

San Joaquin Valley Chapter

API Website www.apibakersfield.com

May 2017

Topic: "The other faces of oil, California's estimated 600,000

royalty owners."



Born and raised in California's San Joaquin Valley, Edward S. Hazard and his family are California oil and gas royalty/mineral owners. Ed is one of the founders of the California Chapter of the National Association of Royalty Owners (NARO-CA) and currently serves as its president. His background is in agriculture,

banking, finance and real estate management/development. Ed is a licensed California real estate broker and a Certified Mineral Manager (CMM). Currently residing in Bakersfield, California, he manages his family's royalty and mineral interests. He is the owner of California Energy Associates (CEA). As advocates for California energy, CEA provides political and strategic consulting services to various sectors of California's energy industry.

Ed is a member of many community service, non-profit and trade associations. He currently serves on the board of directors of the following organizations:

National Association of Royalty Owners-California, Inc., President and Director

National Association of Royalty Owners-US, Director Royalty Owners and Producers Educational Coalition, Director American Petroleum Institute-San Joaquin Valley Chapter, Director

Santa Barbara County Farm Bureau, Director Santa Maria Valley Historical Society, Director

General Meeting: Tuesday, May 16, 2017

Guest Speaker: Edward S. Hazard

President, NARO-California

Location:

Bakersfield Petroleum Club 5060 California Ave. 12th Floor Bakersfield, CA

Schedule:

Social Hour: 6:00PM Tech. Session: 6:30PM Dinner: 7:00PM Speaker: 8:00PM

Price: \$30.00

Social Hour Sponsor:

Jay Haney SageRider West

Tech Session Sponsor:

Jay Haney SageRider West

Super Prize Sponsor:

Jay Haney SageRider West



Topic: The impact of financial planning.

In today's information-driven world, there are many resources that can "help" you understand your financial situation: newspapers, magazines, TV, radio, the internet—even your friends and family. How do you make sense of all of the noise? How do you reconcile opposing opinions and know which one is most appropriate for you? A personal financial planner will take time to fully understand you, your unique goals and aspirations and help you prioritize your income and assets.

General Meeting Reservations

Please RSVP to apibakersfieldchapter@gmail.com or Eddie Gutierrez at 661-440-5008 by 4:00 PM the Monday prior to the meeting. Include your dinner choice of steak, chicken, salmon, or vegetarian. It is important that we have an accurate head count with food selections turned in to the Petroleum Club the day before the event. Your timely response ensures appropriate seating is made available and that everyone gets their preferred dinner choice.

Super Prize Raffle:

May's General Meeting SUPER Prize valued at over \$200 is sponsored by Jay Haney with Sage Rider West. Tickets can be purchased at the dinner and remember all proceeds from the Super Raffle goes towards the API's General Scholarship Fund! You could be a winner like John Johnson at our May Meeting! Enjoy your \$200 Gift Card!

CHAIRMAN'S CORNER

I want to thank everyone that was involved in this years API Golf Tournament, all the

Players, Volunteers, Vendors and Sponsors that made it a success. The money count isn't in

yet for our Scholarship Fund for 2018. I'm hoping it'll be a good one.

Our next event is our Scholarship Award Dinner on 6/20/2017. We still need sponsors so that we can cover the dinner for the scholarship recipients and the two guest that they bring with them. If you would like to contribute or become a sponsor you can pay at the general meeting as well as on-line.

Our next General Meeting Dinner is 5/16/2017. I am hoping for everyone to bring a

guest when you come to our monthly meetings. The general meeting is a great place to network, the food is always great, and there are plenty of prizes every month in our raffle to win. We need all of your help to build our API organization back to what it use to be.

One last thing; I need your help on your RSVP's so we can have an accurate count for

your dinners, and your name will be entered for the raffle drawing. I hope to see as many of you as possible at this month's dinner meeting.

Have a Wonderful Rest of Your Month!

Jimmy Dean

Your 2017 API Chairman



2017 Upcoming Events

May 16	General Meeting	
June 20	General Meeting	
July 18	General Meeting	
August 15	General Meeting	
September 19	General Meeting	
October 6	Fall Fun Shoot	
October 17	General Meeting	
November 4	Oil Baron's Ball	

API Facebook Page

facebook.

