



# San Joaquin Valley Chapter

API Website [www.apibakersfield.com](http://www.apibakersfield.com)

February 2023



## The Colors of Hydrogen

**Stuart M. Heisler, PE**  
**Co-Founder and Senior Technical Director**  
**Anacapa Engineering and Design, Inc.**

### Production, Transportation, and Use of Hydrogen Fuel in California

**by Stuart M. Heisler, PE and Carolina Wilshire, MSc,**  
**Sustainability and Renewable Energy**

Stuart Heisler has over 40 years of experience in conventional and alternate energy engineering. After earning a BS in Chemical Engineering at Wayne State University in 1982, he started his career with Shell Oil as a Production Engineer. He then worked as a Facilities Engineer for Chevron in the late 1980s before taking a position as a Process Engineer at TJ Cross Engineers in 1990 where he eventually became a partner and the Engineering Manager until the firm was acquired in 2015. After a brief stint at retirement, in 2017 Stuart co-founded Anacapa Engineering and Design, Inc. in Bakersfield, Ca. Stuart holds a Mechanical Engineering License in CA and nine (9) US Patents in Solar Steam Generation for EOR.

**General Meeting:**  
**February 21, 2023**

**Guest Speaker:**  
**Stuart Heisler, PE**  
**Anacapa Engineering**  
**Technical Speaker:**  
TBA

**Location:**  
1933 Prohibition Lounge  
7900 Downing Avenue  
Bakersfield, CA 93308

**Schedule:**  
Social Hour: 6:00 PM  
Tech Session: 6:30 PM  
Dinner: 7:00 PM  
Speaker: 7:45 PM  
**Price: \$30.00 w/RSVP and  
online pay  
\$35.00 at door**

**Social Hour Sponsor:**  
John Sanders  
MMI

**Tech Session Sponsor:**  
Lindsay Barnes  
KGET 17

**Super Prize Sponsor:**  
Lindsay Barnes  
KGET 17

# A Message from the Chair

Happy February API Members!

It's February and 2023 has gotten off to busy start, and our Board has been working really hard to make 2023 a great year. The Scholarship committee is accepting applications and if you know anyone that meets the qualifications, please pass on that the information is available on the web site.

Our education committee has been working with local schools to assist in judging competitions; VEX Robotics, Science Fair, STEM Olympiad, and Academic Decathlon are needing judges. If you would be interested in helping, please let us know.

Adopt-a-Highway has a cleanup planned on Feb 11<sup>th</sup> and signup is available on the website.

Our Golf Committee has planned another great tournament for May 5<sup>th</sup>. This event is sold out, but we are still accepting names for a waiting list for both courses. We are really excited with the overwhelming response from everyone that has signed up to sponsor, participate and volunteer.

We would also like to thank everyone for the overwhelming support with the petition drive against SB-1137. This will allow us until November 2024 to educate the public, prior to voting, on just how picking an arbitrary setback distance could affect everyone.

Our February Meeting will be held at 7900 Downing Ave in Bakersfield; I am looking forward to seeing all of you on February 21st. I would love to hear your feedback, comments, Ideas, and suggestions. Please feel free to contact me [Rthibodeaux@keyenergy.com](mailto:Rthibodeaux@keyenergy.com) or [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com) or call 661.205.3088



Looking forward to seeing you

**Ten Policies to Unleash American Energy and Fuel Recovery**  
**See Page 16 & 17 and**  
**API Executive Summary**

## 2023 Upcoming Events

Feb 11	Adopt-a-Highway
Feb 21	General Meeting The Colors of Hydrogen Stuart Heisler
March 21	General Meeting Molly Laegeler Chevron SJVBU VP
April 18	General Meeting Melissa Morse CRC VP Reserves
May 5	API Golf Tournament
May 16	General Meeting Aimee Blaine Aera Sr VP Technical
June 20	General Meeting Scholarship Night
July 18	General Meeting Vince Fong CA State Assembly Rep
August 15	General Meeting
September 19	General Meeting
October 6	Fall Fun Shoot

### API Facebook Page



Visit the API Facebook page at

[www.facebook.com/apibakersfieldchapter](https://www.facebook.com/apibakersfieldchapter)

View upcoming events and photos from past events. To submit photos from API events, please send an email to Kaylene Ransom Social Media Chair

[Kaylene.ransom@anacapa.com](mailto:Kaylene.ransom@anacapa.com)

### API LinkedIn Group



Have you joined API's LinkedIn Group?

