Bakersfield, CA 93390,  
Or Pay via credit card at: [www.apwbakersfield.com](http://www.apwbakersfield.com).  
Must be received by Friday, March 10, 2023.

### SPONSORSHIPS AVAILABLE

Contact: Marcella at 661-616-8569 or Email:  
[mives@mimarketingevents.com](mailto:mives@mimarketingevents.com). [www.APWbakersfield.com](http://www.APWbakersfield.com)

Presented by the Association of Petroleum Women

## BW

BARNES WEALTH  
MANAGEMENT GROUP

19th  
ANNUAL

ASSOCIATION OF PETROLEUM WOMEN

# Charity Sporting Clay Shoot

Presented By:



**FRIDAY, APRIL 14, 2023**

**KERN COUNTY GUN CLUB**

12450 Shotgun Rd, Bakersfield, CA 93311

Check In: 7:30AM — Shoot Begins: 9:00AM

**SHOOT & LUNCH \$125/Person,  
\$500/Team (Lunch Only \$20)**

**(Ammo not included.)**

Benefiting:

Kern County Cancer Foundation

Critters Without Litters

Register Online at [www.APWbakersfield.com](http://www.APWbakersfield.com)

Lunch Sponsors: BARNES WEALTH MANAGEMENT GROUP & MIDAS PUMP AND SUPPLY

**PURCHASE AMMO  
DAY OF: \$65**

**Have a GREAT TIME for a GREAT CAUSE!**

Please consider a station sponsorship, or a gift for our opportunity drawing.

REGISTRATION DEADLINE: 4/10/23

**SHOOTER**

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**COMPANY**

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**PHONE #**

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**SPONSORSHIP  
LEVELS**

**GUSHER SPONSOR: \$550  
BLACK GOLD: \$350  
HEAVY CRUDE: \$250**

Mail Checks to APW, P.O. Box 20153 Bakersfield, CA 93390

Contact: Kay Bell @ 661-304-5711, or email [apwsportingclays@aol.com](mailto:apwsportingclays@aol.com)



2023  
SAVE THE DATE

*Santa Maria Section*

**SPE ANNUAL GOLF TOURNAMENT**

at

*Avila Beach Golf Resort*

Avila Beach, California

**DATE:** Friday, May 19, 2023

**REGISTRATION:** 9:00 am

**BREAKFAST BURRITO IN CART:** 10:00 am

**SHOTGUN START:** 10:00 am

**DINNER & CLOSING CEREMONY:** 3:00 pm

*Sponsorships Available*  
*Make your reservation today!*

Get your team together before it is too late!



Contact:  
Anita Fernandez  
[SPEGolf@CannonCorp.us](mailto:SPEGolf@CannonCorp.us)  
805.361.2801



# A GLOBAL ENERGY CRISIS, AN AMERICAN SOLUTION

## **MAKE**

### **PROBLEM: NOT ENOUGH ENERGY TO MEET RISING DEMAND**

Washington should do more to support investment in new U.S. natural gas and oil.

### **SOLUTION: INCREASE AMERICAN NATURAL GAS AND OIL**

Reasonable and smart energy policies are critical to supporting investment in long-lived natural gas and oil production.

## **MOVE**

### **PROBLEM: LACK OF ENERGY INFRASTRUCTURE TO MEET GROWING DEMAND**

Delays in permitting and reviews are blocking needed natural gas, oil and refined products infrastructure.

### **SOLUTION: STRENGTHEN U.S. ENERGY INFRASTRUCTURE, INCLUDING LNG PROJECTS**

Infrastructure review and permitting processes must be streamlined to better distribute energy to Americans and to help meet rising demand from allies.

## **IMPROVE**

### **PROBLEM: DELIVER AFFORDABLE, RELIABLE ENERGY WHILE CREATING A LOWER-CARBON FUTURE**

Meeting energy demand with reliable, accessible energy while reducing greenhouse gas emissions is the challenge of our time – one that natural gas and oil are rising to address.

### **SOLUTION: CONTINUE INNOVATING TO REDUCE CARBON EMISSIONS AND PROTECT THE ENVIRONMENT**

American natural gas and oil companies are committed to innovating lower-carbon technologies, lower-carbon energy development and cleaner products. Initiatives such as The Environmental Partnership are collaborating to help reduce emissions. Companies are also leading on carbon capture, storage and utilization, and looking to lead on hydrogen technology.



# SOLUTIONS

## MAKE

- **Increase Access for Energy Development:** The U.S. Interior Department should issue a robust, five-year offshore leasing program and hold quarterly onshore lease sales, with equitable terms.
- **Protect Refining Technology Competition:** Federal rules should continue to allow U.S. refineries to use critical process technologies to provide necessary fuels to consumers.
- **Signal Support for Needed Energy Investment:** Federal regulators should reconsider the Securities and Exchange Commission's (SEC) overreach on climate disclosure and should support needed capital investment in oil and natural gas.

