

**Topic: "A Guide To Investing Directly In Oil & Gas."**



Chad Hathaway

Mr. Hathaway is the owner and founder of Hathaway LLC and Payzone Directional Services. In 2011, 2012 and 2013 Hathaway LLC was named the fastest growing privately owned company in Kern County by Inc. Magazine and was named the

TEEMCO 2013 West Coast E&P Company of the Year. Chad is the co-founder of Kern Citizens for Sustainable Government and the Kern County Energy Foundation. He also currently serves on the Board of California Independent Petroleum Association.

Prior to starting Hathaway LLC, Mr. Hathaway spent several years in various oil and gas fields, learning operations first hand. He also worked in the directional drilling business, before founding Payzone Directional Services. This wide array of experience has provided him the knowledge and ability to gain a competitive advantage in the industry. Chad attended Bakersfield College and California State University Fresno majoring in Communications with an emphasis in Business.

**General Meeting:**  
Tuesday, July 18, 2017

**Guest Speaker:**  
Chad Hathaway

Owner, Hathaway LLC &  
Payzone Directional  
Services

**Location:**  
Bakersfield Petroleum Club  
5060 California Ave. 12th Floor  
Bakersfield, CA

**Schedule:**  
Social Hour: 6:00PM  
Tech. Session: 6:30PM  
Dinner: 7:00PM  
Speaker: 8:00PM

**Price:** \$30.00

**Super Prize Sponsor:**  
Tim Frame  
MTS



### Topic: Valley Children's Healthcare Update

Molly Fagundes is one of the Major Gifts Officers of Valley Children's Healthcare Foundation. Molly came to Valley Children's in 2015 from Land O' Lakes Cooperative. Molly has an extensive agriculture background and has primarily worked in the agriculture industry. Molly and Rob worked together at Fresno State University where she served as the Assistant Development Director for the Craig School of Business. Molly is from the valley and grew up on an almond ranch in Merced County. She is a two time graduate of Fresno State University with a bachelor's in Agriculture Education and an Executive MBA. Molly enjoys working out, open water lake swimming and sharing time with family and friends, especially her two nieces and nephew.

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### General Meeting Reservations:

Please RSVP to [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com) or Eddie Gutierrez at 661-440-5008 by 4:00 PM the Monday prior to the meeting. Include your dinner choice of steak, chicken, salmon, or vegetarian. It is important that we have an accurate head count with food selections turned in to the Petroleum Club the day before the event. Your timely response ensures appropriate seating is made available and that everyone gets their preferred dinner choice.

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### Super Prize Raffle:

July's General Meeting SUPER Prize valued at over \$200 is sponsored by Tim Frame with MTS. Tickets can be purchased at the dinner and remember all proceeds from the Super Raffle goes towards the API's General Scholarship Fund! You could be a winner like Chris Mellas at our June Meeting! Enjoy your \$250 Gift Card!





San Joaquin Valley  
Chapter

# Fall Fun Shoot

To Benefit the API Scholarship Fund

FRIDAY, OCTOBER 6, 2017

Sign In & Breakfast: 8:30 AM

Shoot Starts: 8:00 AM



**\$600 per Team of 5**  
*Includes Breakfast and Lunch*  
**5 Dogs Shooting Range**  
**20238 Woody Road**  
**Bakersfield, CA**  
*(See Attached Map)*

1ST, 2ND, 3RD Place Team Prizes (Handicapped)

1ST Place Team Prizes (Open)

Prizes for Individual Men and Women High Shooter

Sponsorship Packages Available

Payments: Go to <http://www.apibakersfield.com/2017-fall-fun-shoot/> Click on "Pay Online".

Scroll down to "Pay for your....2017 Fall Fun Shoot" You can also pay for your Fall Fun Shoot sponsorship

**Super Prize Tickets \$20 each / 6 \$100**

**General Raffle Tickets \$5 each / 5 \$20**

**4 Person Golf Cart \$100**

**Sponsorship Opportunities on Page 3**

**Breakfast Sponsored By:**  
**Howard Supply Company**  
**&**  
**C&H Testing Services**

**Lunch Provided By:**  
**Miocene Engineering**  
**&**  
**Global Elastomeric Products**

**Additional BBQ tickets available for  
non-shooters \$20**

PLEASE CONTACT JIM ROBERTS 661/805-5766 OR RUSSELL THIBODEAUX 661/205-3088

Payments are accepted online at <http://www.apibakersfield.com/2017-fall-fun-shoot/> or by

David Budy 661/333-0455

Email: [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com)

**IF YOU HAVE ADDITIONAL QUESTIONS**

Fall Fun Shoot Committee Meeting to be held at Jim Roberts house on August 8th at 6pm. Please contact Jim  
with questions.