[www.linkedin.com/groups/6788222/profile](https://www.linkedin.com/groups/6788222/profile)

This group is also managed by Kaylene Ransom. Join today and see what everyone is talking about.

# API Scholarships

## API Scholarship Application is now available on the API website

The 2023 API Scholarship Application is now available on the API website here: [2023 API Scholarship Application](#). The scholarship is open for any graduating high school seniors and returning full time college students who wish to pursue a college curriculum that is closely related to the petroleum industry. The scholarship is also open to students in trade schools who are learning skills that could be beneficial to the petroleum industry.

Log in at this web address [2023 API Scholarship Application](#) and download the application today.

Last year, the San Joaquin Valley Chapter of the API awarded \$67,000 in scholarships to deserving students and has awarded over \$600,000 in scholarships in the past ten years. This year we plan to award \$67,000 in scholarships. So, get busy, get online, and apply for a scholarship. **The deadline for applications is March 31, 2023.** Scholarship recipients will be notified in May 2023 and we will host them and their family members at an awards dinner in June 2023.



# Volunteers Needed

## Upcoming Events

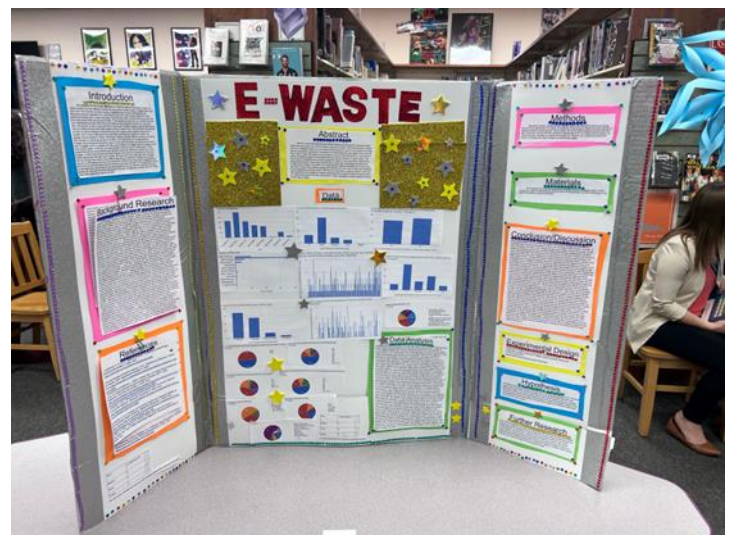
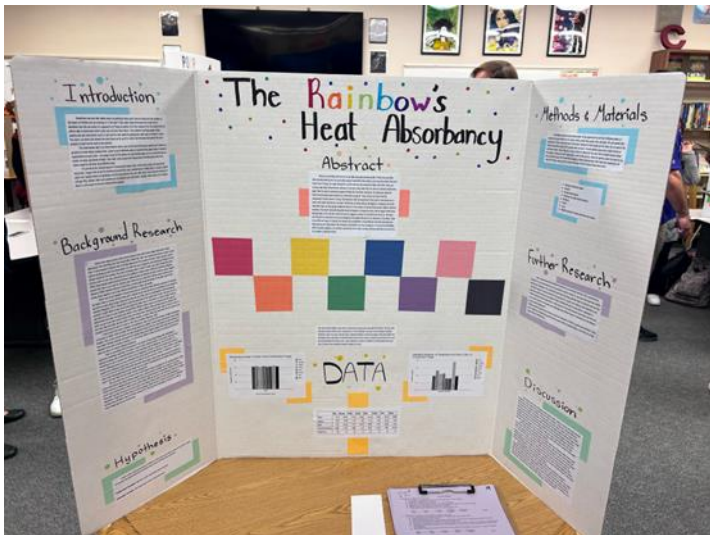
- Feb 27, VEX Robotics judging, Remote viewing
- March-July, Mentors for MESA program, Bakersfield College
- March 14, Tues – Kern County Superintendent of Schools Science Fair (Mechanics Bank Convention Center)
- March 24, Career Day, McKee Middle School
- March 25, CA Academic Decathlon Championship, Santa Clara CA
- April 28, Kern County Career and STEM Expo, KC Career Technical Education Center
- May 6, Sat – Kern County Superintendent of Schools STEM Olympiad (Liberty High School)

