



San Joaquin Valley Chapter

API Website www.apibakersfield.com

March 2022



Survival of the Fittest Get Ready for the Fight of Your Lives

For over 100 years, the California oil and gas production and refining business has done an amazing job providing reliable energy to this ever-growing state. Even with the tripling of the state's population, we have provided the energy which has fueled the economic growth of the world's fifth largest economy. In the coming energy transition, our state will need every drop of domestic energy to augment the new sources like electricity. The new policies coming out of Sacramento bureaucrats are designed to cripple

fossil fuel production, which are short sighted at best. Our industry is in a fight for our livelihood and we must dig in to stop the onslaught of insanity.

Dave Kilpatrick is President of Kilpatrick Energy Group, which invests in oil and gas ventures and provides strategic consulting services to the energy industry. He currently serves on the Board of Directors of Cheniere Energy Inc., a publicly traded company which is the largest exporter of liquefied natural gas in the United States. Dave also serves as Senior Advisor to BlackRock TCP Capital Corporation. Dave is on the Board of two private oil and gas companies – PetroRock LLC, and Mustang Resources LLC. He has also served on the Board of Directors of Breitburn Energy, Applied Natural Gas, Woodbine Acquisition Corp, Whittier Energy, and PYR Energy. Dave was formerly President and Chief Operating Officer of Monterey Resources, the largest independent oil and gas company in California until its merger with Texaco. He held various management positions with Santa Fe Energy Resources in California and Texas. Dave has served his profession as President of the California Independent Petroleum Association (CIPA), a Director of the Independent Oil Producers Agency (IOPA) and on the Board of Directors of the Western States Petroleum Association. Dave has also served on the Advisory Board at the University of Southern California for Viterbi School of Engineering. He is a member of the Society of Petroleum Engineers (SPE). In the community, Dave has served as Chairman of the Board for the Greater Bakersfield Chamber of Commerce. He is a past President of the R.M. Pyles Boys Camp and serves on the Board of Directors. He has also been a member of the Boards of Directors of the Bakersfield Homeless Center and the United Way. Dave has a Bachelor of Science Degree in Petroleum Engineering from the University of Southern California and a Bachelors' Degree in Geology and Physics from Whittier College.

General Meeting:

March 15

Guest Speaker:

Dave Kilpatrick

President

Kilpatrick Energy Group

Technical Speaker:

Michael Konopczynski

Dir Subsurface Engineering

Tendeka Inc

Location:

1933 Prohibition Lounge

Outdoor Event Center

7900 Downing Avenue

Bakersfield, CA 93308

Schedule:

Social Hour: 6:00 PM

Tech Session: 6:30 PM

Dinner: 7:00 PM

Speaker: 7:45 PM

**Price: \$30.00 w/RSVP and
online pay**

\$35.00 at door

Social Hour Sponsor:

Aaron Altramirano

Western Falcon

Tech Session Sponsor:

Steve Schauer

Titan Oilfield Services

Super Prize Sponsor:

Scott Hamilton

Global Elastomeric Products



TECHNICAL SESSION

Michael Konopczynski

Director of Sub Surface Engineering – Tendeka Inc.

Topic:

Annular Phase Separation with AICD Completions – The Impact on Well Flow Performance and Control of Unwanted Effluents in Oil:Water Systems

This presentation will describe the design and method of operation of Autonomous Inflow Control Devices as they are applied to control water production in high viscosity horizontal wells. A number of case studies will be presented to demonstrate the value of AICD technology in this application. In particular, the presentation will introduce the mechanism of phase segregation in the annular space between the wellbore and the AICD liner/screens, and the potential impact that the degree of restrictiveness of the AICDs on the flow performance of the reservoir and well. This information will assist the petroleum engineer in designing AICD completions and assessing flow performance of the well.

Michael Konopczynski is the Director of Sub Surface Engineering at Tendeka Inc., providing customers expert advice and analysis on the application of Advanced Completion Technology worldwide. Prior to joining Tendeka, he was Director of Reservoir Solutions at Halliburton Completion Tools and Vice President of Technology at WellDynamics. Before joining WellDynamics in 2001, Michael was an employee of Shell Canada Limited for 20 years. His assignments with Shell included projects for steam assisted thermal recovery, CO₂ enhanced recovery, deep sour gas development, and gas-condensate developments in Canada, California, and the Sultanate of Oman. He is a 32-year member of the Society of Petroleum Engineers and is a frequent speaker at industry events.