## **API's San Joaquin Valley Chapter Awards \$42,000 In Scholarships**

The June general meeting has become the traditional scholarship awards night for the SJV Chapter of the API, and this year was no exception. On June 20, 2017, the API awarded \$42,000 in scholarships to 23 of the most deserving applicants for this year's awards. The students were selected by the members of the scholarship committee on the basis of their outstanding applications. The applications included information about the students' academic performance, community involvement, extracurricular activities, planned or current majors, and answers to essay questions that were posed by the committee.

This is the culmination of our yearlong fund-raising activities of which we are very proud. The primary fund raisers, the golf tournament and the sporting clay shoot are chaired by Jim Roberts and take a lot of work from a solid group of API members. These members and their companies continued to support the scholarship fund even through the lean times we have been dealing with for the last three years. We thank them for their continuing efforts to enable us to continue to provide scholarships to these deserving students.

We were pleasantly surprised to receive a contribution to our scholarship fund of over \$11,000 from the Community Energy Night organization. We thank them for that kick start to next year's scholarship awards!

The scholarship recipients and their parents (or other guests) were treated to dinner sponsored by generous API members. They also listened to an informative talk about some things to consider to be more successful in their college pursuits, and then had the opportunity to come to the podium to accept their awards. The impressive group of students is pictured below. We wish them the best and encourage them and other students to apply again next year.



## Photos From Scholarship Night





## Chairman's Corner

I hope everyone had an enjoyable and save 4th of July with your Family's and Friends. Its hard to believe half of the year is gone and we only have 4 more API Dinner Meetings left for 2017.

We had the Kick-off for the Gleaners Annual Food Drive called "Oil Can Do It". There is a contest between Aera, Chevron, California Resources Corp., and your local API to see who can gather the most Pounds of food by August the 31st. If you would like to make a contribution, a dollar donation equals two pounds of food. The API is looking for places to put donation drop off boxes. If you have room for a drop off box in your lobby, please contact Tim Frame, Mike Handren or myself. Information will be on the API Bakersfield Website.

Don't forget to reserve a place for the API Fall Fun Shoot. It's starting to fill up and will be here before you know it. The date is October the 6th.

The next event will be our "Oil Baron's Ball". It will be on November 11th at the Double Tree. This years Ball will accommodate the first 250 guests to register.

If anyone would like to sponsor any of the following items at one of Dinner Meetings, it's a great advertisement tool for your company. They are;

- \* Technical Session Raffle Prizes (4): \$50.00 value each
- \* The Super Raffle Prize: \$200.00 or more value
- \* Happy Hour Sponsor: \$150.00

You can go to the API Website @ [www.apibakersfield.com](http://www.apibakersfield.com) for information and pay for Events and dinners for the General Meetings.

I hope to see as many of you at the July Dinner Meeting that can make it.

