

San Joaquin Valley Chapter

API Website www.apibakersfield.com

October 2016



Beyond the Drop: Sustaining Project Management Practice in a Downturn

Tunde Deru, a mechanical engineer by training, started his career as a field engineer with Anadrill Schlumberger. He left Anadrill in1998 to work in a metal fabrication company as a project engineer/

project manager. There he managed various fabrication and construction projects in - telecommunications; oil and gas; residential; and commercial sectors.

In 2008, he joined Processes Unlimited as Business Development Representative focused on the San Joaquin Valley Oil and Gas industry. He moved over to Linn Energy in 2011 as Project manager for the Diatomite Asset. As PM, he managed approximately \$400 million in facilities capital projects over the span of five years. In his current role as Technical Team Lead, he is responsible for major projects and technical services across California.

In this presentation, Tunde will share strategies for sustaining project management practice within organizations during a downturn. He will cover topics such as Organizational Project Management Practice, knowledge management and the "Evolving PMO" as the key to staying relevant and flexible in changing organizational and environmental conditions.

General Meeting: Tuesday, October 18, 2016

Guest Speaker:

Tunde Deru Techinal Team Lead Linn Energy

Location:

Bakersfield Petroleum Club 5060 California Ave. 12th Floor Bakersfield, CA

Schedule:

Social Hour: 6:00PM
Tech. Session: 6:30PM
Dinner: 7:00PM
Speaker: 8:00PM

Price: \$30.00

Social Hour Sponsor:

Gary Watts
NorCal Pipeline

Tech Session Sponsor:

Gary Watts
NorCal Pipeline

Super Prize Sponsor:

Gary Watts
NorCal Pipeline

TOPIC: Well Control, Then and Now



October's Technical Speaker is David Moore. David will be presenting on well control. David Moody is Senior Vice President Technical Support for Wild Well Control, Inc., a Houston, Texas based company specializing in worldwide firefighting, well control and engineering services. With over 40 years of experience in onshore and offshore emergency well control operations worldwide, David is a specialist in blowout control, firefighting, well capping, snubbing, wire line and coiled tubing operations. David maintains certification in Well Control, H2S Safety, and Snubbing Training. David is a member of SPE, API, AADE, and IADC.

General Meeting Reservations

Please RSVP to apibakersfieldchapter@gmail.com or Eddie Gutierrez at 661-440-5008 by 4:00 PM the Monday prior to the meeting. Include your dinner choice of steak, chicken, salmon, or vegetarian. It is important that we have an accurate head count with food selections turned in to the Petroleum Club the day before the event. Your timely response ensures appropriate seating is made available and that everyone gets their preferred dinner choice.

Super Prize Raffle

September's General Meeting SUPER Prize valued at over \$200 is sponsored by Gary Watts with NorCal Pipeline. Tickets can be purchased at the dinner and remember all proceeds from the Super Raffle goes towards the API's General Scholarship Fund! You can go home a winner like Jack Jansen who won this 43' TV at September's General Meeting!



Terra Talk

API Wrapping Up General Meetings:

Fall has officially arrived folks and with it, brings our last General Meeting on October 18th. Our API Board still has a few more meetings ahead to plan an amazing 2017 for our organization. Our Newsletter Editor, Ryan Knapp will distribute our final 2016 Newsletter in November and they will resume in January.

In the News:

The 2016 Fall Fun Shoot was a huge success despite our current economic climate. The Shoot netted approximately \$20,000 that will be awarded to scholarship recipients in 2017. Many thanks to Committee Chair & Co/Chair's Jim Roberts, Russell Thibodeaux, Dan Sliter, Committee Volunteers, Sponsors, Shooters, Raffle Contributors, and 5 Dogs Shooting Range. We couldn't have done it without your help! Great Job by all!

Our Networking Social Committee Chair, Chad Horton has been a busy bee working on two final social events in October. Mark your calendars!

