

San Joaquin Valley Chapter

API Website www.apibakersfield.com

April 2016

TOPIC: Overview of Comprehensive Financial Planning



Debbie Charpentier is a Private Wealth Advisor with Lincoln Financial Advisors. She is affiliated with Lincoln Financial Advisors Corp. broker/dealer and registered advisory office in Southern California.

Debbie joined Lincoln 26 years ago, specializing in retirement plans for employees of the health care industry. In recent years, Debbie has expanded her practice to specialize in Comprehensive Financial Planning for individuals, families,

business owners, and especially busy dual-income couples.

Debbie's expertise is helping people identify their financial goals and then walking them through a comprehensive, detailed plan to begin to achieve those goals. Debbie truly cares about the well-being of each and every client and demonstrates this by being proactive and communicating often with her clients.

Debbie's ability to coordinate with her client's current advisors such as CPAs and attorneys to bring the whole financial picture together truly sets her apart. Another focus of her work is to provide guidance in the accumulation of her client's wealth through proper allocation of investable assets all with her client's risk tolerance in mind.

As a result of Debbie's personal planning experience and the many cases she has encountered, she knows exactly what it takes to provide her clients with a sense of confidence in their financial situations.

Debbie is a graduate of San Diego State University with a degree in Nutrition. She has been active in many associations and is currently involved with Kern Leadership Alliance, Kern County Student Leadership and Bakersfield Republican Women.

General Meeting: Tuesday, April 19 2016

Guest Speaker:

Debbie Charpentier
Private Wealth Investor
Charpentier Wealth Strategies

Technical Speaker:

David Moore Senior Account Manager Gyrodata, Micro-Guide Champion

Location:

Bakersfield Petroleum Club 5060 California Ave. 12th Floor Bakersfield, CA

Schedule:

Social Hour: 6:00PM
Tech. Session: 6:30PM
Dinner: 7:00PM
Speaker: 8:00PM

Price: \$30.00

Social Hour Sponsor:

Ryan Knapp Enterprise Holdings

Tech Session Sponsor:

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Super Prize Sponsor:

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David Moore

Topic: Micro-Guide

Please join us for the technical session where David Moore of Gyrodata will discuss Micro-Guide, a data collection tool and applications that is revolutionizing the artificial lift industry, reducing time between work overs, premature failure's and the inability to reach setting point.

Technical Speaker Sponsor

April's Technical Speaker session is sponsored by Ryan Knapp with Enterprise Truck Rental. After the presentation, there will be a drawing held for those who come and actively participate in this learning and knowledge sharing event. Thank you Ryan for your generosity and support.

General Meeting Reservations

Please RSVP to apibakersfieldchapter@gmail.com or Eddie Gutierrez at 661-440-5008 by 4:00 PM the Monday prior to the meeting. Include your dinner choice of steak, chicken, salmon, or vegetarian. It is important that we have an accurate head count with food selections turned in to the Petroleum Club the day before the event. Your timely response ensures appropriate seating is made available and that everyone gets their preferred dinner choice.

Bob Moore

Bus: (661) 324-8959
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Fax: (661) 324-0624

Bob Moore & Associates

Manufacturer's Representative

2433 Fruitvale Ave., #6
Bakersfield, CA 93308



Terra Talk

It's hard to believe it's that time of year again: Scholarships, Scholarships, Scholarships!

The API Scholarship Application Deadline has come and gone and I'm pleased to announce that 58 applications were received this year. Our Scholarship Committee SUPERSTARS: Dan Sliter, James McClard, and Matt Kedzierski will be hard at work reading, grading, and scoring applications and will report their findings at the General Meeting in May. Stay tuned & welcome back Matt K...

Fond Memories & Well Wishes: It is with deep regret to inform you that our Past Chairman and 2016 Treasurer Don Taft, resigned from the API Board effective April 3, 2016. His career path has led him on a new journey that requires extensive travel and he's unable to commit the time required to continue to serve on the board. Mr. Taft has been a dedicated board member, avid contributor, volunteer, community advocate, fearless leader, and a great friend to many of us. Don will be greatly missed however, he assures me that he will visit us from time to time as his schedule permits. Best of luck Don Taft on your new endeavor!!!

