Year End Review



As we approach the end of 2016 and as I look back on the last 10 months that API and many others throughout our industry have had to endure, I am proud of the accomplishments that API was able to attain in 2016. In June, API gave out over \$83,000 in scholarships to 48 recipients who will be pursuing their education in petroleum based fields. We look forward to hearing of their successes in the future. All of this was able to happen because of the support of our members and companies that attend our events and dinners. Thank you all and we look forward to the continued support in 2017.

I want to highlight some of our events and individuals who helped make this possible for 2016.

Our last fundraiser for 2016 is The 32nd Annual Oil Baron's Ball that will be held on November 19, 2016 at the Doubletree Hotel. This years' theme "Those were the Days" was inspired by Mike Handren as an uplifting reminder of the good ol' days when we celebrated \$100/barrel oil. Colors: Black, Gold & Green. This is a Black Tie Affair, ladies and gentlemen please come dressed in formal attire. 2016 Baron & Baroness Nominees: James McClard, David Budy, Alan White, Dan Sliter, Terra Gaines, Jodi King, Christina Lencioni, and Shannon Grove. Please contact Sandy Sons sandy@imprint4us.com or Jimmy Dean jimmyedean@outlook.com for more information or visit the API website.

The API Golf Tournament in May, led by Committee Chairs Jim Roberts and Dan Sliter, was once again a huge success as both courses at Stockdale Country Club and Sundale Country Club were filled.

API's Fall Fun Shoot, led by Committee Chairs Jim Roberts and Russell Thibodeaux, raised over \$20,000 to the general scholarship fund.

Community Involvement:

API will be volunteering at the Holiday Lights Festival at C.A.L.M. again on December 7th, 14th, and 21st. All of those who volunteer will be treated to snacks and will receive one free ticket to enjoy Holiday Lights.

The Black Gold Production show, led by Committee Chair Mike Handren, raised over \$6,000 for the Kern County Cancer Fund to help members of our community who are battling cancer. We will be reaching out for help with publicity for the 2017 shows.

This year API held two Adopt-A-Highway cleanups led by Committee Chair Todd Bivens. These events helped clean up trash on Highway 43 between Rosedale Highway and Stockdale Highway.

Our Education Chairman, Ramiro Estenssoro, continued to lead the way in providing feedback to students at local science fairs and other educational events supporting kids wanting to learn about the oil industry.

Last but not least, I want to give a thanks to all the 2016 Board Members who volunteered many hours, nights, and time away from their families to help continue the success of this chapter. A lot of hard work was done by all and we look forward to working hard in 2017. We also want to give a special Thank You to our outgoing Chairman Terra Gaines for her dedication to lead API through one of it's toughest times. Sadly, Terra will not be on the board next year as she has moved back home to Pennsylvania. All of us here In Bakersfield wish nothing but the best for Terra and her son Hayden on their new chapter.

Thank you all again for your support in 2016 and we all look forward to seeing you at the January 2017 meeting.

Ryan Knapp Newsletter Editor





Those Were The Days!

32nd Annual Celebration!

The 2016 Oil Baron's Ball

Join us for this formal event held at the Double Tree Hotel

November 19, 2016

\$80-Individual \$650-Table (8) \$800-Table (10)

All proceeds benefit the API Scholarship Fund

For tickets or information log into apibakersfield.com or contact Sandy Sons (661)399-7976 or sandy@imprint4us.com
Jimmy Dean (661)472-3438 or jimmyedean@outlook.com
Sponsors are needed in support of the ball (decorations, wine, etc.)

Sponsors of \$300.00or greater earns your companies promotion via projector Slideshow.



