



# San Joaquin Valley Chapter



## Tom Manzo - CABIA California Business and Industrial Alliance

Tom Manzo is president of Timely Prefinished Steel Door Frames. Mr. Manzo was born in Detroit, Michigan and raised in the south end of Madison Heights – a working class city just two miles north of

Detroit. He attended Oakland Community College where he obtained an associate degree and eventually received a bachelor's degree in business administration from Walsh College. It took many years to finish college, as he always worked full time while attending and paid most of his schooling on his own. Tom never gave up on his commitment or the dream of a four year degree and the will to achieve that goal. He is certified from Stanford in Project Management – one of only a few thousand nationwide. He is authorized to put SCPM on his business cards. Tom has additional training in executive education from the University Of Southern California Marshall School Of Business in strategic management and executive leadership skills. Tom is founder and president of CABIA, a new nonprofit organization dedicated to changing the burdensome and unfair labor laws in California. He decided to take action when his company was hit with a Private Attorney General Act (PAGA) lawsuit for ridiculous claims. That suit caused him to realize that the 1,000+ pages of California labor law are nothing more than a tool for plaintiffs' attorneys to use against hardworking businesses. Before taking the leap to create a new organization for this effort, he reached out to other business organizations to see if they were interested in the fight. Unfortunately, many already had full plates, and others simply showed no interest. Some organizations say they represent businesses, although, due to politics, they support agendas that are actually harmful, and others just don't want to stir the pot. While trying to connect with politicians as an individual or even a company seemed impossible, Tom recognized that California businesses needed a voice.

**General Meeting:**  
Tuesday, May 21, 2019

**Guest Speaker:**  
Tom Manzo – CABIA  
California Business and Industrial Alliance

**Topic:**  
Those Horrid PAGA Lawsuits

**Location:**  
1933 Speakeasy Bar & Grill  
7900 Downing Ave  
Bakersfield, Ca 93308

**Schedule:**  
Social Hour: 6:00PM  
Tech. Session: No Tech Session  
Dinner: 6:30PM  
Speaker: 8:00PM

**Price:**  
\$30.00 w/ RSVP & Pay Online  
\$35.00 At The Door

**Social Hour Sponsor:**  
Gary Watts – NorCal Pipeline

**Super Raffle Sponsor:**  
Jay Haney – SageRider west

**Super Raffle Sponsor:**  
James McClard - BHGE

# Keeping Integrity Alive

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## Super Prize Raffle:

May's General Meeting has two SUPER Prizes valued at over \$200 each. They are sponsored by Jay Haney with SageRider West and James McClard with BakerHughes GE. Tickets can be purchased at the dinner or online when you RSVP at our website here:

<https://www.apibakersfield.com/pay-online/api-monthly-dinner-meeting/>

All the proceeds from the Super Raffle go towards our API Scholarship Fund. Last month we raised \$2215.00 for the scholarship fund! Our two super prize winners at the April meeting were very happy to receive the gift cards and the Galaxy Tablet that were provided by Russell Thibodeaux at Key Energy.

General Meetings are held on the third Tuesday of each month (January through October) at the 1933 Prohibition Room in Bakersfield, 7900 Downing Avenue. Social Session starts at 6:00 PM, Technical Session starts at 6:30 p.m., and the Dinner Session starts at 7 p.m.

Dinners are \$30 for pre-paid RSVPs and \$35 at the door. We may have very limited seating for those who do not RSVP. We ask that you RSVP by 5:00 PM on **Thursday May 16, 2019** and prepay for your dinner on our website at

<http://www.apibakersfield.com/pay-online/api-monthly-dinner-meeting/>

Your payment is your RSVP. If you cannot prepay online, please contact David Budy for another prepay option. Those who pre-pay either way are eligible for the door prizes following the guest speaker's presentation. In order to guarantee your seat and dinner choice (steak, chicken, salmon, or vegetarian) for the meeting, please check the appropriate menu selection when you are on the payment page.

Honorary Lifetime Members may RSVP to [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com) with your choice of menu option.

## Seventieth Annual API Golf Tournament Was A Smash!

The 70<sup>th</sup> Annual API golf tournament was another great event. We had 113 teams playing on three golf courses to have a little fun and to make a big difference in the lives of some fortunate Kern County young people. After all the shots were taken, after all the prizes were awarded, after all the raffles were won, and after all was said and done, the tournament raised about **\$55,000** for the benefit of the API scholarship fund. After all, that's we are here for!