**Contact David Budy to volunteer for the important  
Community Involvement Events**

**[dbudy@sentinelpeakresources.com](mailto:dbudy@sentinelpeakresources.com)**

# Education and Community Involvement

API board members, Corey Hartwig and Gary Watts, volunteering at Ridgeview's High School Science Fair on January 19.



# **API Golf Tournament is sold out**

**Click on the links on the flyer to  
get on the waiting lists**

**We are still looking for sponsors for raffle prizes**

**Please contact**

**Jim Roberts, [jroberts3@bak.rr.com](mailto:jroberts3@bak.rr.com)**

**Or**

**Scott Hamilton, [shamilton@globaleeee.com](mailto:shamilton@globaleeee.com)**

**To donate**





American  
Petroleum  
Institute

Tax ID 95-3086622

501 (c) (3) Nonprofit

# 2023 API Golf Tournament

San Joaquin Valley Chapter

HOLE IN ONE  
PRIZES

FRIDAY  
MAY 5TH

Benefits  
API  
Scholarships

RAFFLE  
PRIZES

CLOSEST  
TO PIN

\$1,000 PER TEAM OF 4  
SELLING FAST - SIGN UP NOW!!!

Registration - 7am  
Tee off - 8am

Registration and payment - SELECT BELOW

Click here to sign  
up for Sundale CC



SUNDALE  
COUNTRY  
CLUB

Click here to sign  
up for Stockdale CC

STOCKDALE  
COUNTRY  
CLUB



<https://www.apibakersfield.com/>

Questions

Jim Roberts (661) 805-5766

Russell Thibodeaux (661) 205-3088

All proceeds goes  
to local students for  
college scholarships!



American  
Petroleum  
Institute

2023

# API GOLF TOURNAMENT

## Sponsorship Opportunities

### TEAM SPONSORSHIP

One 4 person team, tee sponsor at both courses,  
logo on banner and newsletter, and \$100 in raffle  
tickets

\$1,000 per team

**CLICK ON COURSE SELECTION BELOW**

*Sign up SUNDALE*

*Country Club*

*Sign up STOCKDALE*

*Country Club*

### TEE SPONSORSHIP

Signs at both courses, logo  
on banner and newsletter

\$500

To confirm registration or pay by check

Aaron Altamirano (661) 204-5644

Questions

Jim Roberts (661)805-5766 or Russell Thibodeaux (661)205-3088

**The SJV Chapter of API meets the 3rd Tuesday of each month at 1933 Prohibition Center**



# Adopt-a-Highway

Event was held Feb 11. 10 volunteers collected 27 bags of trash. Most valuable find was a wallet with \$72! The wallet was returned to the young man, who was very grateful. Most unique find was a complete GPS handheld tracking unit.



# Volunteers Needed

We need volunteers to help setup, serve food, and clean up for the Pyles Boys Camp BBQ on May 13. If you or your company would like to volunteer please contact Tim Frame for more details.

**[tim@mts-stim.com](mailto:tim@mts-stim.com)**



**R.M. PYLES BOYS  
CAMP**

BAKERSFIELD BBQ

*SAVE  
THE  
DATE*

**MAY 13, 2023**

LAKE MING



MORE INFORMATION:  
[WWW.PYLESCAMP.ORG/BBQ](http://WWW.PYLESCAMP.ORG/BBQ)







September 1, 2022

Dear Friends:

We are pleased to announce that the annual **Pyles Boys Camp BBQ will be held Saturday, May 13, 2023**, at the R.M. Pyles Boys Camp Kern River Group Picnic area from noon until 5pm. We are excited about this year's fundraising event and hope to have great support from the community. Please consider making the Pyles BBQ your summer company picnic. Come out and enjoy a beautiful day in the park and to support an organization with a rich history of guiding at-risk young men – ***"Daring Boys to Become Men."***

Listed below is what you can expect at this year's event:

- Kid friendly events including bounce house, face painting, balloon art, and more
- *Super* raffle prize of a flat screen TV (One *Super* raffle prize ticket will be included with your meal ticket but you must be present to win.)
- Exciting raffle prizes including kids' bicycles (tickets will be sold at the event)
- An outstanding tri-tip dinner by Jim Roberts and his gang of cooks
- Testimonials from Pyles campers about the life changing experience of camp

How can you help make this event a success?

- Purchase tickets and enjoy a great day in the park, win prizes, and support the Camp (tickets are \$15 for the Tri-tip dinner and includes one chance for the *Super* raffle prize)
- Make the event your company summer picnic – purchase tickets for your employees and their families (by the way, kids 12 and under eat free ☺)
- Donate money to go toward the purchase of raffle prizes
- Donate a raffle prize
- Make a contribution toward sending a boy to Camp and provide year-round programming (\$2,500 per camper)
- Become a sponsor in support of the Pyles mission ([www.pylescamp.org/bbq](http://www.pylescamp.org/bbq))

Sponsors for the event will receive recognition with logo banners at the event and in all subsequent promotions for next year's event. The sponsorship levels are Platinum (\$20,000), Diamond (\$10,000), Gold (\$5,000), Silver (\$2,500), Bronze (\$1,000), and Partner (\$250 - \$999). Pyles is a qualified 501(c)3 non-profit organization.

Please join us in supporting the R.M. Pyles Boys Camp dream that began in 1949, to give boys an opportunity to reach their potential.

Sincerely,

*Alan White*

Alan White  
Chairman  
Pyles Boys Camp BBQ

**2022 BBQ Sponsors**

**PLATINUM**

Chevron  
Kings Oil Tools

**DIAMOND**

Macpherson Energy Company

**GOLD**

General Production Services  
JD Rush Company  
MMI Services, Inc  
Miocene Operating Services  
Sysco

**SILVER**

Mary Trichell  
Genesis  
PACM (Pyles Alumni Committee  
Members)  
Robin's EnviroVac  
Trinity Safety Company

**BRONZE**

Geo Drilling Fluids, Inc.  
Global Elastomeric Products  
Holmes Western Oil Corporation  
Kenai Drilling  
PCL Construction  
Seneca Resources  
TRB Oilfield Services, Inc  
Well Analysis Corporation

**PARTNER**

Downhole Stabilization  
DPSI  
MTS Solutions  
Paradigm Hydraulics

**BBQ**

**Steering Committee**

Alan White, Chairman  
Miocene, Inc.  
Stan Moe, R.M. Pyles Boys Camp  
Brian Burt  
Jim Roberts, Global Elastomers  
Dan Sliter, PCL Industries  
Christine Zimmerman, WSPA  
Tim Frame, MTS Solutions  
Adam Bell, Executive Director  
R. M. Pyles Boys Camp



## 2023 PYLES BBQ CORPORATE SPONSORSHIP FORM

**Saturday, May 13<sup>th</sup>, 2023**

*Pyles Boys Camp Kern River Picnic Grounds-Delicious BBQ Tri-Tip served from Noon to 5:00*

CHOOSE LEVEL X	Sponsor Levels	Sponsor Amount	Meal Tickets	Banner Display	Tent/ Company Space Provided	Web Site Recognition (9 months)
	Platinum	\$20,000	500	Prime Locations	Yes	Logo
	Diamond	\$10,000	250	Prime Locations	Yes	Logo
	Gold	\$5,000	100	Prime Locations	Yes	Logo
	Silver	\$2,500	50	Yes		Logo
	Bronze	\$1,000	15	Yes		Logo
	Partner	\$250-\$999	5	Yes		Logo

**Business Name:**

**Contact**

:

**Address:**

**Phone:**

**Email Address:**

Please make your check payable to **R. M. Pyles Boys Camp**, which is a 501c3 non-profit organization (Tax ID No. 95-1810837) and mail to the following address:

**R.M. Pyles Boys Camp**

Attn: Adam Bell

27211 Henry Mayo Drive

Valencia, CA 91355

Please email your high resolution "Camera Ready" artwork to [adam@pylescampa.com](mailto:adam@pylescampa.com) by Friday, 5/5/23.

