

A Message From The Chairman



Hello, API Members!

Another month has gone by and we are still where we were a month ago. I was hopeful that the favorable results of the COVID-19 scare would have enabled Kern County to get busy again, and we would be able to meet in May. But we have had to cancel our May dinner meeting because our state is not opening up for us. Now I am hopeful that we can have our June meeting, which is our traditional scholarship night. Let us all hope and pray for a swift and safe resolution of this unprecedented business lockdown and stay-at-home order, so that we can get back to business.

And speaking of business, it is a tumultuous time for our oil business. For the first time in my lifetime I saw the oil futures of WTI Crude go into a huge negative for May contracts (-\$37 per barrel) for one day. I do not know how that actually played out, but it could not have been good for anybody concerned, and the futures contract for June actually came back to \$10 per barrel the next day and has increased since then. We also saw Midway-Sunset crude prices dip down below \$11.00 per barrel on April 28, 2020. It has since come back to the low twenties per barrel, but has our local industry trying to find ways to just hang on until demand for oil comes back and the oversupply is diminished. Capital spending is being slashed, operating costs are being cut by producers and many wells are being shut in as uneconomic, with the fallout landing on the service side of the business. I have been through hard times in the oil business before, as have most of you. We came out of it before, and I hope that most of us can survive this latest rough patch in the oil patch.

We at the SJV Chapter of API are optimistic and still have some events planned for you. As you probably know, we have rescheduled our annual golf tournament for August 7, 2020 and have our fingers crossed that we will be able to get together and do this event in August. Everybody that signed up for the golf tournament that was scheduled for May, is still signed up for the August rescheduled event.

We still have our Fall Fun Shoot scheduled for October 2, 2020 and have the entry forms out right now. You can sign up for that event on our website here: [2020 Fall Fun Shoot](#). It may seem a little early to be planning on another event, but we are planning on it and hope that many of you will be able to sign up and join us for this fun event.

I realize that hope, in and of itself, is not a plan, but without hope, we become hopeless. So, let us never lose hope in ourselves and our industry and our country. We will be back.

I love to hear your feedback. Please feel free to call or email your comments or suggestions to (661) 330-0423, mhandren@yahoo.com, or apibakersfieldchapter@gmail.com. In the meantime, stay safe and keep your heads up. We will get through this!

I look forward to seeing you all at the June General Meeting!

Mike Handren
2020 API Chairman
mhandren@yahoo.com

2020 Upcoming Events

Postponed - TBD	Cornhole Tournament
Postponed - TBD	Adopt-A-Highway
Postponed - TBD	Pyles Boys Camp BBQ
CANCELED	May API General Meeting
June 16, 2020	API General Meeting Scholarship Night
July 21, 2020	API General Meeting
August 7, 2020	API Golf Tournament
August 18, 2020	API General Meeting
September 15, 2020	API General Meeting
October 2, 2020	Fall Fun Shoot

API Facebook Page



Visit the API Facebook page at

www.facebook.com/apibakersfieldchapter

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media Chair Luis Lopez

luislopez661@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Luis Lopez. Join today and see what everyone is talking about.

The API Golf Tournament Is Coming August 7, 2020

Sign up now for the upcoming API Golf Tournament. It may seem early to be signing up for a golf tournament that isn't coming until May, but you don't want to be left out. We have only two courses this year and only one flight at each course.

We will be playing at Stockdale and Sundale Country Clubs this year. It is first come, first served, so get over to our website and sign up. There will be plenty of food and beverage stations at both courses to keep you well fed and well hydrated. We will have lots of raffle prizes and snacks after the golf tournament at Sundale Country Club.

The tournament flyer follows with more information.

Sign up here: <https://www.apibakersfield.com/golf-tournament/>

API Website www.apibakersfield.com

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing!

Contact Steve Schauer (steve.schauer@titancoiltools.com) with any comments or issues with the site.