Visit the API Facebook page at

<u>www.facebook.com/</u> <u>apibakersfieldchapter</u>

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media

Chair Christina Lencioni

christina.lencioni@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Christina Lencioni. Join today and see what everyone is talking about.

Networking Events

We are still looking for current and future Networking Sponsors. They can range from inexpensive to as elaborate as your budget allows. You can contact Chad Horton via email at chad.horton@tigerhd.com or by phone at (562)481-4235 with any questions you may have regarding our networking mixers.

New Honorary Lifetime Member

I am honored to be considered for the Honorary Lifetime Membership. My forty year career in the oil industry started with Getty Oil Company in Levelland, Texas in 1977 and ended with Freeport McMoRan Oil & Gas in on February 28, 2017. There were six other companies in between the beginning and the end that included Petro-Lewis, Santa Fe Energy, Monterey Resources, Texaco, Nuevo Energy, and PXP.

I started as an engineer for Getty after graduating from Texas Tech University with a degree in petroleum engineering in 1977. I eventually migrated into the world of operations and operations management which is where I spent the bulk of my career.

I worked in Levelland, Lubbock, Longview, and Brenham, Texas; Denver, Montana, North Dakota, and Lafayette, Louisiana. I moved to Bakersfield in March of 1984 and have lived in Bakersfield all but two years since then. I managed California operations in the San Joaquin Valley, L A Basin, Ventura Basin and offshore.

I have been a member of the SJV Section of API for about thirty years (since I played in my first API golf tournament) and I have been on the board for about nineteen years, starting during my time with Texaco in 1998. I have chaired the BGP section for many years, and was the newsletter editor for about eight years. I am currently the Chairman of the Scholarship Committee.

I have intentionally kept this brief, but if you need more information or specifics, please advise me. Thank you for considering me for this honor.

Sincerely,
Michael Handren



Mark Your Calendars - 2017 Kern Energy Festival



You won't want to miss the 2017 Kern Energy Festival, an event celebrating our industry and educating the public on the positive impacts energy has on Kern County's local economy. This year's festival will be held November 11, 2017, at the Kern County Museum.

More than 2500 people attended the inaugural Kern Energy Festival. The interactive and fun event was born from a desire to educate the community on local energy production in a celebration with food and drinks, fun activities, attractions, and exhibits for all ages.

All net proceeds go to educational charities to preserve learning for future generations.

Sponsorship opportunities are available. Click <u>here</u> to learn more.

WHEN:

November 11, 2017 10 a.m. – 3 p.m.

WHERE:

Kern County Museum 3801 Chester Avenue Bakersfield, CA

More information is available at www.KernEnergyFestival.com

Keep updated about the event by liking the Kern Energy Festival's Facebook page.



Powering Our Economy, Empowering Education.

K-COCA is an organization that is dedicated to providing educational incentives, opportunities, and assistance to Kern County high school students who have demonstrated an interest in pursuing higher academic learning after completing high school, and for those who have an interest in, or a connection to, the oil & gas, agriculture, construction, utility and energy industries. The K-COCA Scholarship Committee seeks to help fund and support qualified students by helping to fill the unmet financial needs of students pursuing educational opportunities at accredited colleges, universities and technical institutions.

K-COCA seeks to assist local students who plan to remain in, or return to, Kern County after completing their post-secondary education because K-COCA recognizes that the continued education of our youth benefits our entire community.

-Robin Brassfield-Cooper

Owner of Robin's EnviroVac & Founder of K-COCA

www.k-coca.com http://robinsenvirovac.com/index.php

robinsenvirovac@bak.rr.com (661) 747-6462



Robin's EnviroVac is a Bakersfield Certified Woman-Owned Business serving Oil & Gas, Agriculture, Energy Utility and Construction industries. We provide a variety of environmental and industrial maintenance services to companies and government services throughout California.

Robin's EnviroVac was founded in 1999 by a then 30-year Kern County oil industry veteran. Robin Brassfield-Cooper focused on providing outstanding customer service, honest communication, and exceptional employee relations to expand operations. The

company is now a vertically-integrated, full-service operation handling everything from

emergency spills

to routine industrial

maintenance.

Learn more at: RobinsEnviroVac.com

Thanks To Our Sponsors and Supporters for Black Gold Success!