For additional information, please contact one of the following committee members:

Adam Bell (R.M. Pyles Boys Camp) 661-294-1394, x-1 / Alan White (Miocene)-Chairman 661-301-4327 / Brian Burt 661-808-0502 / Jim Roberts (Global) 805-5766 / Stan Moe (R.M. Pyles Boys Camp) 703-7663

Please mark your calendars for this great event and consider making this your Company BBQ/Picnic for the year. Adults are only \$15 and children 12 and under (accompanied with a Paid adult) is FREE!



# A GLOBAL ENERGY CRISIS, AN AMERICAN SOLUTION

## **MAKE**

### **PROBLEM: NOT ENOUGH ENERGY TO MEET RISING DEMAND**

Washington should do more to support investment in new U.S. natural gas and oil.

### **SOLUTION: INCREASE AMERICAN NATURAL GAS AND OIL**

Reasonable and smart energy policies are critical to supporting investment in long-lived natural gas and oil production.

## **MOVE**

### **PROBLEM: LACK OF ENERGY INFRASTRUCTURE TO MEET GROWING DEMAND**

Delays in permitting and reviews are blocking needed natural gas, oil and refined products infrastructure.

### **SOLUTION: STRENGTHEN U.S. ENERGY INFRASTRUCTURE, INCLUDING LNG PROJECTS**

Infrastructure review and permitting processes must be streamlined to better distribute energy to Americans and to help meet rising demand from allies.

## **IMPROVE**

### **PROBLEM: DELIVER AFFORDABLE, RELIABLE ENERGY WHILE CREATING A LOWER-CARBON FUTURE**

Meeting energy demand with reliable, accessible energy while reducing greenhouse gas emissions is the challenge of our time – one that natural gas and oil are rising to address.

### **SOLUTION: CONTINUE INNOVATING TO REDUCE CARBON EMISSIONS AND PROTECT THE ENVIRONMENT**

American natural gas and oil companies are committed to innovating lower-carbon technologies, lower-carbon energy development and cleaner products. Initiatives such as The Environmental Partnership are collaborating to help reduce emissions. Companies are also leading on carbon capture, storage and utilization, and looking to lead on hydrogen technology.

# SOLUTIONS

## MAKE

- **Increase Access for Energy Development:** The U.S. Interior Department should issue a robust, five-year offshore leasing program and hold quarterly onshore lease sales, with equitable terms.
- **Protect Refining Technology Competition:** Federal rules should continue to allow U.S. refineries to use critical process technologies to provide necessary fuels to consumers.
- **Signal Support for Needed Energy Investment:** Federal regulators should reconsider the Securities and Exchange Commission's (SEC) overreach on climate disclosure and should support needed capital investment in oil and natural gas.

## MOVE

- **Designate Critical Infrastructure:** Major energy infrastructure should be deemed in the national interest and eligible for streamlined review.
- **Support Pipeline Safety Innovation:** Pipeline and Hazardous Materials Safety Administration (PHMSA) reauthorization should ensure the ability to deploy the latest safety technologies, emerging fuels and sustainable operations.
- **Revise the National Environmental Policy Act (NEPA):** NEPA reviews affecting many types of infrastructure should be uniform across federal agencies and limited to two years.
- **Accelerate Liquefied Natural Gas (LNG) Projects and Lift Supply Chain Bottlenecks:** Ensure the free flow of energy and commerce by expediting LNG project approval, lifting steel tariffs and relieving port congestion.