A Message from the Chair

Happy March API Members

March is here marking the beginning of spring. It's hard to believe that 2022 is moving so fast and with it all the changes. It seems that mask mandates are behind us and there seems to be less focus on the pandemic, as more attention is placed on the Geopolitical issues around the world since Oil is above \$100. I would like to thank everyone that attended February's Meeting and am looking forward to seeing everyone for our March 15th meeting. Our Meeting will be held at 7900 Downing Ave in Bakersfield; we will be back Inside and will be a lot of fun. Our Guest Speaker will be David Kilpatrick who always has some great insights on our industry. We are also excited to welcome Michael Konopczynski with Tendeka out of Houston to talk about some new technology with relation to water shut off on steam wells. Our Board has been working hard to make 2022 a great year for all of us; Our Webpage has been updated with lots of new information and our Scholarship Application is available online through the end of month, our Golf Tournament is filling up quickly and the new Fall Fun Shoot flyer is out and available to signup teams; Oil Barron's Ball is saving a date in November and Adopt-a-Highway will be doing a cleanup soon. I am looking forward to seeing all of you on March 15. I would love to hear your feedback, comments, Ideas, and suggestions. Please feel free to contact me Rthibodeaux@keyenergy.com or apibakersfieldchapter@gmail.com or call 661.205.3088



Russell Thibodeaux

2022 API Chairman

2021 Upcoming Events

March 15	General Meeting Dave Kilpatrick Kilpatrick Energy Group
April 19	General Meeting John O'Donnell Rondo Energy
May 6	API Golf Tournament
May 17	General Meeting Shawn Kerns CRC Exec VP & COO
June 21	General Meeting Scholarship Night
July 19	General Meeting Cathy Reheis-Boyd WSPA CEO
August 16	General Meeting Tom Manzo CABIA-CA
Sept 20	General Meeting Nicolas Huff Bland Company
Oct 7	Fall Fun Shoot
Oct 18	General Meeting Richard Chapman Kern EDC
Nov 5 tentatively	Oil Baron's Ball

API Facebook Page



Visit the API Facebook page at

www.facebook.com/apibakersfieldchapter

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media Chair Luis Lopez

luislopez661@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Luis Lopez. Join today and see what everyone is talking about.



American
Petroleum
Institute

San Joaquin Valley Chapter

Tax ID 95-3086622

API GOLF TOURNAMENT 2022

501 (c)(3)
Nonprofit



MAY 6th
Friday | 2022

Benefits
API Scholarships

To pay by check contact
Aaron Altamirano (661) 204-5644

Registration ... 7:00am
Tee off ... 8:00am

Cost \$600 per Team

Stockdale Country Club
7001 Stockdale Hwy.

Sundale Country Club
6218 Sundale Ave.

Multiple sponsorship levels and opportunities. Our students thank you for your support!

Questions?



Jim Roberts (661) 805-5766
Russell Thibodeaux (661) 205-3088



Registration & Payment

apibakersfield.com/pay-online



@apibakersfieldchapter



Sponsorship Opportunities

Tee Sponsor \$150
(per Course)

Tee Sponsor \$250
(for Both Courses)

Silver Sponsor \$375

Tee Sponsorship at Both Courses, Advertisement
(Website, Newsletter & Social Media) and \$50 in Raffle Tickets

Gold Sponsor \$1 ,000

One Golf Team, Tee Sponsorship at Both Courses, Advertisement
(Website, Newsletter & Social Media) and \$80 in Raffle Tickets

Platinum Sponsor \$1 ,700

Two Golf Teams, Tee Sponsorship at Both Courses, Advertisement
(Website, Newsletter & Social Media) and \$150 in Raffle Tickets

Premier Sponsor \$2,500

Three Golf Teams, Tee Sponsorship at Both Courses, Advertisement
(Website, Newsletter & Social Media) and \$200 in Raffle Tickets

Black Gold Sponsor \$3,000

Four Golf Teams, Tee Sponsorship at Both Courses, Advertisement
(Website, Newsletter & Social Media) and \$200 in Raffle Tickets

To Confirm Registration or Pay by Check

Aaron Altamirano (661) 204-5644
apibakersfield.com/pay-online

KERN COUNTY
CAREER EXPO
&
 **STEM POSIUM**

Save the Date
Friday April 1
9 am-1:30 pm

The 2022 Kern County
Career Expo and
STEMposium will be held
jointly at the Career
Technical Education Center

7301 Old River Road
Bakersfield, CA 93311

On Friday, April 1, 2022 the Kern Economic Development foundation and the Kern High School District with their partners are hosting a joint event. The Kern County Career Expo and the Kern County STEMposium will be held at the Career Technical Education Center. This exploration event will focus on building career and STEM awareness for tomorrow's workforce.