**San Joaquin Valley
Chapter**

API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund



October 2nd, 2020

Sign-In & Breakfast 6:30am

Shoot Starts 8:00am



\$600 per Team of 5
(Includes Breakfast & Lunch)

5 Dogs Shooting Range
20238 Woody Road
Bakersfield, CA

To pay for your team or sponsorship go to

www.apibakersfield.com/2020-fall-fun-shoot

1st, 2nd, 3rd Place Team Prizes (Handicapped)
1st Place Team Prizes (Open)

Prizes for Individual Men & Women High Shooter

Breakfast Sponsor



Lunch Sponsor



Additional BBQ tickets available
for non-shooters \$20



Super Prize Tickets
\$20 each or (6) for \$100



General Raffle Tickets
\$5 each or (5) for \$20



4 Person Golf Cart \$150



**Sponsorship Package
Opportunities Available.**

For Questions please contact

Jim Roberts (661) 805-5766
Russel Thibodeaux (661) 205-3088



API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

October 2nd, 2020



5 Dogs Shooting Range
20238 Woody Road
Bakersfield, CA



API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

October 2nd, 2020



\$125 for 20 Gauge Sign Sponsorship

- Sponsor Sign.

\$1000 for 12 Gauge Sponsorship

- Sponsor Sign.
- Sponsor announcements throughout the event.
- Recognition on sponsor banner.
- Advertisement on API Website, Newsletter, Facebook and LinkedIn.
- Lunch & beverages (beer and non-alcoholic).
- 1-5 man shooting team.
- \$100 in raffle tickets.
- \$100 in super raffle tickets.

\$1500 for Double Barrel Sponsorship

- Everything from the 12 Gauge Sponsorship +
- \$400 in raffle tickets (instead of \$100).
- \$200 in supper raffle tickets (instead of \$100).

API Scholarship Donation Sponsorship

- Contribute directly to scholarship.
- Recognition or anonymously.

Company: _____

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

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Email: _____

Sponsorship Level: _____

Donor Signature: _____ Date: _____

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API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

October 2nd, 2020



Team Name: _____
Team Captain Name: _____
Team Member #2 Name: _____
Team Member #3 Name: _____
Team Member #4 Name: _____
Team Member #5 Name: _____

(All team members listed will receive Membership in API for the remainder of 2019)

Credit card information form

For assistance please contact David Budy (661) 333-0455

Name (as it appears on card): _____
Phone number: _____
Card billing address: _____

(Zip code) _____

Type of card (circle one): **Visa** **Mastercard** **Amex**
Card number: _____
3 or 4 digit security code on back of card: _____
Expiration date: _____

Fall Fun Shoot Charges:

Shooter entry fees (\$600 per team) _____
General raffle tickets* (\$5 each or 5 for \$20) _____
Super raffle tickets** (\$20 each or 6 for \$100) _____
Sponsorship packages available (see website www.apibakersfield.com) _____
Four person golf cart (\$150 each) _____
Additional lunch tickets (\$20 each) _____

Total Charges: \$ _____

Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron SJB for being API's third corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com



Silver Sponsor

PLEASE SUPPORT OUR SPONSORS WHO MAKE THE NEWSLETTER AVAILABLE TO YOU

The San Joaquin Valley Chapter of the API is here to support our industry and our members. We are happy to post job openings and career opportunities for our members at no cost to the posting company. If your company has opportunities that you would like for us to publicize, please send them to the newsletter editor at rknapp2008@gmail.com.



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API Social Sponsorship

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

Sponsoring a social will include the following

- Email distribution of your company name to the API contact list (600+ industry related emails)
- Company logo and promotional items can be promoted at sign in/raffle table during the social
- Social event turnout is typically 40-60 industry related people
- Event will be promoted at API general meeting and API newsletter (600+ industry related emails)
- Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

Social Sponsorship Cost

- Cost can range from \$600 - \$2,000+
- Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest
- Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)
- We can work with any budget
- If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split in half

For more information please contact:

Chad Horton – Chad.horton@bakerhughes.com (562) 481- 4235

American Petroleum Institute does not charge or profit for setting up social events



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Newsletter Sponsorship

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to David Budy, dbudy@sentinelpeakresources.com. Graphics can be provided to Ryan Knapp, rknapp2008@gmail.com.

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400



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