October 19th 5:30pm API Networking Social sponsored by Cal Coast Acidizing at Imbibe.

October 27th API Sip & Smoke at Cubanos. \$25.00 per person includes: cigars, drinks, food, and alcohol. We look forward to seeing you there.

The 32nd Annual Oil Baron's Ball will be held on November 19, 2016 at the Doubletree Hotel. This years' theme "Those were the Days" was inspired by Mike Handren as an uplifting reminder of the good ol' days when we celebrated \$100/barrel oil. Colors: Black, Gold & Green. This is a Black Tie Affair, ladies and gentlemen please come dressed in formal attire. 2016 Baron & Baroness Nominees: James McClard, David Budy, Alan White, Dan Sliter, Terra Gaines, Jodi King, Christina Lencioni, and Shannon Grove. Please contact Sandy Sons sandy@imprint4us.com or Jimmy Dean jimmyedean@outlook.com for more information or visit the API website.

Community Involvement: API will be volunteering at the Holiday Lights Festival at C.A.L.M. again in December (Dates TBD). Due to the overwhelming response the last few years, our goal is to volunteer 3 nights instead of 2 in 2016. Stay tuned for more information from Matt Melnyk.

The API Board Nominating Committee is reviewing nominees submitted for the 2017 API Board. The 2016/2017 will be announced at the January 17th General Meeting. Chad Evans – Key Energy will be your 2017 Chairman and fearless leader. Stay tuned, more to come.

API Annual Sponsorship Packages are now available. Thank you Chevron for supporting the API and stepping up as our first Sponsor. (see flyer in newsletter)

It has been an incredible honor to serve as your 2016 API Chairman and I appreciate all of the support we've received in such a volatile market. I look forward to seeing you at our upcoming events and the January Board Meeting.

Terra Gaines

2016 API Chairman



2016 Upcoming Events

October 18	General Meeting
October 19	Networking Social
October 27	Sip & Smoke Social
November 5	Wounded Warriors BBQ
November 19	Oil Baron's Ball
December 7,14,21	Calm Volunteer Night

Dear API Board,

My name is Zoeë Harber and I would like to take the opportunity to thank you for the scholarship I was awarded. Words cannot express the depth of my gratitude for the award. The money I was granted has been an immense help in starting off my college career, which I am very much looking forward to. I know I may not have had the best GPA out of the candidates and sincerely appreciate that I was selected to receive the check. I was ecstatic when I was notified that I would be awarded some amount of money, and even more so when I opened the check. I would specifically like to thank Dan Slider for his contribution in making sure I figured out all of the details, as well as everyone who was at the award dinner for making it such a pleasant experience.

Once again my sincerest thanks,

Zoeë Harber

API Facebook Page



Visit the API Facebook page at

www.facebook.com/ apibakersfieldchapter

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media

Chair Christina Lencioni

christina.lencioni@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Christina Lencioni. Join today and see what everyone is talking about.

API Website www.apibakersfield.com

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing!

Contact Dan Tuttle with any comments or issues with the site, dtuttle503@gmail.com.

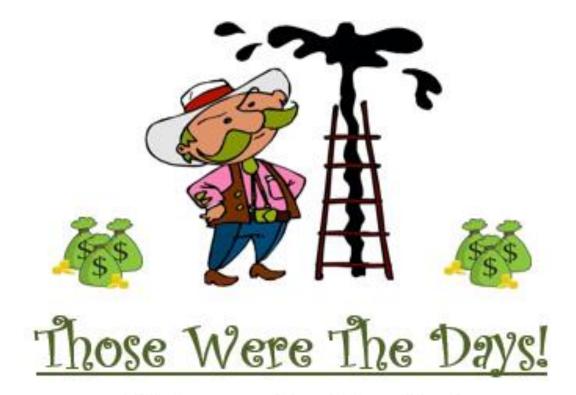
Newsletter Sponsorship

If you are interested in helping API while advertising your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same ad on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page ads. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to David Budy, david budy@fmi.com. Graphics can be provided to Ryan Knapp, ryan.j.knapp@erac.com.