Our goal is to get 150 Employers to participate and promote their different career path and STEM opportunities available within their companies. It is anticipated that 3000-4000 elementary, middle school and high school students and parents will attend this free event.

All registered exhibitors/employers will receive space at a 8x8 booth. More information about the event, including a employer registration link and sponsorship opportunities are available at website link or QR code below. Companies that require a financial investment will not be permitted. For additional assistance, please contact:

Erin Hodson
erin_hodson@kernhigh.org
661.396.4430

Richard Chapman
Richard@kedf.org
661.862.5157



#KCCAREEREXPO | #KCSTEMPOSIMUM

cte.kernhigh.org/stemcareerexpo/

Kern County Science Fair Needs Judges!

The Kern County Science Fair will be March 14, 15, and 16. Each day will judge different grades. To register as a judge go to:

<https://kern.org/science-foundation/kern-county-science-fair>

Thanks to Aera and Chevron for continuing sponsorship of the Science Fair.

API Scholarship Application is now available on the API website

The 2022 API Scholarship Application is now available on the API website here: [AMERICAN PETROLEUM INSTITUTE \(apibakersfield.com\)](http://AMERICAN PETROLEUM INSTITUTE (apibakersfield.com)) The scholarship is open for any graduating high school seniors and returning full time college students who wish to pursue a college curriculum that is closely related to the petroleum industry. The scholarship is also open to students in trade schools who are learning skills that could be beneficial to the petroleum industry.

Log in at this web address [AMERICAN PETROLEUM INSTITUTE \(apibakersfield.com\)](http://AMERICAN PETROLEUM INSTITUTE (apibakersfield.com)) and download the application today.

Last year, the San Joaquin Valley Chapter of the API awarded \$59,000 in scholarships to deserving students and has awarded over \$500,000 in scholarships in the past ten years. This year we plan to award \$63,000 in scholarships. So get busy, get online and apply for a scholarship. The deadline for applications is March 31, 2022. Scholarship recipients will be notified in May 2022 and we will host them and their family members to an awards dinner in June 2022.



San Joaquin Valley Chapter

2022 SCHOLARSHIP APPLICATION

Dear Student Applicant,

The American Petroleum Institute San Joaquin Valley Chapter awards scholarships to young men and women who wish to pursue a career in the petroleum industry or a closely related field. These scholarships are awarded to hard working, dedicated, and deserving students who are graduating high school seniors or continuing college students who will be attending college or trade school in the fall. When submitting your applications for consideration, we expect students to be straightforward and sincere.

PLEASE SUBMIT THE FOLLOWING:

Scholarship Application Data Sheet (attached): You may organize the information required on the Data Sheet in resume form if you wish.

Letters of Recommendation: A minimum of two and a maximum of three recent letters. A school instructor who is familiar with your current academic accomplishments should submit at least one of these.

Academic Transcript: Must be on high school/college/university letterhead. Please submit current or most recent transcript showing courses taken and grades earned during the past two years.

Proof of Enrollment: Recipient must be enrolled as a full-time student (12 or more credit hours) at an accredited college or university. Proof of enrollment must be received prior to disbursement of scholarship funds but is not required at the time of submittal of the scholarship application.

5. Essay: Please submit a short essay of approximately 500 words for two essay questions and 200 words for the informational question that are found later in the application.

6. Email Documents: Applications will be required to be emailed to all committee members. Scan and attach all documents in .pdf format. Transcripts and letters of recommendations can be sent via U.S. Mail if needed. If it is necessary that you need to mail the application, we will accept it, but the preference is by email. For any hardships, please contact the Scholarship Committee Chair below.