Congratulations to Jim Roberts, the tournament chair and all the committee members and volunteers who worked so hard to make this all come together. It was a truly remarkable effort. Thank you to all our sponsors and vendors who provided an abundance of food and beverage to keep our players happy and fed during the five hours (or more) on the golf course. Thank you to Steve Schauer for making the golf ball guns that were the only way that some of the teams could get on the greens. And thank you to all of the players and supporters of the API!

Job well done!

Here is the API Golf Tournament by the numbers:

- 1 API Chapter
- 1 Premier sponsor
- 2 Black Gold sponsors
- 2 Golf ball guns
- 2 Hole-In-One sponsors
- 3 Golf courses
- 3 Platinum sponsors
- 6 Gold sponsors
- 18 Tee sponsors
- 30 Food and beverage stations
- 35 Golf Committee Volunteers
- 113 Teams
- 452 Players





# 2019 Golf Tournament In Pictures





# 2019 Golf Tournament In Pictures

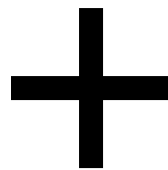


## **API Networking Social at Luigi's Was A Big Success**

A big thank you goes out to C&J Energy Services for putting on a first-class networking social at Luigi's Warehouse on Tuesday, April 30, 2019! And a special shout out also goes out to Eddie Knight and Phil Daily for making it all come together.

There was wine tasting, appetizers, and a meat carving station to satisfy the palates of the over 300 patrons that attended the event. We heard many positive reviews from those in attendance at the event.

But on top of the great food and beverage and networking opportunities, there was a great raffle that raised over \$3,000 for the API scholarship fund! Three cheers for that! Thank you to all who supported the event and our great event sponsors. You are the reason for the success of the SJV Chapter of the API. We are proud of you, and you can all be very proud of yourselves!



**C&J Energy Services**



## **Announcing Our Newest Honorary Lifetime Member**



The San Joaquin Valley Chapter of the API is please to announce its newest Honorary Lifetime Member, Scott Bender.

Scott has been an API member for a long time. He followed his father, Ron Bender, in joining the API, becoming involved in the Golf Tournament, Bar, Fall Fun Shoot, and Highway Clean-up. He joined the advisory board in 2012, and in 2014, Scott became Membership Chairman, a position he currently

holds.

Scott started his oil industry career with Getty Oil in the Kern River Field in 1980 as an Automation technician, working on control systems throughout the field. In 1984, with the Texaco acquisition of Getty Oil, Scott began his career with Texaco. In 1990, he moved from Automations into Engineering Reliability and Maintenance. From there, Scott moved onto Electrical Engineering and Construction Representative. When Texaco and Chevron merged, Scott became a Maintenance Planner. Scott spent his Chevron service in Kern River, Midway, and Lost Hills. Scott finished his 38-year career as the Valley Lead Maintenance Planner in 2018.

Scott is also involved in various organizations and activities benefitting the community. He is a past president of ISA International Society of Automation, member of ASSP American Society of Safety Professionals. He has been co-chairman of the Village Fest since its inception, 25 years ago. Scott has been a USA Swimming judge and is still actively involved in various soccer referee organizations including AYSO, KSRA, NISOA, USFF, and NFHS. He is a referee instructor, and is the current president of KSRA, (Kern County Soccer Referee Association).

Please join us in welcoming Scott Bender as our newest lifetime member!



# Seventieth Annual API Golf Tournament Sponsors



## We Could Not Do This Without You!

PLEASE SUPPORT OUR SPONSORS WHO MAKE THE NEWSLETTER AVAILABLE TO YOU

## **Newsletter Sponsorships Should Be Renewed Soon**

It is time to renew your newsletter sponsorship! If you are a current newsletter sponsor, your newsletter graphic is in this month's newsletter. If you wish to continue as a newsletter sponsor and have your sponsorship graphic included in next month's newsletter and on the API website, please renew your sponsorship online here: <https://www.apibakersfield.com/pay-online/sponsorship-payments/> . If you are unable to make an online credit card payment, please contact Dave Budy at [dbudy@sentinelpeakresources.com](mailto:dbudy@sentinelpeakresources.com) to make your payment. Our newsletter is distributed to about 750 members every month, and is a good networking tool. We encourage to use this great API network and support API with your sponsorship. If we do not hear from you this month, we will remove your sponsorship from the newsletter and the website until we have received your renewal.