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400



32nd annual celebration!

The 2016 Oil Barron's Ball

Join us for this black tie event held at the Doubletree Hotel. November 19th, 2016

\$80 - Individual * \$650 - Table (8) * \$800 - Table (10)

All proceeds benefit the API scholarship fund

For tickets or information log into <u>apibakersfield.com</u> or contact: Jimmy Dean (661) 472-3438 or <u>jimmyedean@outlook.com</u> Terra Gaines (661) 340-8932 or <u>terra@gainesrecruiting.com</u>

Sponsors are needed in support of the ball (decorations, wine, etc.)

Sponsorships of \$300.00 or greater earns your companies promotion via projector slideshow.



Those Were the Days



2016 Oil Barron's Ball

Event Schedule

	6:00		6:30pm
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6:30 - 7:15pm

☐ 7:15 - 8:00pm

Traditional photos

Cocktail/social hour, photo booth

▶ Welcome address and flag salute by

the Bakersfield Young Marines Colorguard

Announcement of 2016 Oil Barron and Barroness by master of ceremonies, Mike Handren

8:00pm

Dinner, catered by Double Tree

☐ 9:00 - Midnight

Dancing and live music perfomed by Last Call

2016 Oil Barron's Ball committee chair 🛖 Sandy Sons 2016 Oil Barron's Ball committee

🛨 Jimmy Dean

🗯 Terra Gaines

\star Kaylene Rossi

David Buddy





8th Annual Salute to Our Local Heroes

November 5, 2016

Sponsorship Lev	rels Event S	ponsorship
Diamond Level \$25,0 Platinum Level \$15,0 Gold Level \$10,0 Silver \$5,00 Bronze \$1,00 Open \$	00	\$15,000 \$14,000 \$12,000 \$7,000 \$2,000 \$500

Diamond Level Benefits-

- o 2-4'x6' Banners with your logo
- o Recognition at beginning of program
- o Logo on slideshow before program
- o 2- tables of 8 with 16 complimentary drink tickets
- o Media coverage- Commercial, newspaper, website
- Invitation to pre-event dinner to meet the Veterans of Wounded Heroes Fund

Platinum Level Benefits-

- o 1-4'x6' Banner with your logo
- o Recognition at beginning of Program
- o Logo on slideshow before program
- o 2-tables of 8
- Media coverage- Commercial and newspaper

Gold Level Benefits-

- Logo used for 4'x8' sponsor banners
- 1-table of 8
- o 8 complimentary drink tickets
- o Media coverage- Newspaper, commercial

Silver Level Benefits-

- Logo used for 4'x8' sponsor banners
- o 1-table of 8
- o Media coverage- Newspaper, commercial

Bronze Level Benefits-

- Logo used for 4'x8' sponsor banners
- Media coverage- Newspaper, commercial
- 4 complimentary tickets

Event Programs sponsor and BBQ Lunch sponsor same as Platinum Level benefits.

Event Facility sponsor and Publicity sponsor same as Gold Level benefits.

Event Refreshment sponsor and Kids Area sponsor same as Bronze level benefits.

For company logos to be properly displayed at the 2016 Salute to Our Local Heroes, your financial pledge must be received on or before October 14, 2016 and a high resolution logo must be emailed to erica@thewoundedheroesfund.org. After October 14, 2016, logo display will be on a best effort basis.