Jimmy Dean

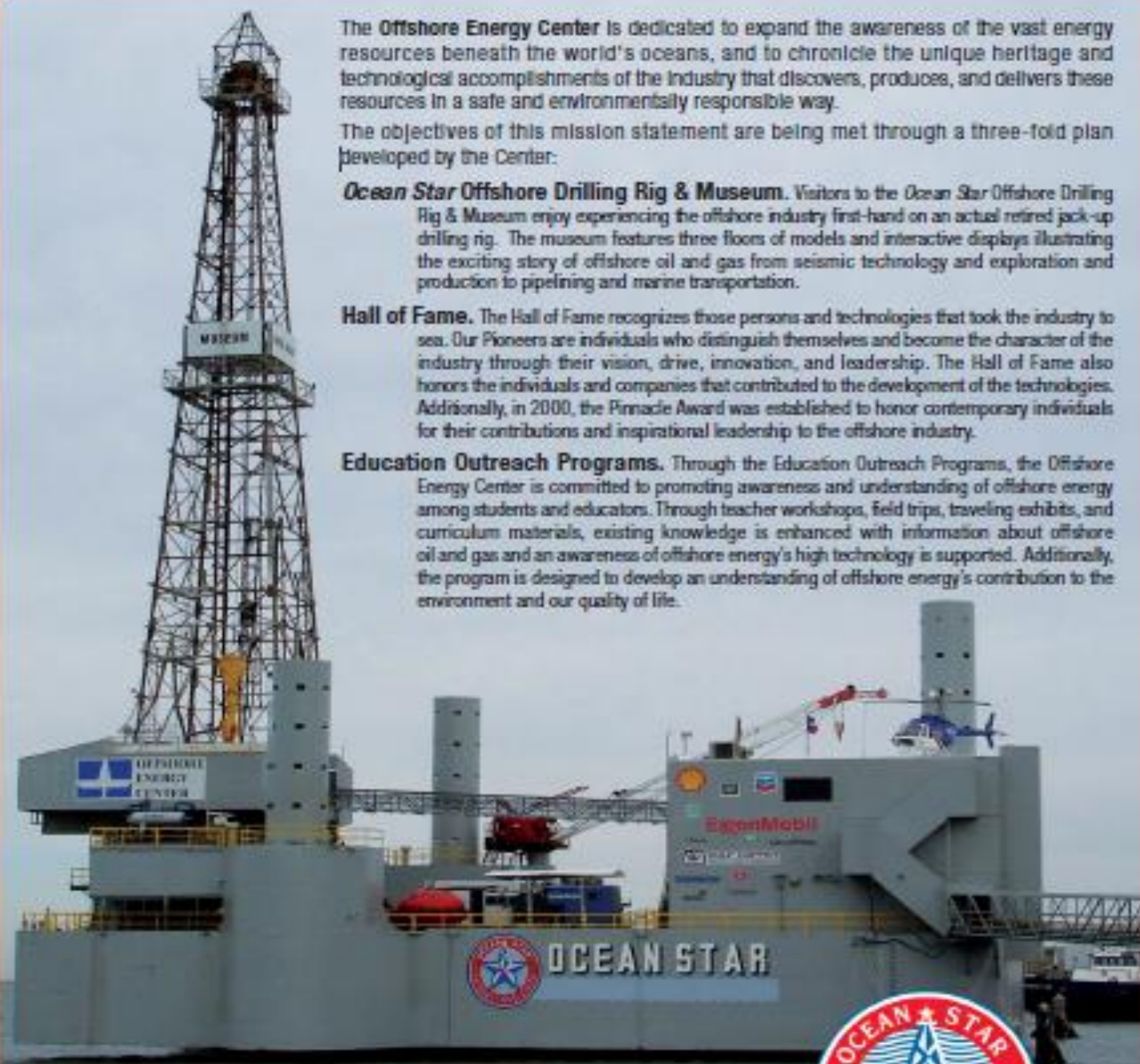
2017 API Chairman

(661)472-3438

[jimmyedean@outlook.com](mailto:jimmyedean@outlook.com)

[www.apibakersfield.com](http://www.apibakersfield.com)





The **Offshore Energy Center** is dedicated to expand the awareness of the vast energy resources beneath the world's oceans, and to chronicle the unique heritage and technological accomplishments of the industry that discovers, produces, and delivers these resources in a safe and environmentally responsible way.

The objectives of this mission statement are being met through a three-fold plan developed by the Center:

**Ocean Star Offshore Drilling Rig & Museum.** Visitors to the Ocean Star Offshore Drilling Rig & Museum enjoy experiencing the offshore industry first-hand on an actual retired jack-up drilling rig. The museum features three floors of models and interactive displays illustrating the exciting story of offshore oil and gas from seismic technology and exploration and production to pipelining and marine transportation.

**Hall of Fame.** The Hall of Fame recognizes those persons and technologies that took the industry to sea. Our Pioneers are individuals who distinguish themselves and become the character of the industry through their vision, drive, innovation, and leadership. The Hall of Fame also honors the individuals and companies that contributed to the development of the technologies. Additionally, in 2000, the Pinnacle Award was established to honor contemporary individuals for their contributions and inspirational leadership to the offshore industry.

**Education Outreach Programs.** Through the Education Outreach Programs, the Offshore Energy Center is committed to promoting awareness and understanding of offshore energy among students and educators. Through teacher workshops, field trips, traveling exhibits, and curriculum materials, existing knowledge is enhanced with information about offshore oil and gas and an awareness of offshore energy's high technology is supported. Additionally, the program is designed to develop an understanding of offshore energy's contribution to the environment and our quality of life.