San Joaquin Valley Chapter

APPLICATION DEADLINE:

Applications must be received no later than Thursday, March 31, 2022. Post mark must be dated no later than March 31, 2022, if received by mail to the below address. Hand delivered by 4:00 pm to address below. Email by 11:59 pm to email addresses below. Again, email is preferred.

Scholarship recipients will be contacted by Wednesday, May 11th, 2022 by email.

Scholarship recipients, or their approved proxies, must be present on awards night, Tuesday, June 20, 2022. Information on dinner will follow.

EVALUATION CRITERIA:

All information must be complete, accurate, and verifiable.

Recipient must be enrolled as a full-time student (12 or more credit hours) at an accredited college, university, or trade school and be a current resident of Kern County. Proof of enrollment is required prior to disbursement of funds, but not necessary at the time of scholarship application.

The selected essay questions must be addressed completely. The essays will be evaluated on content, grammar, organization, and originality.

Applications will be evaluated based upon the factors written above as well as current letters of recommendation, academics, community involvement, activities, and relation to a member of the SJV Chapter of the API. Commitment to the oil industry.

Please note: Being related to an API member is not necessary to receive an API scholarship, nor does it guarantee you will receive one.

SUBMIT YOUR APPLICATION WITH OFFICIAL TRANSCRIPTS TO:

Mike Handren – Scholarship Committee Chair – mhandren@yahoo.com

James McClard - Scholarship Committee – james.mcclard24@gmail.com

Brian Burt - Scholarship Committee – burtbw25@yahoo.com

Eric Bartz – Scholarship Committee – stephen.bartz@crc.com

Or by USPS mail to:

Mike Handren
12309 Ashentree Lane
Bakersfield, CA 93312

We look forward to receiving your timely application. If you have any questions, please contact one of the committee members via email.



San Joaquin Valley Chapter

Please answer any two of the three essay questions below. Each question should be answered in a short essay of approximately 500 words.

Essay Question # 1:

Political forces seem to be trying to end the oil industry particularly in California, and in the U.S. in general. California currently imports 65-70% (~1mm bbls every day) of the oil it consumes via tankers today. Many believe that oil production should be stopped in CA. What are the potential impacts to the state of CA & Kern County, in particular, if oil production ceases? What are the impacts to the USA if environmentalists destroy the oil industry?

Essay Question # 2:

Many energy companies are talking a lot about ESG initiatives. What is ESG & why are companies pursuing this? Is this a valuable consideration for energy companies, and if so, why?

Essay Question # 3:

Hydraulic fracturing (aka Fracking) has been characterized in the media as being bad for the environment. The state of California has a de-facto ban on any new hydraulic fracturing permits. What is hydraulic fracturing and how does it work? Is it a positive or a negative technology? Is it really bad for the environment or is it being misconstrued and misunderstood?

Please answer the informational question below with a short essay of approximately 200 words.

Informal Informational Question:

Describe how your course of studies relates to the energy, oil, and gas industry and what your role will be after graduation. Explain your intended contributions to our industry.



San Joaquin Valley Chapter

2022 SCHOLARSHIP APPLICATION DATA SHEET

Name _____

Telephone # and e-mail _____

Mailing Address & Zip Code _____

High school attending (if applicable) _____

College/University attending in 2022-2023 _____

Current or Proposed College Major _____

Year in School _____ GPA: Last Term _____ Overall _____

Name of Academic Counselor _____

Academic Counselor Phone # _____

Activities: Use additional sheets if necessary. Include Educational Activities (Student Government, Clubs, Awards, Sports, etc.), Community Involvement (Volunteer Activities, Organizations, etc.), and any Petroleum/Professional Affiliations

SJV-API Chapter Member that you have a relationship with:

List any special considerations which you feel are pertinent. _____

APPLICATION DEADLINE: THURSDAY, March 31, 2022

Kern County Honor Flights needs Volunteers!

Kern County Honor flights needs volunteers to help run events and volunteer guardians to help take veterans to Washington D.C. Guardians are assigned a veteran and assist during all travel and events. Guardians must pay their own airfare (\$1200), hotels, meals, etc. For more information or to apply go to:

www.honorflightkerncounty.org

Or Call

661.527.3838



API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

Friday October 7th, 2022

Sign-In & Breakfast 6:30 am | Shoot Starts 8:00 am

5 Man Team \$900

(Includes Breakfast, Lunch and AMMO!!!!)