## MOVE

- **Designate Critical Infrastructure:** Major energy infrastructure should be deemed in the national interest and eligible for streamlined review.
- **Support Pipeline Safety Innovation:** Pipeline and Hazardous Materials Safety Administration (PHMSA) reauthorization should ensure the ability to deploy the latest safety technologies, emerging fuels and sustainable operations.
- **Revise the National Environmental Policy Act (NEPA):** NEPA reviews affecting many types of infrastructure should be uniform across federal agencies and limited to two years.
- **Accelerate Liquefied Natural Gas (LNG) Projects and Lift Supply Chain Bottlenecks:** Ensure the free flow of energy and commerce by expediting LNG project approval, lifting steel tariffs and relieving port congestion.

## IMPROVE

- **Clarify Tax Credits for Carbon Capture, Utilization and Storage (CCUS), Hydrogen and Clean Fuels:** Additional guidance for Section 45Q will help advance CCUS and reduce the nation's carbon footprint. In addition, Section 45V tax credits for hydrogen from all sources should value equally each ton of carbon dioxide reduced.
- **Advance Low-Carbon Infrastructure:** The permitting regime for low-carbon infrastructure should be consistent, timely and predictable to encourage investment.
- **Support STEM Education:** Washington should continue to support the training and education of a diverse energy workforce through science, technology, engineering and math courses.

Scan the  
QR code



## 10 in 2022: Ten Policies to Unleash American Energy and Fuel Recovery

America's core promise – the freedom to be, to create, to aspire – drives the opportunity for all Americans to have better lives and reach new heights. **American energy empowers American opportunity.** Given today's global unrest and economic uncertainty, this has never been more true.

Americans have been here before, with fuel shortages in the 1970s serving as a vivid reminder. **Today, energy demand is outstripping supply.** Inflation is the highest it has been in 40 years. Fuel prices have soared. Putin's brutal aggression in Ukraine has united the West against his regime and the energy he once sold to Europe. It is all connected – and alarming. But a solution is beneath our feet.

Our nation is blessed with abundant natural gas and oil that is the envy of other countries. It is a foundation of our economy, **supporting more than 11 million U.S. jobs,** and makes our American way of life possible. It has revived Main Street storefronts, restored U.S. manufacturing, driven job creation and bolstered our nation's ability to compete. It has made America safer in a turbulent world.

Given global circumstances, it is time for an energy awakening – for the natural gas and oil supply chain and the government at all levels to open a new era of working together **to ensure that essential energy resources are unlocked; to encourage investment opportunities and accelerate infrastructure development; and to strengthen global energy security, affordability and reliability.**

**Bottom line:** Washington policymakers must confront the global mismatch between demand and supply that has driven higher fuel prices by supporting greater U.S. production. To address the growing crisis we face, Congress and the President must support energy investment, create new access and keep regulation from unnecessarily restricting energy growth. **The world is calling out for energy leadership. America can and should step up fast.**



1. **Lift Development Restrictions on Federal Lands and Waters** The Department of the Interior (DOI) should swiftly issue a 5-year program for the Outer Continental Shelf and hold mandated quarterly onshore lease sales with equitable terms. DOI should reinstate canceled sales and valid leases on federal lands and waters.
2. **Designate Critical Energy Infrastructure Projects** Congress should authorize critical energy infrastructure projects to support the production, processing and delivery of energy. These projects would be of such concern to the national interest that they would be entitled to undergo a streamlined review and permitting process not to exceed one year.
3. **Fix the NEPA Permitting Process** The Biden administration should revise the National Environmental Policy Act (NEPA) process by establishing agency uniformity in reviews, limiting reviews to two years, and reducing bureaucratic burdens placed on project proponents in terms of size and scope of application submissions.
4. **Accelerate LNG Exports and Approve Pending LNG Applications** Congress should amend the Natural Gas Act to streamline the Department of Energy (DOE) to a single approval process for all U.S. liquefied natural gas (LNG) projects. DOE should approve pending LNG applications to enable the U.S. to deliver reliable energy to our allies abroad.
5. **Unlock Investment and Access to Capital** The Securities and Exchange Commission should reconsider its overly burdensome and ineffective climate disclosure proposal and the Biden administration should ensure open capital markets where access is based upon individual company merit free from artificial constraints based on government-preferred investment allocations.
6. **Dismantle Supply Chain Bottlenecks** President Biden should rescind steel tariffs that remain on imports from U.S. allies as steel is a critical component of energy production, transportation, and refining. The Biden administration should accelerate efforts to relieve port congestion so that equipment necessary for energy development can be delivered and installed.
7. **Advance Lower Carbon Energy Tax Provisions** Congress should expand and extend Section 45Q tax credits for carbon capture, utilization, and storage development and create a new tax credit for hydrogen produced from all sources.
8. **Protect Competition in the Use of Refining Technologies** The Biden administration should ensure that future federal agency rulemakings continue to allow U.S. refineries to use the existing critical process technologies to produce the fuels needed for global energy markets.
9. **End Permitting Obstruction on Natural Gas Projects** The Federal Energy Regulatory Commission should cease efforts to overstep its permitting authority under the Natural Gas Act and should adhere to traditional considerations of public needs as well as focus on direct impacts arising from the construction and operation of natural gas projects.
10. **Advance the Energy Workforce of the Future** Congress and the Biden administration should support the training and education of a diverse workforce through increased funding of work-based learning and advancement of STEM programs to nurture the skills necessary to construct and operate oil, natural gas and other energy infrastructure.