Questions regarding sponsorships, in-kind donations, payments, pledges, logo submission or other inquiries can be directed to Erica Schaubschlager erica@thewoundedheroesfund.org

Volunteer opportunities directed to Wendy Porter wendy@thewoundedheroesfund.org

WHF office: 661-328-8600

Sponsorship Levels	Event Spor	sorship
Diamond Level \$25,000 Platinum Level \$15,000 Gold Level \$10,000 Silver \$5,000 Bronze \$1,000 Open \$	Program BBQ Lunch Facility Publicity Refreshments Kids Area	\$15,000 \$14,000 \$12,000 \$7,000 \$2,000 \$500

Please check the appropriate box above, complete and return page 3 with payments to:

Wounded Heroes Fund 3121 Standard St. Bakersfield, Ca 93308

2016 Salute	to Our Local Hero	es Sponsorship Agreement
Company Name:		
		Zip:
Phone:	Fax:	
Email:		
		Date:
of \$	check, payable to Wour	nded Heroes Fund, is enclosed in the amount
O Visa O MasterCard	O Discover O Americ	an Express
Credit Card Number:		
Security Code:	Expiration	n Date:
Name on Card:		Billing Zip Code:
Signature:		

Corporate Sponsorships

As part of API's mission to give back to our local community through college scholarships for those pursing petroleum based degrees and other local educational programs, API has created a corporate sponsorship package that includes membership and tickets to our annual events. We want to thank Chevron for being API's first corporate sponsor and look forward to seeing their employees at our future events. There are several sponsor packages available for each business to decide what is best for them. We look forward to signing more up in the months to come. If you have any questions, please reach out to the API at apibakersfieldchapter@gmail.com



Dear Fellow API Members, Supporters, & Volunteers,

My name is Terra Gaines and I'm truly honored to serve as your 2016 Chairman of the American Petroleum Institute, SJVC. I've been an active API Board Member since 2012, serving as Vice-Chairman, Secretary, and Community Involvement Chair. The San Joaquin Valley Chapter of the American Petroleum Institute is a non-profit organization comprised of petroleum related professionals. We strive to foster a spirit of cooperation among those directly or indirectly engaged in the production of oil or gas by encouraging a free exchange of ideas among members. We support several community organizations as well as educational programs each year, and we are proud to award API Scholarships to local students pursuing careers in the petroleum industry or a closely related field. API awarded \$83,000 to 48 Scholarship Recipients in June of 2016 and our goal is to exceed this years' efforts in 2017.

In an effort to support and further our future goals, we are seeking community partners. We have 4 customizable sponsorship packages available for your consideration. I've included suggested package details however, we can contour packages based on your individual or company needs and requirements.

API ticket and event management is an option available to you

- ⇒ Platinum
- ⇒ Silver
- ⇒ Black Gold
- ⇒ Bronze

API is a recognized 501c3 non-profit organization and your partnership contribution is 100% **tax deductible 95-3086622**. We are committed to investing in the future of our youth, industry, and community; your generosity and support are greatly appreciated!

Please continue to support the American Petroleum Institute, SJVC by attending our monthly meetings, participating in our major events: Golf Tournament, Casino Night, Fall Fun Shoot, Oil Baron's Ball, Networking Socials, sponsorships, volunteering, guest speaking, and etc.

Thank you for making a difference in our community!

(All packages are customizable based on your company preference and requirements)

API Platinum Sponsorship Package \$25,000

- Company name on 3 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 8 API Annual Memberships
- Company Sponsor of 1 API Networking Social
- Scholarship Dinner Sponsor of 3 Families
- API Golf Tournament 2 Four Man Teams
- Casino Night 8 Couple's Tickets
- Fall Fun Shoot 2 Five Man Teams
- Oil Baron's Ball Platinum Sponsorship plus one premium table with 10 event tickets

API Silver Sponsorship Package \$15,000

- Company name on 2 API Scholarships
- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Full page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball
- 4 API Annual Memberships
- Scholarship Dinner Sponsor of 2 Families
- API Golf Tournament 1 Four Man Team
- Casino Night 6 Couple's Tickets
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball Gold Sponsorship plus one premium table with 10 event tickets

API Black Gold Sponsorship Package \$10,000

- Company name on 1 API Scholarship
- · Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Half page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