5 Dogs Shooting Range

20238 Woody Road, Bakersfield CA

1st, 2nd, 3rd Place Team Prizes (Handicapped)
1st Place Team Prizes (Open)

Prizes for Individual Men & Women High Shooter



www.apibakersfield.com/pay-online/fall-fun-shoot

Breakfast & Lunch Sponsor



Super Prize Tickets

\$20 each or (6) for \$100



Grand Prize Sponsors



General Raffle Tickets

\$5 each or (5) for \$20

4 Person Golf Cart \$200

**Sponsorship Package
Opportunities Available**

**BBQ Tickets Available
For Non-Shooters \$20**



For More Information Contact
Jim Roberts (661) 805-5766
Russell Thibodeaux (661) 205-3088



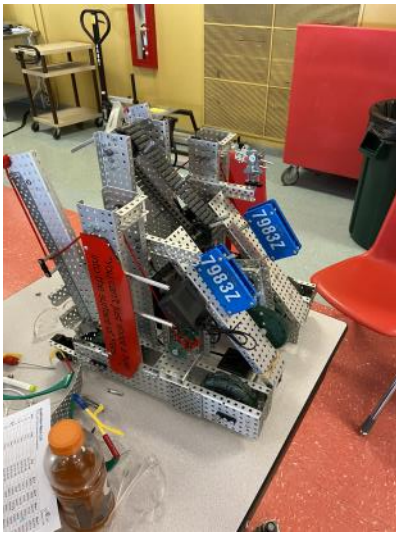
VEX Robotics Competition

On February 12th, Centennial High School hosted a VEX Robotics Competition for Kern County high school students. The competition was part of a multi-round event advancing competitors to the state competition and beyond. The VEX robotics competition prepares students to become future innovators with 95% of participants reporting an increased interest in STEM subject areas and pursuing STEM-related careers.

Two judges for this event were API board members, David Budy and Corey Hartwig. It was an honor to participate and see the students' amazing work.

David Budy – Education & Community Involvement Chair







Rickey Dean Bird Sr.

It is with deep sadness that we announce the passing of Rickey Dean Bird Sr. He was born on December 31, 1961 in Guymon, OK to Rosa Lee Scott and Tommy Dean Bird. He was the oldest of three brothers, Calvin Foster and Scott Leslie Bird. His mother married Bill Foster and he then acquired two more siblings, Dorthea Foster and William Foster. Rosa Lee and Bill Foster gave birth to his half-sister Tracey Foster-Sontag. His father married Bernice Goodman and they gave birth to his two half-brothers Tommy Dean Bird and Timothy Hal Bird.

Raised in Oklahoma, Rickey moved to Bakersfield, CA in the late 70s and started his oilfield career as a roughneck shortly thereafter. He loved country music. If he wasn't working on a drilling rig he was writing country songs. He then had his first son Rickey Dean Bird Jr. He started moving up the ranks quickly on the drilling rig. In a short amount of time, he became one of the youngest tool-pushers in the field. He then had another son Bryce Timothy William Bird and a couple of years later had another son Tate Jordan Lage-Bird. When the oilfields were down Rickey moved out to Las Vegas to become a plumber. The venture was short-lived as he lived and breathed the oil fields. He moved back to Bakersfield, rose through the ranks, and eventually became a Drill Site Manager or as we know it, a company man. Without even finishing high school he was able to accomplish so much and help so many other people. He eventually became a consultant. If Rickey didn't know something he would figure it out. From pulling stuck pipe free to sealing up the "volcano" at 1-Y. His skill on a rig knew no bounds. Neither did his stubbornness. His first grandson Rickey Dean Bird III was born and a year later his youngest son Willie Jackson Bird was born. He loved his boys and his family. He would often take deep-sea fishing trips or camp at the lake for days. His family was important to him and so were his friends and co-workers. After his granddaughter, Mychael Elizabeth Bird was born he recorded two of his country songs "IMPACT" and the hilarious "Moo-Moo", his favorites. Rickey also liked to race cars. His car number 23 raced for autism at Kern County RaceWay Park. His grandson Zayden Lage and Zke Lage. He was able to meet his last granddaughter Rifle Bird. His legacy in the oil and gas industry will never be forgotten. Funeral Services for Rickey Bird will be held on Sunday March, 13th at 2pm, Greenlawn Funeral Home Southwest, 2739 Panama LN, Bakersfield CA 93313

His family has put together a GoFundMe to help with funeral costs. Any extra proceeds will be put in an account for his son Willie Bird.