The **Offshore Energy Center** is based in Houston, the world's energy capital. The **Ocean Star Offshore Drilling Rig & Museum** is docked at Pier 19 in Galveston, less than an hour from downtown Houston, which makes it a wonderful showcase in a perfect location for an "offshore" experience.

**CONTACT ADDRESS:**

The Offshore Energy Center  
150 N. Dairy Ashford Road, Suite E0314  
Houston, Texas 77079  
Phone: 281.679.8040

[ocestar@oceanstaroec.com](mailto:ocestar@oceanstaroec.com)

Ocean Star Offshore Drilling Rig & Museum  
Pier 19 (HARBORSIDE Drive at 20th Street)  
Galveston Island  
Phone: 409.768.STAR  
Fax: 409.768.1242

[osmuseum@oceanstaroec.com](mailto:osmuseum@oceanstaroec.com)

[www.oceanstaroec.com](http://www.oceanstaroec.com)



## 2017 Upcoming Events

July 18	General Meeting
August 15	General Meeting
September 19	General Meeting
<b>October 6</b>	<b>Fall Fun Shoot</b>
October 17	General Meeting
<b>November 11</b>	<b>Oil Baron's Ball</b>

### API Facebook Page



Visit the API Facebook page at

[www.facebook.com/apibakersfieldchapter](http://www.facebook.com/apibakersfieldchapter)

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media Chair Christina Lencioni [christina.lencioni@gmail.com](mailto:christina.lencioni@gmail.com)

### API LinkedIn Group



Have you joined API's LinkedIn Group?

[www.linkedin.com/groups/6788222/profile](http://www.linkedin.com/groups/6788222/profile)

This group is also managed by Christina Lencioni. Join today and see what everyone is talking about.



## Networking Events

We are still looking for current and future Networking Sponsors. They can range from inexpensive to as elaborate as your budget allows. You can contact Chad Horton via email at [chad.horton@tigerhd.com](mailto:chad.horton@tigerhd.com) or by phone at (562)481-4235 with any questions you may have regarding our networking mixers.

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### MEMERSHIP UPDATES TAKING EFFECT NEXT MONTH'S MEETING:

There will be a \$5 added cost for those that do not RSVP/Pay before the day of the General Meeting. To be considered RSVP our members will need to have paid or made arrangements to pay prior to the General Meeting.

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### 2017 API Dinner Sponsors – Scholarship Recipient

<b>Bruce Bender, Chevron</b>	<b>Steve Shauer, Titan Oilfield Services</b>	<b>Jen Pritcher, WSPA</b>
<b>Mike Handren, Retired</b>		
<b>Russell Thibodeaux, Key Energy Services</b>	<b>Eric Bartz, CRC</b>	<b>Roger Putnam, Total Western</b>
<b>Tim &amp; Kathleen Frame, MTS</b>	<b>Kaylene Rossi, Clariant Oil Services</b>	<b>Jimmy Dean, Retired</b>
<b>Ryan Knapp, Enterprise Holdings</b>	<b>Jeff Hanson, Baker Hughes</b>	
	<b>Michelle Pina, Summit ESP</b>	<b>Robin Brassfield-Cooper, Robin's EnviroVac</b>

API would like to send our warmest thanks to those of you that sponsored dinners for the scholarship recipients and their families.

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## Mark Your Calendars – 2017 Kern Energy Festival



You won't want to miss the 2017 Kern Energy Festival, an event celebrating our industry and educating the public on the positive impacts energy has on Kern County's local economy. This year's festival will be held November 11, 2017, at the Kern County Museum.

More than 2500 people attended the inaugural Kern Energy Festival. The interactive and fun event was born from a desire to educate the community on local energy production in a celebration with food and drinks, fun activities, attractions, and exhibits for all ages.

All net proceeds go to educational charities to preserve learning for future generations.

Sponsorship opportunities are available. Click [here](#) to learn more.

**WHEN:**

November 11, 2017

10 a.m. – 3 p.m.

**WHERE:**

Kern County Museum

3801 Chester Avenue

Bakersfield, CA

More information is available at [www.KernEnergyFestival.com](http://www.KernEnergyFestival.com)

Keep updated about the event by liking the [Kern Energy Festival's Facebook page](#).