## **Newsletter Sponsorship**

If you are interested in helping API while advertising your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same ad on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page ads. All options are available for a single month or for the entire calendar year.

Payments can be made online at [www.apibakersfield.com](http://www.apibakersfield.com) or by providing payment to David Budy, [dbudy@sentinelpeakresources.com](mailto:dbudy@sentinelpeakresources.com).

Graphics can be provided to Gary Watts, [gary@norcalpipe.com](mailto:gary@norcalpipe.com).

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400





## Cameron West Coast

California

### PRIMARY FOCUS

Services and Manufacturing

- Surface Systems (Wellhead, Trees, etc.)

### CONTACT INFO

Cameron West Coast

4315 Yeager Way

Bakersfield, CA, 93311

Office: 661-241-5400

24/7 Service: 661-241-5404



### EQUIPMENT

- Casing Heads
- Wellhead Spools
- Multi-bowl Wellhead
- 2k-30k PSI Equipment
- Christmas Trees
- Gate Valve
- Flanges
- Casing Mandrels
- Tubing Hangers
- API Spare Parts, Ring Gaskets, etc

### Capabilities

Cameron West Coast operates the only API 6A / ISO 9001 Licensed Wellhead manufacturing location west of the Rockies, providing turn-key wellhead solutions and services:

- |                            |                       |                 |
|----------------------------|-----------------------|-----------------|
| ▪ Quick-Turn Manufacturing | ▪ On-Site Engineering | ▪ API Monogram  |
| ▪ Aftermarket Repair       | ▪ Machining           | ▪ Assembly      |
| ▪ Gate Valve Rebuilding    | ▪ Quality Inspection  | ▪ Hydro-Testing |
| ▪ Spare Parts Inventory    | ▪ NDE Testing         | ▪ Paint         |

### Main Facilities at-a-Glance

Manufacturing

Warehouse

Office

### Bakersfield

▪ 40,000 sq/ft

▪ 10,000 sq/ft

▪ 8,500 sq/ft

### North California – Benicia

Service Base

▪ 4,000 sq/ft

▪ 1,000 sq/ft

### Primary Services

- |  |                                 |
|--|---------------------------------|
| ▪ 24/7 Service Onshore & Offshore                                | ▪ Tubing Hanger Redress         |
| ▪ Wellhead Installation  | ▪ Casing Cold Cutting           |
| ▪ Wellhead Inspection  | ▪ Stud Cold-Cutting             |
| ▪ Wellhead Identification  | ▪ BOP Rental (7", 9", 11")      |
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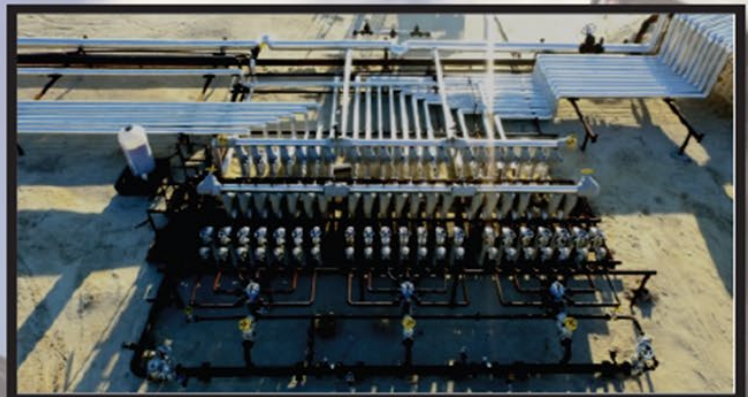
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# API Social Sponsorship

The American Petroleum Institute SJV Chapter is actively looking for networking social sponsorships. These networking socials help to build relationships, market products or services, and promote a positive outlook on the local oil and natural gas industry.