# Kern County Honor Flights needs Volunteers!

Kern County Honor flights needs volunteers to help run events and volunteer guardians to help take veterans to Washington D.C. Guardians are assigned a veteran and assist during all travel and events. Guardians must pay their own travel package cost (\$1200). For more information or to apply go to:

[www.honorflightkerncounty.org](http://www.honorflightkerncounty.org)

Or Call

661.527.3838



## **Website News**

Check out the new site for Jobs and Internships.

Under the Resources heading you can find spots to post job openings and resumes for positions desired.

There is also a spot to post Internships if your company is seeking applicants.

## **General Meetings**

General Meetings are held on the third Tuesday of each month (February through October) at the 1933 Prohibition Room in Bakersfield, 7900 Downing Avenue. Social Session starts at 6:00 PM, Technical Session starts at 6:30 p.m., and the Dinner Session starts at 7:00 p.m.

Dinners are \$30 for pre-paid RSVPs and \$35 at the door. We may have very limited seating for those who do not RSVP. We ask that you RSVP by 5:00 PM on the Thursday before meeting and prepay for your dinner on our website at:

<http://www.apibakersfield.com/pay-online/api-monthly-dinner-meeting/>

Your payment is your RSVP. If you cannot prepay online, please contact Aaron Altramirano for another prepay option. Those who pre-pay either way are eligible for the door prizes following the guest speaker's presentation. In order to guarantee your seat and dinner choice (steak, chicken, salmon, or vegetarian) for the meeting, please check the appropriate menu selection when you are on the payment page.

Honorary Lifetime Members may RSVP to: [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com) with your choice of menu option.

## **Enterprise Holdings makes large scholarship donation**

A special thank you to Linda Bliss and Enterprise Holdings for donating \$5000 to the scholarship fund.

Please consider Enterprise for your rental vehicle needs.

Enterprise Car Rental and Enterprise Truck Rental.

**See ad on page 33**

## **Time to Renew Your Newsletter Sponsorships!**

As you read through the newsletter, you can see many of our supporters sharing information about their businesses. These are our newsletter sponsors. We thank them for their support and remind them that it is time to renew your sponsorship. **We will need your renewal by the end of this month in order to continue your sponsorship in future newsletters.** So please follow the instructions below to renew. Thank you.

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at [www.apibakersfield.com](http://www.apibakersfield.com) or by providing payment to Aaron Altramirano, [aarona@westernfalcon.com](mailto:aarona@westernfalcon.com). Graphics can be provided to Tim Frame, [tim@mts-stim.com](mailto:tim@mts-stim.com). Contact Tim Frame if you have any questions or need assistance (661) 447-5123.

# **API Social Sponsorship**

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

## **Sponsoring a social will include the following**

- Email distribution of your company name to the API contact list (600+ industry related emails)
- Company logo and promotional items can be promoted at sign in/raffle table during the social
- Social event turnout is typically 40-60 industry related people
- Event will be promoted at API general meeting and API newsletter (600+ industry related emails)
- Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

## **Social Sponsorship Cost**

- Cost can range from \$600 - \$2,000+
- Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest
- Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)
- We can work with any budget
- If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split in half

## **For more information please contact:**

Eddie Gutierrez— [eddie42.gutierrez@ymail.com](mailto:eddie42.gutierrez@ymail.com)

**American Petroleum Institute does not charge or profit for setting up social events**



San Joaquin Valley  
Chapter

# API Sponsorship Packages

**Dear Fellow API Members, Supporters, & Volunteers,**

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$75,000 to 29 Scholarship Recipients in June of 2022 and our goal is to exceed this years' efforts in 2023.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details, however, we can contour packages based on your individual or company needs and requirements.

## **API ticket and event management is an option available to you**

⇒ Platinum

⇒ Silver

⇒ Black Gold

⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is **100% tax deductible, Tax ID# 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, etc.