Those Were The Days



2016 Oil Baron's Ball
Event Schedule
6:00-6:30 pm Traditional Photo Booth
6:30-7:15 pm Cocktail/ Social Hour
7:15-8:00 pm Welcome address and Flag Salute by

The Bakersfield Young Marines Color Guard

Announcement of the 2016 Oil Baron and Baroness by

Master of Ceremonies

Mike Handren

8:00 pm Dinner catered by the Double Tree Hotel

Combination Plate: Petite Top Sirloin, served with Mediterranean

Chicken, Stuffed Prosciutto, Asparagus, and Artichoke Hearts served
with Pesto Beurre Blac Sauce. Dessert: Apple Nare vet with raspberry
sauce and a dollop of whipped cream

9:00pm to Midnight: Dancing to live music by:

Thee Maiestics

2016 Oil Baron's Ball Committee Chair Sandy Sons 2016 Oil Barons Ball Committee Jimmy Dean Kaylene Rossi David Buddy Jim Roberts

2016 Upcoming Events

November 19	Oil Baron's Ball
December 7	Calm Volunteer Night
December 14	Calm Volunteer Night
December 21	Calm Volunteer Night

Dear API Board,

My name is Zoeë Harber and I would like to take the opportunity to thank you for the scholarship I was awarded. Words cannot express the depth of my gratitude for the award. The money I was granted has been an immense help in starting off my college career, which I am very much looking forward to. I know I may not have had the best GPA out of the candidates and sincerely appreciate that I was selected to receive the check. I was ecstatic when I was notified that I would be awarded some amount of money, and even more so when I opened the check. I would specifically like to thank Dan Slider for his contribution in making sure I figured out all of the details, as well as everyone who was at the award dinner for making it such a pleasant experience.

Once again my sincerest thanks,

Zoeë Harber

API Facebook Page

facebook.

Visit the API Facebook page at

www.facebook.com/ apibakersfieldchapter

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media

Chair Christina Lencioni

christina.lencioni@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

<u>www.linkedin.com/</u> groups/6788222/profile

This group is also managed by Christina Lencioni. Join today and see what everyone is talking about.

API Website www.apibakersfield.com

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing!

Contact Dan Tuttle with any comments or issues with the site, dtuttle503@gmail.com.

Newsletter Sponsorship

Newsletter sponsorships are now available for 2017. If you are interested in helping API while advertising your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same ad on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page ads. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to David Budy, david budy@fmi.com. Graphics can be provided to Ryan Knapp, ryan.j.knapp@erac.com.

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400

Community Involvement

C.A.L.M. Holiday Lights Volunteer Night

Last December, API spent two nights volunteering at C.A.L.M.'s Holiday Lights and we happy to announce that we will be continuing the tradition this year. Thanks to the number of volunteers we had last year and the success of previous years, we will be adding a third night! API's volunteer nights are December 7th, 14th, and 21st. Every one that volunteers will receive a special gift and a free pass to attend Holiday Lights! More information to come as it gets closer.











Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron for being API's first corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com



Dear Fellow API Members, Supporters, & Volunteers,

My name is Terra Gaines and I'm truly honored to serve as your 2016 Chairman of the American Petroleum Institute, SJVC. I've been an active API Board Member since 2012, serving as Vice-Chairman, Secretary, and Community Involvement Chair. The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$83,000 to 48 Scholarship Recipients in June of 2016 and our goal is to exceed this years' efforts in 2017.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details however, we can contour packages based on your individual or company needs and requirements.

API ticket and event management is an option available to you

- ⇒ Platinum
- ⇒ Silver
- ⇒ Black Gold
- ⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is 100% **tax deductible 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Casino Night, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, and etc.

Thank you for making a difference in our community!

(All packages are customizable based on your company preference and requirements)

API Platinum Sponsorship Package \$25,000

- Company name on 3 API Scholarships
- · Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- Scholarship Dinner Sponsor of 3 Families
- API Golf Tournament 2 Four Man Teams
- Casino Night 8 Couple's Tickets
- Fall Fun Shoot 2 Five Man Teams
- Oil Baron's Ball Platinum Sponsorship plus one premium table with 10 event tickets

API Silver Sponsorship Package \$15,000

- Company name on 2 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 4 API Annual Memberships
- Scholarship Dinner Sponsor of 2 Families
- API Golf Tournament 1 Four Man Team
- Casino Night 6 Couple's Tickets
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball Gold Sponsorship plus one premium table with 10 event tickets

API Black Gold Sponsorship Package \$10,000

- Company name on 1 API Scholarship
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

API Bronze Sponsorship Package \$5,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

Black Gold & Bronze Sponsorships Choice of 1 of the following events:

- API Golf Tournament 1 Four Man Team
- Casino Night 6 Couple's Tickets
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball One premium table with 10 event tickets



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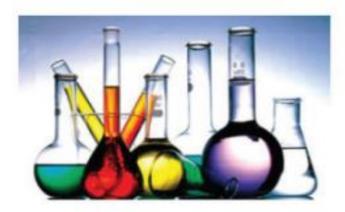


Santa Clarita | 661.568.2947 | www.SummitESP.com

Community Involvement

#AreYouInterested?