The "Murder At Crooked House" was solved and the Kern County Cancer Fund received \$10,000 from API / Black Gold Productions. We had 500 patrons attend the five performances and nobody left disappointed. The ticket sales were up from last year and so were the sponsorships. Because of our great sponsorship support this year, we were able to donate a significant amount and serve as a major sponsor of the Campout Against Cancer.

We would like to thank our sponsors for their generous contributions even as the oil industry is still trying to get back on its feet. They are:

Freeport McMoRan Oil & Gas

Clifford and Brown

Key Energy Services

PCL Industrial Services

Terra Chem

PROS Incorporated

BMW of Bakersfield

Trans-West Security Services

Rain-for -Rent (Popcorn Machine)

Raffle prize donations from Pengo, TerraChem, Clariant and MTS

We would like to thank Tim Frame for organizing the volunteers and handling the many responsibilities of managing the house. He does a great job of taking care of business. We thank all the volunteers and ticket sellers as well. And once again we wish to thank Jim Roberts for arranging for our liquor license and manning the bar.

This is a team effort and an event that could not have gone on for the last eighteen years without such a great team!

API Website www.apibakersfield.com

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing! Contact Steve Schauer with any comments or issues with the site, steve.schauer@titancoioltools.com.

Newsletter Sponsorship

If you are interested in helping API while advertising your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same ad on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page ads. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to David Budy, dbudy@sentinelpeakresources.com. Graphics can be provided to Gary Watts, gary@norcalpipe.com.

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1.400

Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron for being API's first corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com



Dear Fellow API Members, Supporters, & Volunteers,

The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$83,000 to 48 Scholarship Recipients in June of 2016 and our goal is to exceed this years' efforts in 2017.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details however, we can contour packages based on your individual or company needs and requirements.

API ticket and event management is an option available to you

- ⇒ Platinum
- ⇒ Silver
- ⇒ Black Gold
- \Rightarrow Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is 100% **tax deductible 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Casino Night, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, and etc.

Thank you for making a difference in our community!

(All packages are customizable based on your company preference and requirements)

API Platinum Sponsorship Package \$25,000

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- Scholarship Dinner Sponsor of 3 Families
- API Golf Tournament 2 Four Man Teams
- Casino Night 8 Couple's Tickets
- Fall Fun Shoot 2 Five Man Teams
- Oil Baron's Ball Platinum Sponsorship plus one premium table with 10 event tickets

API Silver Sponsorship Package \$15,000

- Company name on 2 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 4 API Annual Memberships
- Scholarship Dinner Sponsor of 2 Families
- API Golf Tournament 1 Four Man Team
- Casino Night 6 Couple's Tickets
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball Gold Sponsorship plus one premium table with 10 event tickets

API Black Gold Sponsorship Package \$10,000

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

API Bronze Sponsorship Package \$5,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

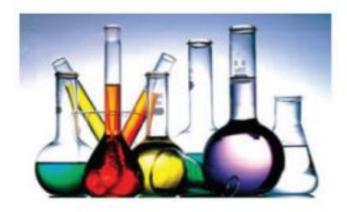
Black Gold & Bronze Sponsorships Choice of 1 of the following events:

- API Golf Tournament 1 Four Man Team
- Casino Night 6 Couple's Tickets
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball One premium table with 10 event tickets

Community Involvement

#AreYouInterested?

Kern County Science Foundation needs SPE's expertise!



We are looking for mentors for elementary science fair who have about 1-2 hours per month to meet with elementary students and engage with them on their science fair projects. We are looking for people who want to encourage students to continue on with their interest in STEM.





If you are interested please contact SPE's community outreach coordinator, Alison Escovedo, aescovedo@ebresources.com.