## IMPROVE

- **Clarify Tax Credits for Carbon Capture, Utilization and Storage (CCUS), Hydrogen and Clean Fuels:** Additional guidance for Section 45Q will help advance CCUS and reduce the nation's carbon footprint. In addition, Section 45V tax credits for hydrogen from all sources should value equally each ton of carbon dioxide reduced.
- **Advance Low-Carbon Infrastructure:** The permitting regime for low-carbon infrastructure should be consistent, timely and predictable to encourage investment.
- **Support STEM Education:** Washington should continue to support the training and education of a diverse energy workforce through science, technology, engineering and math courses.

Scan the  
QR code



## 10 in 2022: Ten Policies to Unleash American Energy and Fuel Recovery

America's core promise – the freedom to be, to create, to aspire – drives the opportunity for all Americans to have better lives and reach new heights. **American energy empowers American opportunity.** Given today's global unrest and economic uncertainty, this has never been more true.

Americans have been here before, with fuel shortages in the 1970s serving as a vivid reminder. **Today, energy demand is outstripping supply.** Inflation is the highest it has been in 40 years. Fuel prices have soared. Putin's brutal aggression in Ukraine has united the West against his regime and the energy he once sold to Europe. It is all connected – and alarming. But a solution is beneath our feet.

Our nation is blessed with abundant natural gas and oil that is the envy of other countries. It is a foundation of our economy, **supporting more than 11 million U.S. jobs**, and makes our American way of life possible. It has revived Main Street storefronts, restored U.S. manufacturing, driven job creation and bolstered our nation's ability to compete. It has made America safer in a turbulent world.

Given global circumstances, it is time for an energy awakening – for the natural gas and oil supply chain and the government at all levels to open a new era of working together **to ensure that essential energy resources are unlocked; to encourage investment opportunities and accelerate infrastructure development; and to strengthen global energy security, affordability and reliability.**

**Bottom line:** Washington policymakers must confront the global mismatch between demand and supply that has driven higher fuel prices by supporting greater U.S. production. To address the growing crisis we face, Congress and the President must support energy investment, create new access and keep regulation from unnecessarily restricting energy growth. **The world is calling out for energy leadership. America can and should step up fast.**



1. **Lift Development Restrictions on Federal Lands and Waters** The Department of the Interior (DOI) should swiftly issue a 5-year program for the Outer Continental Shelf and hold mandated quarterly onshore lease sales with equitable terms. DOI should reinstate canceled sales and valid leases on federal lands and waters.
2. **Designate Critical Energy Infrastructure Projects** Congress should authorize critical energy infrastructure projects to support the production, processing and delivery of energy. These projects would be of such concern to the national interest that they would be entitled to undergo a streamlined review and permitting process not to exceed one year.
3. **Fix the NEPA Permitting Process** The Biden administration should revise the National Environmental Policy Act (NEPA) process by establishing agency uniformity in reviews, limiting reviews to two years, and reducing bureaucratic burdens placed on project proponents in terms of size and scope of application submissions.
4. **Accelerate LNG Exports and Approve Pending LNG Applications** Congress should amend the Natural Gas Act to streamline the Department of Energy (DOE) to a single approval process for all U.S. liquefied natural gas (LNG) projects. DOE should approve pending LNG applications to enable the U.S. to deliver reliable energy to our allies abroad.
5. **Unlock Investment and Access to Capital** The Securities and Exchange Commission should reconsider its overly burdensome and ineffective climate disclosure proposal and the Biden administration should ensure open capital markets where access is based upon individual company merit free from artificial constraints based on government-preferred investment allocations.
6. **Dismantle Supply Chain Bottlenecks** President Biden should rescind steel tariffs that remain on imports from U.S. allies as steel is a critical component of energy production, transportation, and refining. The Biden administration should accelerate efforts to relieve port congestion so that equipment necessary for energy development can be delivered and installed.
7. **Advance Lower Carbon Energy Tax Provisions** Congress should expand and extend Section 45Q tax credits for carbon capture, utilization, and storage development and create a new tax credit for hydrogen produced from all sources.
8. **Protect Competition in the Use of Refining Technologies** The Biden administration should ensure that future federal agency rulemakings continue to allow U.S. refineries to use the existing critical process technologies to produce the fuels needed for global energy markets.
9. **End Permitting Obstruction on Natural Gas Projects** The Federal Energy Regulatory Commission should cease efforts to overstep its permitting authority under the Natural Gas Act and should adhere to traditional considerations of public needs as well as focus on direct impacts arising from the construction and operation of natural gas projects.
10. **Advance the Energy Workforce of the Future** Congress and the Biden administration should support the training and education of a diverse workforce through increased funding of work-based learning and advancement of STEM programs to nurture the skills necessary to construct and operate oil, natural gas and other energy infrastructure.