<https://nam12.safelinks.protection.outlook.com/?url=https%3A%2F%2Fgofund.me%2Fcf5f9e2fa&data=04%7C01%7Csteve.schauer%40titancoiltools.com%7Cf4a1d542c1a2429eaf0c08da0087d5ee%7C69c73a13c8184781b605ff89a08ec37d%7C1%7C1%7C637822880663277906%7CUnknown%7CTWFpbGZsb3d8eyJWlloiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6Ikh1aWwiLCJXVCI6Mn0%3D%7C2000&sdata=tKXL8ZST1OcIbEG3NuSobyl%2B1uyPPUkL2VHdRopp040%3D&reserved=0.>

Even a small donation could help Rickey Bird Jr reach their fundraising goal. And if you can't make a donation, it would be great if you could share the fundraiser to help spread the word.

Thanks for taking a look!



18th ANNUAL

Association of Petroleum Women

Charity Sporting Clay Shoot

Friday, April 22, 2022

KERN COUNTY GUN CLUB
12450 Shotgun Rd, Bakersfield, CA 93311

Check In: 7:30AM — Shoot Begins: 9:00AM

Benefitting:
CASA ESPERANZA

**SHOOT & LUNCH \$125/Person,
\$500/Team (Lunch Only \$20)
(Ammo not included.)**

Register Online at www.APWbakersfield.com

PURCHASE AMMO

through APW

PRE EVENT: \$65

DAY OF: \$75

Have a GREAT TIME for a GREAT CAUSE!

Please consider a station sponsorship, or a gift for our opportunity drawing.

REGISTRATION DEADLINE: 4/15/22

SHOOTER

COMPANY

PHONE #



**SPONSORSHIP
LEVELS**

GUSHER SPONSOR:

\$550

BLACK GOLD:

\$350

HEAVY CRUDE:

\$250

Mail Checks to APW, P.O. Box 20153 Bakersfield, CA 93390

Contact: Dora Gutierrez @ 661-978-6327, or email apwsportingclays@aol.com

Enterprise Holdings makes large scholarship donation

A special thank you to Linda Bliss and Enterprise Holdings for donating \$5000 to the scholarship fund.

Please consider Enterprise for your rental vehicle needs.

Enterprise Car Rental and Enterprise Truck Rental.

See ad on page 33

Time to Renew Your Newsletter Sponsorships!

As you read through the newsletter, you can see many of our supporters sharing information about their businesses. These are our newsletter sponsors. We thank them for their support and remind them that it is time to renew your sponsorship. **We will need your renewal by the end of this month in order to continue your sponsorship in future newsletters.** So please follow the instructions below to renew. Thank you.

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to Aaron Altramirano, aarona@westernfalcon.com. Graphics can be provided to Tim Frame, tim@mts-stim.com. Contact Tim Frame if you have any questions or need assistance (661) 447-5123.

General Meetings

General Meetings are held on the third Tuesday of each month (February through October) at the 1933 Prohibition Room in Bakersfield, 7900 Downing Avenue. Social Session starts at 6:00 PM, Technical Session starts at 6:30 p.m., and the Dinner Session starts at 7:00 p.m.

Dinners are \$30 for pre-paid RSVPs and \$35 at the door. We may have very limited seating for those who do not RSVP. We ask that you RSVP by 5:00 PM on the Thursday before meeting and prepay for your dinner on our website at:

<http://www.apibakersfield.com/pay-online/api-monthly-dinner-meeting/>

Your payment is your RSVP. If you cannot prepay online, please contact Aaron Altramirano for another prepay option. Those who pre-pay either way are eligible for the door prizes following the guest speaker's presentation. In order to guarantee your seat and dinner choice (steak, chicken, salmon, or vegetarian) for the meeting, please check the appropriate menu selection when you are on the payment page.

Honorary Lifetime Members may RSVP to: apibakersfieldchapter@gmail.com with your choice of menu option.

