

A Message From The Chairman



Hello, API Members!

I never thought I would be writing a message to our members like this one. It is April 9, 2020 as I write this message from home, which is where a whole lot of people are staying these days. It is an unusual time in our history and the first time I have experienced an isolation like this in my 65 years of living. It is also a very bad time for the oil industry with the California political war on us and the Saudi / Russia induced oil supply war on the world and the United States oil industry. It is a first-time confluence of so many negative events at one time in Kern County that any of us have ever experienced. But this too shall pass and the industry will rise up again and the people of Kern County and all of the United States will rise to the new challenges ahead and

learn to thrive as we have done with so many challenges in the past.

We are starting to see that the numbers first put forth by the IHME models for COVID-19 infections, hospitalizations and deaths were grossly overstated, and that the actual results in California and most of the US are much better than they first put out for our information. Maybe the social distancing and working from home are contributing to the much lower numbers now, and I certainly hope so, because we are paying a terrible economic price for the shutdown of our country. We may never know, but we can be grateful that the outbreak is not as bad as originally advertised that it would be. As we see some improvements in the numbers and some "anecdotal" evidence of medicine that seems to help, we can start to look at opening up our country again with some possible continuing safeguards. Opening up the country again will increase the demand side of the oil supply-and-demand curve which should help stabilize the oil industry again (along with some help from Russia and Saudi). I know we need to get people back to work and back in personal communication with one another again. It is important to our mental and emotional health and well-being. To put it another way: I miss you guys!

Our last actual in-person event was the Trivia Night right before the social distancing guidelines were put in place, and it was a great time. The jointly sponsored API/SPE event was well done and masterfully hosted by our own Lee Payne. It will definitely be back again.

We had to cancel our March General Meeting and we have also canceled our April General Dinner Meeting. I hope we can get back together in May, but it is a day at a time right now.

As most of you are aware, we have postponed our Cornhole Tournament to a date to be determined. We have also postponed our May golf tournament and secured a new date of August 7, 2020. Everyone that has entered is still entered in the golf tournament and I am optimistic that things are such that we can have the entire field participate with us in August.

In the meantime, stay safe and keep your heads up. We will get through this!

I look forward to seeing you all at the May General Meeting!

Mike Handren
2020 API Chairman
mhandren@yahoo.com

We're still at it!



API at Career Expo!

The API handed out over 125 scholarship applications to high school seniors and college students at the Kern County High Scholl District Career Expo. The event was held March 5 at the Mechanics Bank Area. Jeff Hanson and Tim Frame manned the booth. The event draws over 100 major employers in public services and private industry sectors.



2020 Upcoming Events

Postponed - TBD	Cornhole Tournament
Postponed - TBD	Adopt-A-Highway
Canceled for April	API General Meeting
Postponed - TBD	Pyles Boys Camp BBQ
May 19, 2020	API General Meeting
June 16, 2020	API General Meeting <i>Scholarship Night</i>
July 21, 2020	API General Meeting
August 7, 2020	API Golf Tournament
August 18, 2020	API General Meeting
September 15, 2020	API General Meeting
October 2, 2020	Fall Fun Shoot

API Facebook Page



Visit the API Facebook page at

www.facebook.com/apibakersfieldchapter

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media Chair Luis Lopez

luislopez661@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Luis Lopez. Join today and see what everyone is talking about.

The API Golf Tournament Is Coming August 7, 2020

Sign up now for the upcoming API Golf Tournament. It may seem early to be signing up for a golf tournament that isn't coming until May, but you don't want to be left out. We have only two courses this year and only one flight at each course.

We will be playing at Stockdale and Sundale Country Clubs this year. It is first come, first served, so get over to our website and sign up. There will be plenty of food and beverage stations at both courses to keep you well fed and well hydrated. We will have lots of raffle prizes and snacks after the golf tournament at Sundale Country Club.

The tournament flyer follows with more information.

Sign up here: <https://www.apibakersfield.com/golf-tournament/>

API Website www.apibakersfield.com

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing!

Contact Steve Schauer (steve.schauer@titancoiltools.com) with any comments or issues with the site.



**San Joaquin Valley
Chapter**

API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund



October 2nd, 2020

Sign-In & Breakfast 6:30am

Shoot Starts 8:00am



\$600 per Team of 5
(Includes Breakfast & Lunch)

5 Dogs Shooting Range
20238 Woody Road
Bakersfield, CA

To pay for your team or sponsorship go to
www.apibakersfield.com/2020-fall-fun-shoot

1st, 2nd, 3rd Place Team Prizes (Handicapped)
1st Place Team Prizes (Open)

Prizes for Individual Men & Women High Shooter

Breakfast Sponsor



Lunch Sponsor



Additional BBQ tickets available
for non-shooters \$20



Super Prize Tickets
\$20 each or (6) for \$100



General Raffle Tickets
\$5 each or (5) for \$20



4 Person Golf Cart \$150



**Sponsorship Package
Opportunities Available.**

For Questions please contact
Jim Roberts (661) 805-5766
Russel Thibodeaux (661) 205-3088



API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

October 2nd, 2020



5 Dogs Shooting Range
20238 Woody Road
Bakersfield, CA



API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

October 2nd, 2020



\$125 for 20 Gauge Sign Sponsorship

- Sponsor Sign.