API Bronze Sponsorship Package \$5,000

- Monthly company recognition during monthly meetings on slideshow presentation & banner display (Jan-Oct)
- Quarter page ad of your choice in monthly newsletter (Jan-Oct)
- Annual website sponsor (we will include a link to your website and or/video)
- Company recognition on Social Media via API Facebook & LinkedIn pages
- Recognition at all major API Fundraising Events: API Golf Tournament, Fall Fun Shoot, Casino Night, Oil Baron's Ball

Black Gold & Bronze Sponsorships Choice of 1 of the following events:

- API Golf Tournament 1 Four Man Team
- Casino Night 6 Couple's Tickets
- Fall Fun Shoot 1 Five Man Team
- Oil Baron's Ball One premium table with 10 event tickets

Networking Events

API's next networking social will be held Wednesday, October 19th at Imbibe. We want to thank Cal Coast Acidizing Service for sponsoring this event and would like to remind you that all non-members are invited as well! If you want to be included in the raffle, please RSVP to Chad Horton at chad.horton@tigerwireline.com. We look forward to seeing you all there!



Networking Events

API's other networking social will be a "Sip and Smoke" event held Thursday, October 27th at Cubano's Cigar Lounge. If you want to be included in the raffle, please RSVP to Chad Horton at chad.horton@tigerwireline.com. We look forward to seeing you all there!



Community Involvement

C.A.L.M. Holiday Lights Volunteer Night

Last December, API spent two nights volunteering at C.A.L.M.'s Holiday Lights and we happy to announce that we will be continuing the tradition this year. Thanks to the number of volunteers we had last year and the success of previous years, we will be adding a third night! API's volunteer nights are December 7th, 14th, and 21st. Every one that volunteers will receive a special gift and a free pass to attend Holiday Lights! More information to come as it gets closer.











Community Involvement

API Adopt A Highway

On September 24th, API members and volunteers took to the streets in API's Adopt A Highway on Enos Lane between Rosedale and Stockdale Highway. Volunteers woke up early and had breakfast at Golden Bull before hitting the road collecting garbage off the road. Winners for most unique and valuable find will be presented with an award at October's General Meeting. Thank you to all the volunteers who donated their time for this cause.











On October 7th, API held it's annual Fall Fun Shoot and once again it was a great success! Even with the downturn that our industry as seen this past year, the shoot raised around \$20,000 for our general scholarship fund! We want to give special recognition to the Fall Fun Shoot Chairmen Jim Roberts and Russell Thibodeaux for putting together this shoot and spending countless hours getting everything in line. We want to thank all of the volunteers, the sponsors, Beretta, and all the shooters who made this event a success. We look forward to seeing everyone at the shoot next year!

SPONSORS

GE Oil & Gas – Silver Bullet Sponsor Muth Pumps – Double Barrel Sponsor Pengo Wireline – 12 Gauge Sponsor Impax Automation— 12 Gauge Sponsor Key Energy – Beer Sponsor John Olsen with Weatherford – Belt Buckle Sponsor Robins Envirovac – Rifle ProTool Services - Rifle Kings Oil Tool - Rifle Liberty Lift – Rifles and Pistols John Olsen @ Weatherford – Belt Buckle Sponsor C&H Testing – Breakfast Burritos Miocene – Lunch Baker Corp – Soft Drinks Key Energy – Beer Sponsor **Tiger Wireline** Ensign Safway Scaffolding Chris Gonzales with Patriot Environmental – Winner of Auctioned Gun

API Fall Fun Shoot — Bag Stuffing Party













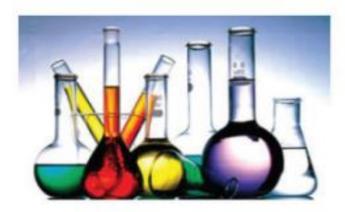




Community Involvement

#AreYouInterested?

Kern County Science Foundation needs SPE's expertise!