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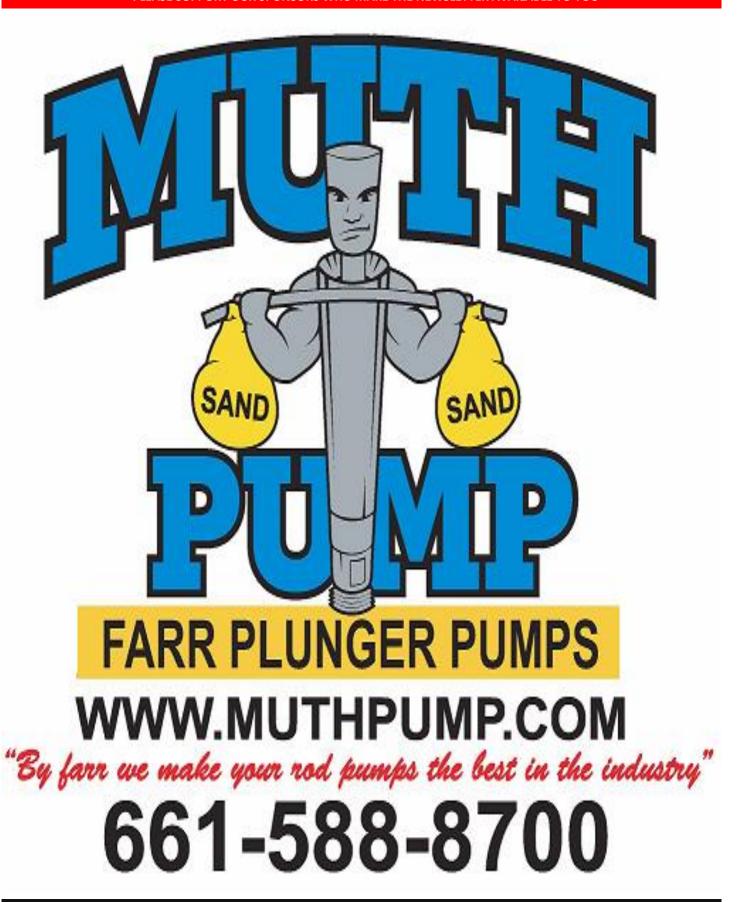
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Business Development Manager

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API Website May 2017

API 2016 Scholarship Recipients

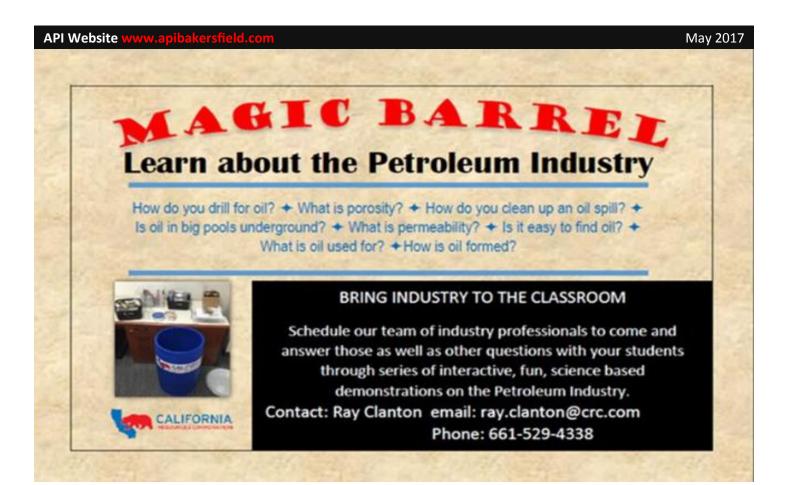
On June 21, API held it's annual Scholarship Dinner and awarded over \$83,000 to 48 recipients! We want to give special thanks to this year's Scholarship Committee; Dan Sliter, James McClard, and Matt Kedzierski for their time and effort going through each application and passing out the scholarships at the dinner. API would like to thank of those who sponsored a family for the dinner. Each recipient was allowed to bring two guests to watch them receive their awards. We also want to thank every one who supports API. Whether it's attending our monthly dinners and purchasing raffle tickets, playing and/or sponsoring our annual golf tournament and Fall Fun Shoot, and donating their time at various events, you all made this possible. Even with a downturn in our local economy, we still exceeded our goal of scholarships. Thank you all!



2017 API Board



The SJV Chapter of API meets the third Tuesday of each month at the Bakersfield Petroleum Club.



2017 API Golf Tournament Bag Stuffing

A special thanks to all those that came out and donated their time to help stuff the goodie bags for this years golf tournament. It was a night fun filled with good food and great people.



CHAIRMAN Limmy Doop

Jimmy Dean Retired 661-472-3438 jimmyedean@outlook.com

VICE CHAIRMAN

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David Budy Sentinel Peak Resouces 661-333-0455

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