## **Powering Our Economy, Empowering Education.**

K-COCA is an organization that is dedicated to providing educational incentives, opportunities, and assistance to Kern County high school students who have demonstrated an interest in pursuing higher academic learning after completing high school, and for those who have an interest in, or a connection to, the oil & gas, agriculture, construction, utility and energy industries. The K-COCA Scholarship Committee seeks to help fund and support qualified students by helping to fill the unmet financial needs of students pursuing educational opportunities at accredited colleges, universities and technical institutions.

K-COCA seeks to assist local students who plan to remain in, or return to, Kern County after completing their post-secondary education because K-COCA recognizes that the continued education of our youth benefits our entire community.

-Robin Brassfield-Cooper

Owner of Robin's EnviroVac & Founder of K-COCA

[www.k-coca.com](http://www.k-coca.com) <http://robinsenvirovac.com/index.php>

[robinsenvirovac@bak.rr.com](mailto:robinsenvirovac@bak.rr.com) (661) 747-6462



Robin's EnviroVac is a Bakersfield Certified Woman-Owned Business serving Oil & Gas, Agriculture, Energy Utility and Construction industries. We provide a variety of environmental and industrial maintenance services to companies and government services throughout California.

Robin's EnviroVac was founded in 1999 by a then 30-year Kern County oil industry veteran. Robin Brassfield-Cooper focused on providing outstanding customer service, honest communication, and exceptional employee relations to expand operations. The company is now a vertically-integrated, full-service operation handling everything from emergency spills to routine industrial maintenance.

Learn more at:  
[RobinsEnviroVac.com](http://RobinsEnviroVac.com)



## API Website [www.apibakersfield.com](http://www.apibakersfield.com)

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing! Contact Steve Schauer with any comments or issues with the site, [steve.schauer@titancoioltools.com](mailto:steve.schauer@titancoioltools.com).

## Newsletter Sponsorship

If you are interested in helping API while advertising your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same ad on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page ads. All options are available for a single month or for the entire calendar year.

Payments can be made online at [www.apibakersfield.com](http://www.apibakersfield.com) or by providing payment to David Budy, [dbudy@sentinelpeakresources.com](mailto:dbudy@sentinelpeakresources.com). Graphics can be provided to Gary Watts, [gary@norcalpipe.com](mailto:gary@norcalpipe.com).

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400



## Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursuing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron for being API's first corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at [apibakersfieldchapter@gmail.com](mailto:apibakersfieldchapter@gmail.com)



Dear Fellow API Members, Supporters, & Volunteers,

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$83,000 to 48 Scholarship Recipients in June of 2016 and our goal is to exceed this years' efforts in 2017.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details however, we can contour packages based on your individual or company needs and requirements.

**API ticket and event management is an option available to you**

⇒ Platinum

⇒ Silver

⇒ Black Gold

⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is 100% **tax deductible 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Casino Night, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, and etc.

Thank you for making a difference in our community!

**(All packages are customizable based on your company preference and requirements)**

## API Platinum Sponsorship Package \$25,000

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- Scholarship Dinner Sponsor of 3 Families
- API Golf Tournament – 2 Four Man Teams
- Casino Night – 8 Couple's Tickets
- Fall Fun Shoot – 2 Five Man Teams
- Oil Baron's Ball – Platinum Sponsorship plus one premium table with 10 event tickets

## API Silver Sponsorship Package \$15,000

- Company name on 2 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 4 API Annual Memberships
- Scholarship Dinner Sponsor of 2 Families
- API Golf Tournament – 1 Four Man Team
- Casino Night – 6 Couple's Tickets
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – Gold Sponsorship plus one premium table with 10 event tickets

## API Black Gold Sponsorship Package \$10,000

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

## API Bronze Sponsorship Package \$5,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

**Black Gold & Bronze Sponsorships Choice of 1 of the following events:**

- API Golf Tournament – 1 Four Man Team
- Casino Night – 6 Couple's Tickets
- Fall Fun Shoot – 1 Five Man Team
- Oil Baron's Ball – One premium table with 10 event tickets



GOLDEN TROUT ENGINEERING<sup>LLC</sup>**Contact Information**

Golden Trout Engineering  
 202 Cannongate Drive  
 Bakersfield, CA 93312  
 (661) 331-4779  
[Charlie.webb@bak.rr.com](mailto:Charlie.webb@bak.rr.com)  
[goldentroutengineering.com](http://goldentroutengineering.com)

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District Manager

## Community Involvement

# #AreYouInterested?

Kern County Science Foundation needs SPE's expertise!