## Sponsoring a social will include the following

- Email distribution of your company name to the API contact list (600+ industry related emails)

Company logo and promotional items can be promoted at sign in/raffle table during the social

Social event turnout is typically 40-60 industry related people

Event will be promoted at API general meeting and API newsletter (600+ industry related emails)

Possibility to have joint social with SPE (Society Petroleum Engineers) which will include their email distribution/newsletter promotion

## Social Sponsorship Cost

Cost can range from \$600 - \$2,000+

Lower end sponsorships typically do not involve a private room secluded for the event but more of a brewery type setting providing appetizers or food for guest

Higher end sponsorships will typically have a private room (petroleum club, 1933) or any place that will accommodate the event (providing appetizers/Dinner/Alcohol or what is within the budget)

We can work with any budget

If sponsorship costs are too high, we can look to host a co-sponsor social (you and another company) cost split in half

## For more information please contact

Bryce Horton – [Bryce.horton@bakerhughes.com](mailto:Bryce.horton@bakerhughes.com) (661.319.5038)

***American Petroleum Institute does not charge or profit for setting up Social events***



## 2019 Upcoming Events

May 31	Cornhole Tournament
June 18	General Meeting Scholarship Awards
October 4	Fall Fun Shoot
November 2	Oil Baron's Ball

### ANACAPA

ENGINEERING AND DESIGN, INC.

**Kaylene M. Rossi**  
Business Development Lead  
Project Specialist

Email: [kaylene.rossi@anacapa.com](mailto:kaylene.rossi@anacapa.com)  
Voice/ Text: +1.661.332.7087

CA Office: 9100 Ming Avenue, Suite 101, Bakersfield, CA 93311

### MRC Global

**Eddie Gutierrez**  
Sales Representative

[eddie.gutierrez@mrcglobal.com](mailto:eddie.gutierrez@mrcglobal.com)  
[www.mrcglobal.com](http://www.mrcglobal.com)

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McKittrick, CA 93251  
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Mobile (661) 770-6274

## API Facebook Page



Visit the API Facebook page at

[www.facebook.com/apibakersfieldchapter](http://www.facebook.com/apibakersfieldchapter)

View upcoming events and photos from past events. To submit photos from API events, please send an email to Social Media Chair Christina Lencioni [christina.lencioni@gmail.com](mailto:christina.lencioni@gmail.com)

## API LinkedIn Group



Have you joined API's LinkedIn Group?

[www.linkedin.com/groups/6788222/profile](http://www.linkedin.com/groups/6788222/profile)

This group is also managed by Christina Lencioni. Join today and see what everyone is talking about.



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## Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Seneca Resources for being API's second corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com)

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# Silver Sponsor

Dear Fellow API Members, Supporters, & Volunteers,

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$80,000 to 42 Scholarship Recipients in June of 2018 and our goal is to exceed last years' efforts in 2019.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details however, we can contour packages based on your individual or company needs and requirements.

**API ticket and event management is an option available to you**

⇒ Platinum

⇒ Silver

⇒ Black Gold

⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is 100% **tax deductible 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Casino Night, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, and etc.

Thank you for making a difference in our community!



**(All packages are customizable based on your company preference and requirements)**

**API Platinum Sponsorship Package \$25,000**

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- Scholarship Dinner Sponsor of 3 Families
- API Golf Tournament – 2 Four Man Teams
- Casino Night – 8 Couple's Tickets
- Fall Fun Shoot – 2 Five Man Teams
- Oil Baron's Ball – Platinum Sponsorship plus one premium table with 10 event tickets

**API Silver Sponsorship Package \$15,000**

- Company name on 2 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 4 API Annual Memberships
- Scholarship Dinner Sponsor of 2 Families
- API Golf Tournament – 1 Four Man Team
- Casino Night – 6 Couple's Tickets
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – Gold Sponsorship plus one premium table with 10 event tickets

**API Black Gold Sponsorship Package \$10,000**

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

**API Bronze Sponsorship Package \$5,000**

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

**Black Gold & Bronze Sponsorships Choice of 1 of the following events:**

- API Golf Tournament – 1 Four Man Team
- Casino Night – 6 Couple's Tickets
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – One premium table with 10 event tickets

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### Key Energy Services, LLC

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Fax: 661-393-1503

Cell: 661-205-3088

[rthibodeaux@keyenergy.com](mailto:rthibodeaux@keyenergy.com)

### Russell Thibodeaux

Business Development Manager



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