We are looking for mentors for elementary science fair who have about 1-2 hours per month to meet with elementary students and engage with them on their science fair projects. We are looking for people who want to encourage students to continue on with their interest in STEM.





If you are interested please contact SPE's community outreach coordinator, Alison Escovedo, aescovedo@ebresources.com

Education

KHSD-Community Science Network

You are invited to the initial meeting of the KHSD-Community Science Network!

Goal: Form a network of community science educators and Kern County STEM industry professionals in order to:

- help teachers and students make connections between classroom science and "real world" science in Kern County.
- provide opportunities for representatives from local STEM Industries to gain insight into the changes in science education as outlined in the new California Science Framework
- create ideas and opportunities which allow students to expand their learning of science beyond the classroom.

Agenda Items

- 1) Light Dinner
- Introductions
- Brief Introduction to California Science Framework
- 4) Networking: Table Discussion Topics
- Evening Wrap Up

If you are interested and able to attend this first meeting please RSVP to the link listed below.

WHEN: Tuesday, October 25, 2016

WHERE: Kern High School District EOC (Board Room)

5801 Sundale Avenue, Bakersfield, CA 93309

Time: 6:00 PM – 8:00 PM

RSVP: Kenelee henderson@khsd.k12.ca.us

API 2016 Scholarship Dinner

On June 21, API held it's annual Scholarship Dinner and awarded over \$83,000 to 48 recipients! We want to give special thanks to this year's Scholarship Committee; Dan Sliter, James McClard, and Matt Kedzierski for their time and effort going through each application and passing out the scholarships at the dinner. API would like to thank of those who sponsored a family for the dinner. Each recipient was allowed to bring two guests to watch them receive their awards. We also want to thank every one who supports API. Whether it's attending our monthly dinners and purchasing raffle tickets, playing and/or sponsoring our annual golf tournament and Fall Fun Shoot, and donating their time at various events, you all made this possible. Even with a downturn in our local economy, we still exceeded our goal of scholarships. Thank you all!



Dear Mr. McClard, My name is Victoria Nguyen, one of the recipeints of the 2014 API scholarship. I would like to thank you and the scholarship committee for your generosity in granting me an API scholarship. The money that API gave me will definitely help me pursue my goal to become a chemical engineer Immediately after receiving the scholarship I had to go back to school for the summer session, so I apologize for the late response. By summer of 2017. I will be finished with my sophomore year of collegeand I will be looking for internships to help further my career goals and overall learning experience. If there nappens to be any opportunities for internships that you or anyone of your committee members knows of, it would be an honor for me to apply. I would appreciate the opportunity to intern for an organization that supports the oil and energy industry. Having such an opportunit would be a gift and I would be forever grateful. Once again, thank you for your immense kindness and generosity. With much gratitude. Victoria Vguyn Victoriang vyen 15 avgment 1. com

API 2016 Scholarship Dinner

My name is christian Palacius and I was recently awarded a substance from your organization. The money you awarded me will be a hose help in affecting out-of-state tuition at Coloradu School of Mines.

I just wanted to say thank you so much for your suspend and aid in helping me scheive my dream of Deceming a Retroleom Engineer - Regards

Christian Palacios

Dear Mr. McClard,

I just wanted to thank you very
much for awarding me with the API
scholarship! Your support and generosity
will definitely contribute to my success
at the Colorado School of Mines. So
at the Colorado School of Mines. So
again, thank you for the blessing.

Best Regards,

Jordan Lopez

Mr. McClard and Mr. Sliter,

I just wanted to thank you again for the scholarship you offered to my son, Jonathan Oliver. We are very appreciative of the API members' generous scholarship to our son. He has worked so hard these past four years and I know he will "make you proud" as he works towards a degree in chemical engineering.

I would also like to thank you for the wonderful dinner and program that was presented. It was such an enjoyable evening and the pictures with the recipients were very entertaining.

Thank you again for such a great opportunity.