We are looking for mentors for elementary science fair who have about 1-2 hours per month to meet with elementary students and engage with them on their science fair projects. We are looking for people who want to encourage students to continue on with their interest in STEM.

# LOOKout



If you are interested please contact SPE's community outreach coordinator, Allison Escovedo, [aescovedo@ebresources.com](mailto:aescovedo@ebresources.com).

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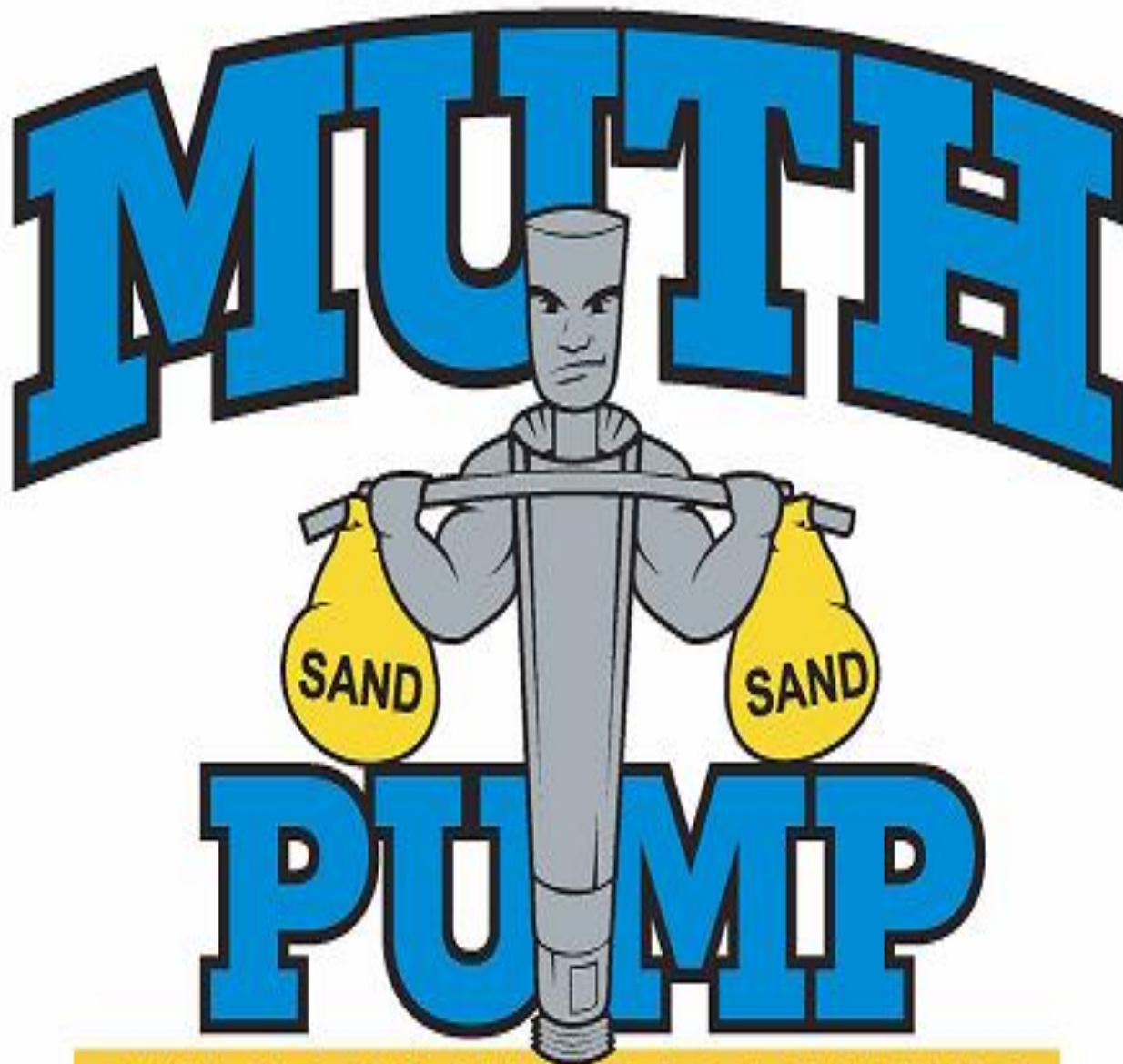


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