# Kern County Honor Flights needs Volunteers!

Kern County Honor flights needs volunteers to help run events and volunteer guardians to help take veterans to Washington D.C. Guardians are assigned a veteran and assist during all travel and events. Guardians must pay their own travel package cost (\$1200). For more information or to apply go to:

[www.honorflightkerncounty.org](http://www.honorflightkerncounty.org)

Or Call

661.527.3838





## **Website News**

Check out the new site for Jobs and Internships.

Under the Resources heading you can find spots to post job openings and resumes for positions desired.

There is also a spot to post Internships if your company is seeking applicants.

## **General Meetings**

General Meetings are held on the third Tuesday of each month (February through October) at the 1933 Prohibition Room in Bakersfield, 7900 Downing Avenue. Social Session starts at 6:00 PM, Technical Session starts at 6:30 p.m., and the Dinner Session starts at 7:00 p.m.

Dinners are \$30 for pre-paid RSVPs and \$35 at the door. We may have very limited seating for those who do not RSVP. We ask that you RSVP by 5:00 PM on the Thursday before meeting and prepay for your dinner on our website at:

<http://www.apibakersfield.com/pay-online/api-monthly-dinner-meeting/>

Your payment is your RSVP. If you cannot prepay online, please contact Aaron Altramirano for another prepay option. Those who pre-pay either way are eligible for the door prizes following the guest speaker's presentation. In order to guarantee your seat and dinner choice (steak, chicken, salmon, or vegetarian) for the meeting, please check the appropriate menu selection when you are on the payment page.

Honorary Lifetime Members may RSVP to: [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com) with your choice of menu option.

## **Enterprise Holdings makes large scholarship donation**

A special thank you to Linda Bliss and Enterprise Holdings for donating \$5000 to the scholarship fund.

Please consider Enterprise for your rental vehicle needs.

Enterprise Car Rental and Enterprise Truck Rental.

**See ad on page 24**

## **Time to Renew Your Newsletter Sponsorships!**

As you read through the newsletter, you can see many of our supporters sharing information about their businesses. These are our newsletter sponsors. We thank them for their support and remind them that it is time to renew your sponsorship. **We will need your renewal by the end of this month in order to continue your sponsorship in future newsletters.** So please follow the instructions below to renew. Thank you.

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at [www.apibakersfield.com](http://www.apibakersfield.com) or by providing payment to Aaron Altramirano, [aarona@westernfalcon.com](mailto:aarona@westernfalcon.com). Graphics can be provided to Tim Frame, [tim@mts-stim.com](mailto:tim@mts-stim.com). Contact Tim Frame if you have any questions or need assistance (661) 447-5123.

# **API Social Sponsorship**

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

## **Sponsoring a social will include the following**

- Email distribution of your company name to the API contact list (600+ industry related emails)
- Company logo and promotional items can be promoted at sign in/raffle table during the social
- Social event turnout is typically 40-60 industry related people
- Event will be promoted at API general meeting and API newsletter (600+ industry related emails)
- Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

## **Social Sponsorship Cost**

- Cost can range from \$600 - \$2,000+
- Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest
- Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)
- We can work with any budget
- If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split in half

## **For more information please contact:**

Eddie Gutierrez— [eddie42.gutierrez@ymail.com](mailto:eddie42.gutierrez@ymail.com)

**American Petroleum Institute does not charge or profit for setting up social events**



San Joaquin Valley  
Chapter

# API Sponsorship Packages

## Dear Fellow API Members, Supporters, & Volunteers,

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$75,000 to 29 Scholarship Recipients in June of 2022 and our goal is to exceed this years' efforts in 2023.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details, however, we can contour packages based on your individual or company needs and requirements.