Cindy Oliver Legal Assistant



4550 California Ave., 2nd Floor | Bakerafield, California 93309
Tel: 661.395.1000 | Direct: 661.328.5211 | Fax: 661.395.1409
coliver@kleinlaw.com | www.KleinLaw.com

July 31, 2016

American Petroleum Institute San Joaquin Valley Chapter Scholarship Committee

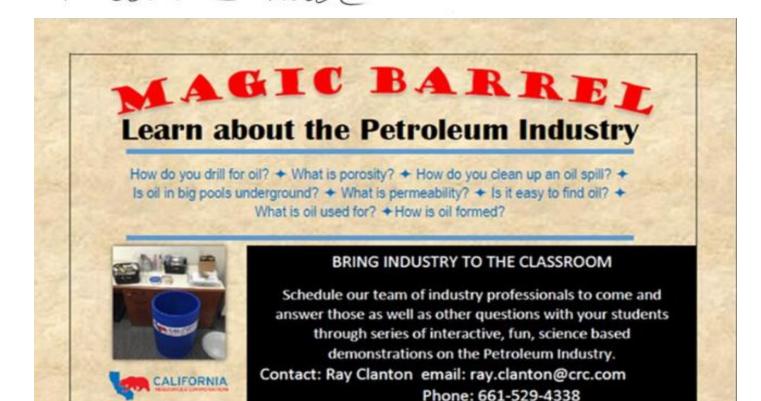
Brian Bender

Dear Mr. McClard,

I am writing to thank you and the rest of the scholarship committee for awarding me with an API scholarship. It provides me with the opportunity to continue to pursue my education, which I will not take for granted. This award further motivates me to succeed in my education and do my very best.

Again, thank you so much for this opportunity. I am honored and greatly appreciate it.

Sincerely,



2016 API Scholarship Recipients

Recipient	College	Major
Alex Eden	UC Santa Barbara	Mechanical Engineering
Victoria L Nguyen	Cal Poly Pomona	Chemical Engineering
Jordan Lopez	Colorado School of Mines	Petroleum Engineering
Christian Palacios	Taft Union High School	Petroleum Engineering
Ariella Goldstein	San Diego State University	Geological Sciences
Jacob Elliott	Colorado School of Mines	Petroleum Engineering
Grant Obenshain	Cal State University of Bakersfield	Geological Sciences
Gary Hutton	Colorado School of Mines	Petroleum Engineering
Jonathan Oliver	Cal Poly Pomona	Chemical Engineering
Madison Ridley	Cal Poly Pomona	Chemical Engineering
Geoffrey Bartz	UC Santa Barbara	Mechanical Engineering
Jeremy Roberts	Cal Poly San Luis Obispo	Computer Engineering
Shivani Gupta	California Institute of Technology	Chemical Engineering
Andrew Renteria	Cal State University of Bakersfield	Petroleum Engineering
Aquies Ruiz	San Jose State University	Mechanical Engineering
Christina Pipkin	Duke University	Undeclared
Christine A Silken	UC Riverside	Bioengineering
Kolby Buller	San Diego State University	Mechanical Engineering
Anjali Patel	Saint Louis University	Biomedical Engineering
Bradley Ryan Utt	Montana Tech of the University of Montana	Petroleum Engineering
Brandon Quinten Breslin	Taft Union High School	Petroleum Engineering
Daniel Putney	San Francisco State University	Mechanical Engineering
Qiur (Candi) Chen	UC Irvine	Computer Science
Gabriela Ruiz	UC Irvine	Civil Engineering