Thank you for making a difference in our community!



**(All packages are customizable based on your company preference and requirements)**

### **API Platinum Sponsorship Package \$25,000**

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- API Golf Tournament – 2 Four Man Teams
- Fall Fun Shoot – 2 Five Man Teams
- Oil Baron's Ball – Platinum Sponsorship plus one premium table with 10 event tickets
- Company name on 2 API Scholarships

### **API Silver Sponsorship Package \$15,000**

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 4 API Annual Memberships
- API Golf Tournament – 1 Four Man Team
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – Gold Sponsorship plus one premium table with 10 event tickets



### **API Black Gold Sponsorship Package \$10,000**

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
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- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

### **API Bronze Sponsorship Package \$5,000**

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

#### **Black Gold & Bronze Sponsorships Choice of 1 of the following events:**

- API Golf Tournament – 1 Four Man Team
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – One premium table with 10 event tickets

## Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. ***We want to thank Chevron SJB, and Enterprise Vehicle Rentals, being API's corporate sponsors and look forward to seeing their employees at our future events.*** There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com)



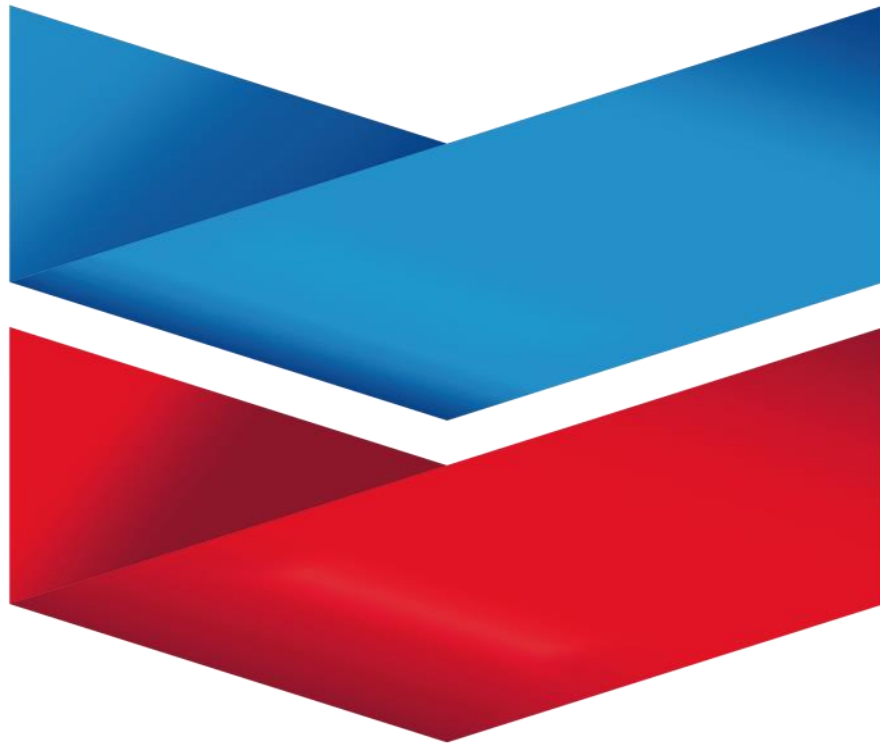
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## Newsletter Sponsorship

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There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

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Half Page	\$100	\$700
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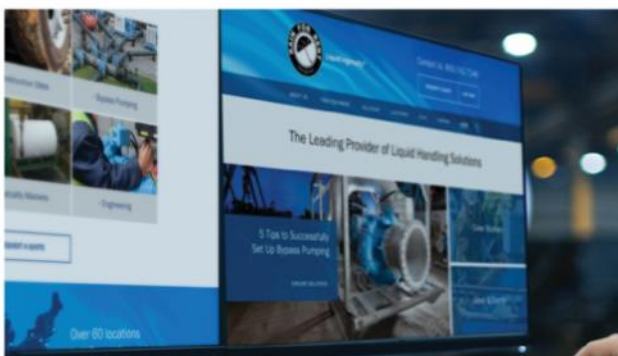
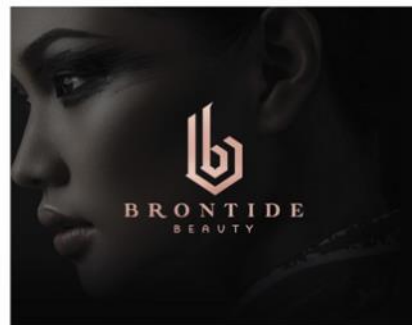


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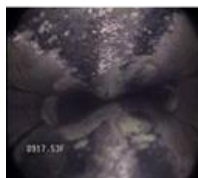


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