Kern County Science Foundation needs SPE's expertise!



We are looking for mentors for elementary science fair who have about 1-2 hours per month to meet with elementary students and engage with them on their science fair projects. We are looking for people who want to encourage students to continue on with their interest in STEM.





If you are interested please contact SPE's community outreach coordinator, Alison Escovedo, aescovedo@ebresources.com

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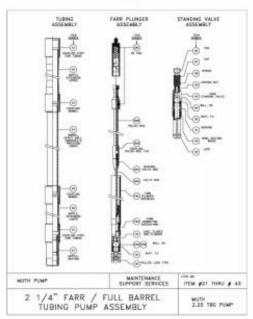
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FRACTURED makes the case that virtually every word and phrase we use when we talk about energy production and consumption is wrong and that these incorrect terms cause people to believe in expensive, dangerous illusions. "What the Frack," "Fossil Fuel," "Alternative Energy," "Clean Energy," "Climate Change Denier," "Mother Nature"—all of these terms and others cause people to irrationally believe that traditional energy sources are bad. The film flips these terms and exposes the motivations and hypocrisy of anti-energy activist groups and outright frauds such as the films GasLand and GasLand II.

The film is produced in the same entertaining, provocative and highly informative way that audiences appreciated with "spOILed."

The documentary is shot and we are in the home stretch of editing. We need your help to finish the film and spread it's pro-energy message far and wide by participating in the Fractured crowd funding campaign. We hope you will participate in the crowd fund campaign and tell everyone in your network about this important film.

Participate in the Crowd Fund Campaign



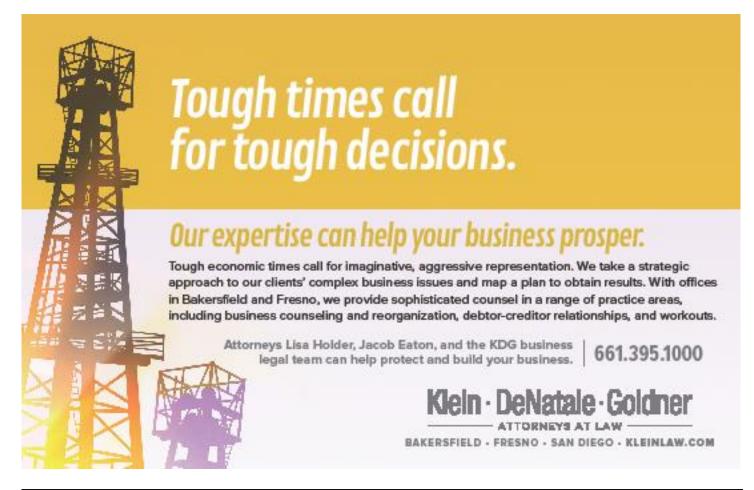


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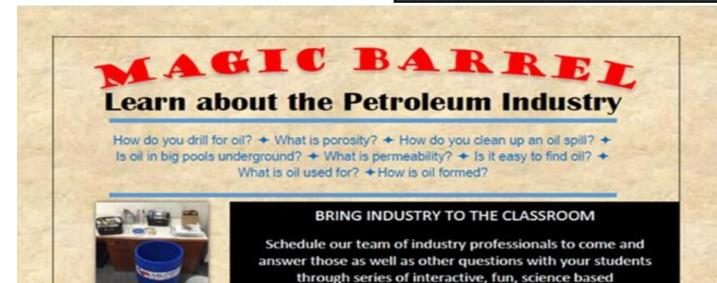
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