2016 API Scholarship Recipients

Recipient	College	Major
Jesus Robles	Cal State University of Bakersfield	Geology
Brian Bender	Bakersfield College	Biology
Tatiana Macias	Cal State University of Bakersfield	Chemistry
Mallory Bradbury	North Carolina	Finance
Fernando Granizo	San Diego State University	Chemical Engineering
Diana Medina-Lopez	Cal State University of Bakersfield	Petroleum Engineering
Alap A Sahoo	Massachusetts Institute of Technology	Computer Science/Mechanical Engineering
Zoee K Harber	Cal State University of Bakersfield	Geology
Andrew Wilbur	University of Alabama	Chemical Engineering/Business
Colton Nichelson	University of California Berkeley	Mechanical Engineering
Kevin A Silken	Cal Poly San Luis Obispo	Electrical Engineering
Laura Estenssoro	Cal State University of Bakersfield	Geology
Katerina Gardella	University of Colorado, Boulder	Integrative Physiology
Maria Faith Paca	Cal State University of Bakersfield	Kinesiology/Exercise Science
Morgan Regan	University of Nevada, Reno	Electrical Engineering
Savannah Gregory	Lewis-Clark State College	Computer Science
Sarah Singleton	Biola University	Kinesiology/Pre-Physical Therapy
Solomon Morrelle Barks	Cal State University of Bakersfield	Public Policy and Administration
Bryce Gagner	California Polytechnic State University	Architectural Engineering
Derek Frost	Colorado State University	Mechanical Engineering
Garrett Barnhard	Cal State University of Bakersfield	Engineering Science
Jacob Oliver	Cal Poly San Luis Obispo	Mathematics
Luke Singleton	Biola University	Business Management
Daniel Swainston	Utah State University	Management Information Systems



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As others cut back, Summit's Service Technicians are rotating through our two week Advanced Field Services course. Another sign of Summit's commitment to exceeding our customer's production objectives.

Our training course brings Summit Field Service technicians the tools and skill sets needed to provide advanced variable speed drive service for all major manufacturers.

"Raising Expectations"

Summit service technicians leave our training with these skills:

- Critical system safety checks prior to operation
- Setup of ESP operating parameters with multiple drive manufacturers
- Operation of various Human Machine Interface (HMI) systems
- Telemetry connectivity and SCADA/ Modbus control
- Installation of digital and analog inputs and outputs
- Testing and replacement of drive subcomponents
- System optimization to reduce power consumption and heat generation





Consult your Summit representative for additional information regarding how this training and other Summit resources tie together to provide you well and field optimization.

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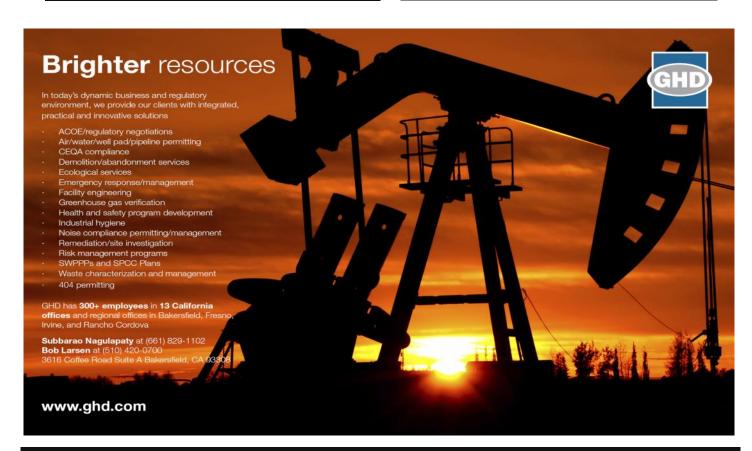
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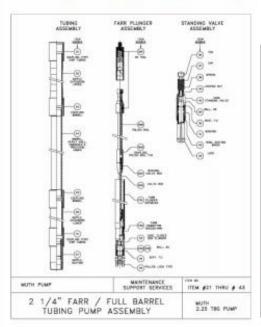
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The film is produced in the same entertaining, provocative and highly informative way that audiences appreciated with "spOILed."

The documentary is shot and we are in the home stretch of editing. We need your help to finish the film and spread it's pro-energy message far and wide by participating in the Fractured crowd funding campaign. We hope you will participate in the crowd fund campaign and tell everyone in your network about this important film.

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