API Social Sponsorship

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

Sponsoring a social will include the following

- Email distribution of your company name to the API contact list (600+ industry related emails)
- Company logo and promotional items can be promoted at sign in/raffle table during the social
- Social event turnout is typically 40-60 industry related people
- Event will be promoted at API general meeting and API newsletter (600+ industry related emails)
- Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

Social Sponsorship Cost

- Cost can range from \$600 - \$2,000+
- Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest
- Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)
- We can work with any budget
- If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split in half

For more information please contact:

Eddie Gutierrez— eddie42.gutierrez@ymail.com

American Petroleum Institute does not charge or profit for setting up social events



**San Joaquin Valley
Chapter**

API Sponsorship Packages

Dear Fellow API Members, Supporters, & Volunteers,

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$56,000 to 26 Scholarship Recipients in June of 2021 and our goal is to exceed last years' efforts in 2022.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details, however, we can contour packages based on your individual or company needs and requirements.

API ticket and event management is an option available to you

⇒ Platinum

⇒ Silver

⇒ Black Gold

⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is **100% tax deductible 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, etc.

Thank you for making a difference in our community!

(All packages are customizable based on your company preference and requirements)

API Platinum Sponsorship Package \$25,000

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- API Golf Tournament – 2 Four Man Teams
- Fall Fun Shoot – 2 Five Man Teams
- Oil Baron's Ball – Platinum Sponsorship plus one premium table with 10 event tickets
- Company name on 2 API Scholarships

API Silver Sponsorship Package \$15,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball
- 4 API Annual Memberships
- API Golf Tournament – 1 Four Man Team
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – Gold Sponsorship plus one premium table with 10 event tickets

API Black Gold Sponsorship Package \$10,000

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

API Bronze Sponsorship Package \$5,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, and Oil Baron's Ball

Black Gold & Bronze Sponsorships Choice of 1 of the following events:

- API Golf Tournament – 1 Four Man Team
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – One premium table with 10 event tickets

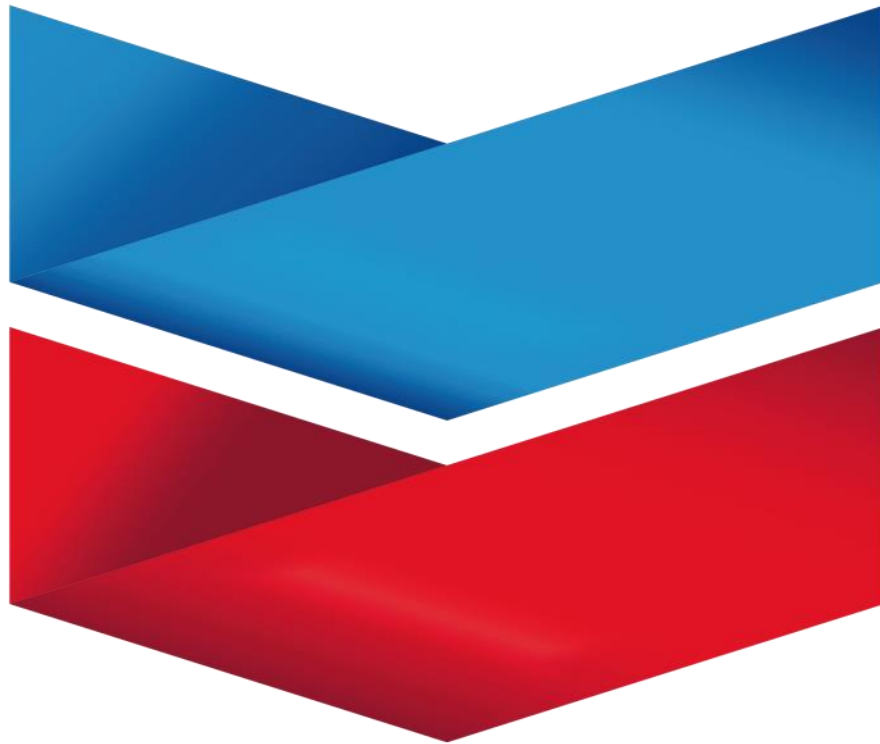
Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. ***We want to thank Chevron SJBU, and Enterprise Vehicle Rentals, being API's corporate sponsors and look forward to seeing their employees at our future events.*** There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com



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Newsletter Sponsorship

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to Aaron Altramirano, aarona@westernfalcon.com. Graphics can be provided to Tim Frame, tim@mts-stim.com.

Size	Monthly	Yearly
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Full Page	\$200	\$1,400



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