\$1000 for 12 Gauge Sponsorship

- Sponsor Sign.
- Sponsor announcements throughout the event.
- Recognition on sponsor banner.
- Advertisement on API Website, Newsletter, Facebook and LinkedIn.
- Lunch & beverages (beer and non-alcoholic).
- 1-5 man shooting team.
- \$100 in raffle tickets.
- \$100 in super raffle tickets.

\$1500 for Double Barrel Sponsorship

- Everything from the 12 Gauge Sponsorship +
- \$400 in raffle tickets (instead of \$100).
- \$200 in supper raffle tickets (instead of \$100).

API Scholarship Donation Sponsorship

- Contribute directly to scholarship.
- Recognition or anonymously.

Company: _____

Name: _____

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Email: _____

Sponsorship Level: _____

Donor Signature: _____ Date: _____

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API Bakersfield SJV Chapter FALL FUN SHOOT

To Benefit the API Scholarship Fund

October 2nd, 2020



Team Name: _____
Team Captain Name: _____
Team Member #2 Name: _____
Team Member #3 Name: _____
Team Member #4 Name: _____
Team Member #5 Name: _____

(All team members listed will receive Membership in API for the remainder of 2019)

Credit card information form

For assistance please contact David Budy (661) 333-0455

Name (as it appears on card): _____
Phone number: _____
Card billing address: _____
(Zip code) _____

Type of card (circle one): **Visa** **Mastercard** **Amex**
Card number: _____
3 or 4 digit security code on back of card: _____
Expiration date: _____

Fall Fun Shoot Charges:

Shooter entry fees (\$600 per team) _____
General raffle tickets* (\$5 each or 5 for \$20) _____
Super raffle tickets** (\$20 each or 6 for \$100) _____
Sponsorship packages available (see website www.apibakersfield.com) _____
Four person golf cart (\$150 each) _____
Additional lunch tickets (\$20 each) _____

Total Charges: \$ _____

Corporate Sponsorships

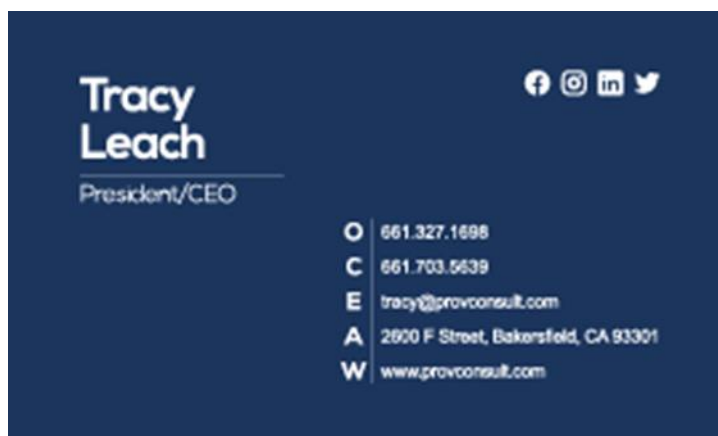
As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron SJBU for being API's third corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com



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The San Joaquin Valley Chapter of the API is here to support our industry and our members. We are happy to post job openings and career opportunities for our members at no cost to the posting company. If your company has opportunities that you would like for us to publicize, please send them to the newsletter editor at ryan.j.knapp@efleets.com.



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API Social Sponsorship

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

Sponsoring a social will include the following

- Email distribution of your company name to the API contact list (600+ industry related emails)
- Company logo and promotional items can be promoted at sign in/raffle table during the social
- Social event turnout is typically 40-60 industry related people
- Event will be promoted at API general meeting and API newsletter (600+ industry related emails)
- Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

Social Sponsorship Cost

- Cost can range from \$600 - \$2,000+
- Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest
- Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)
- We can work with any budget
- If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split in half

For more information please contact:

Chad Horton – Chad.horton@bakerhughes.com (562) 481- 4235

American Petroleum Institute does not charge or profit for setting up social events



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Newsletter Sponsorship

If you are interested in helping API while promoting your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same information on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page informational pieces. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to David Budy, dbudy@sentinelpeakresources.com. Graphics can be provided to Ryan Knapp, ryan.j.knapp@efleets.com.

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400



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