### API ticket and event management is an option available to you

⇒ Platinum

⇒ Silver

⇒ Black Gold

⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is **100% tax deductible, Tax ID# 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, etc.

Thank you for making a difference in our community!

**(All packages are customizable based on your company preference and requirements)**

### **API Platinum Sponsorship Package \$25,000**

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- API Golf Tournament – 2 Four Man Teams
- Fall Fun Shoot – 2 Five Man Teams
- Oil Baron's Ball – Platinum Sponsorship plus one premium table with 10 event tickets
- Company name on 2 API Scholarships

### **API Silver Sponsorship Package \$15,000**

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 4 API Annual Memberships
- API Golf Tournament – 1 Four Man Team
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – Gold Sponsorship plus one premium table with 10 event tickets

### **API Black Gold Sponsorship Package \$10,000**

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

### **API Bronze Sponsorship Package \$5,000**

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
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- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

#### **Black Gold & Bronze Sponsorships Choice of 1 of the following events:**

- API Golf Tournament – 1 Four Man Team
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – One premium table with 10 event tickets

## Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. ***We want to thank Chevron SJBU, and Enterprise Vehicle Rentals, being API's corporate sponsors and look forward to seeing their employees at our future events.*** There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com)



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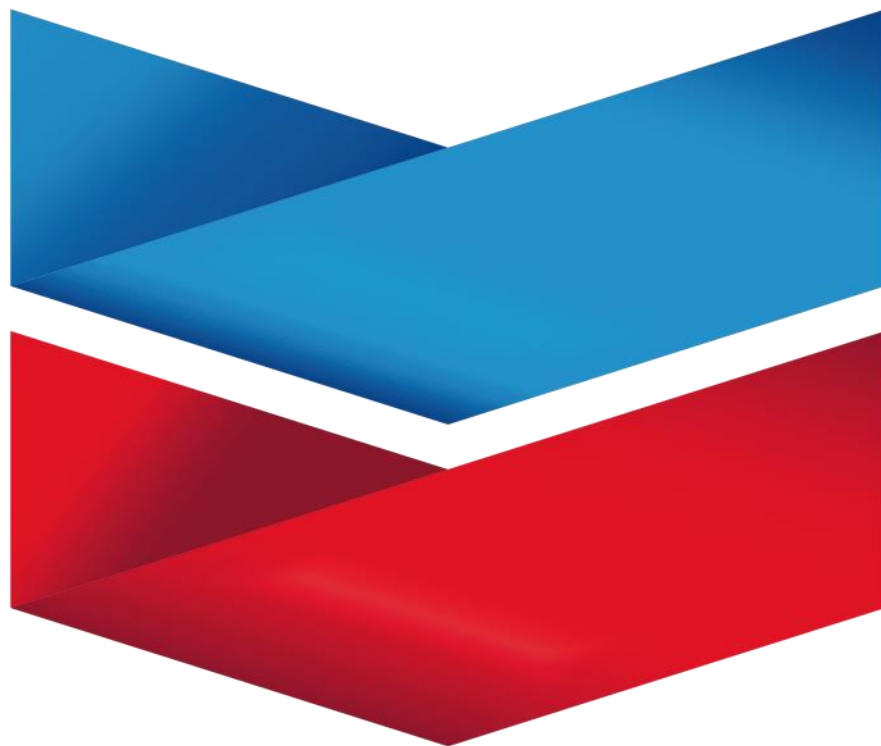
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## Newsletter Sponsorship

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at [www.apibakersfield.com](http://www.apibakersfield.com) or by providing payment to Aaron Altramirano, [aarona@westernfalcon.com](mailto:aarona@westernfalcon.com). Graphics can be provided to Tim Frame, [tim@mts-stim.com](mailto:tim@mts-stim.com).

Size	Monthly	Yearly
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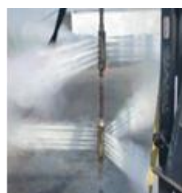
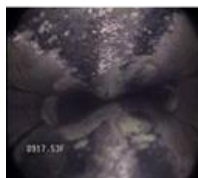


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