Now Who? What? Where? When?

David Budy graciously volunteered to fill our vacant Treasurer position and the board agreed, voting him in unanimously April 5, 2016. David has served on the API Board for 5 years as Publicity Chair and Newsletter Editor. He's always willing to lend a helping hand and is an engaged and dedicated API supporter. Ryan Knapp accepted the role of Newsletter Editor and we couldn't be more thrilled to have him on the API Board in 2016. Ryan has been a long time API supporter and is extremely involved in our community. Thank you David & Ryan and Congratulations on your new API appointments.

April 14: Join us at the Petroleum Club for the April API Networking Social at 5:00pm sponsored by Summit ESP. Thank you Michelle Pina and Summit ESP.

Golf Tourney Time!!! Morning Flights have been filled at Sundale & Stockdale however, afternoon flights are still available. Reserve your spot on the green May 6th by registering online at www.apibakersfield.com. We look forward to seeing you all at Sundale & Stockdale again this year. Come hungry, our BBQ Stations will be serving delicious treats throughout the day at both courses. As always, I love to hear your feedback. Please feel free to call or email your comments or suggestions to 661/340-8932 or apibakersfieldchapter@gmail.com. I look forward to seeing you at the April Meeting!

Terra Gaines

2016 API Chairman



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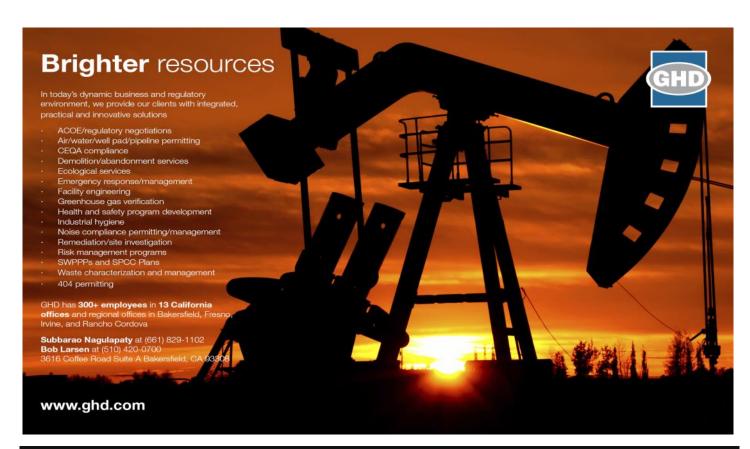
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Networking Events

Our next networking social will be Thursday, April 14th, 5PM at The Petroleum Club sponsored by Summit ESP. The mixer is open to all API members and members are encouraged to bring a guest! If you are interested in sponsoring an event, please contact Chad Horton, chad.horton@tigerwireline.com or API's general email at apibakersfieldchapter@gmail.com



Club!! This event will sponsored by Summit ESP. Please join us for a fun evening full of networking and prizes.

Details:

When: Thursday April 14th at 5:00 Where: Bakersfield Petroleum Club

- Appetizers will be provided compliments of Summit ESP
- * No host bar



RSVP with Chad Horton (chad.horton@tigerwireline.com) to be included in the door prize drawing. Non-members welcome!

Community Involvement

API Adopt A Highway

We are looking for 12 to 16 volunteers to help clean up Enos Ln. Between Rosedale and Stockdale. The event kicks off 7:00AM with breakfast and socializing at the Golden Bull Restaurant on northeast corner of Enos Ln and Rosedale Hwy. At 8:00AM the clean up begins and we are expecting to be completed by 10:00AM. There will be more details and a sign up sheet at the April general meeting. If you would like to sign up by email, please send your info to Todd Bivens at tbivens@bak.rr.com



Community Involvement

Kern County Regional Science Fair

On March 15, the 2016 Kern County Regional Science Fair was held at the Rabobank Convention Center. Grades 4-12 were represented from schools throughout the county. The API Board provided 3 volunteers for judging projects related to the oil and gas industry. Fourteen projects were judged ranging from subject areas related to oil spill cleanup, fracking, enhanced oil production, and produced water reuse. API awarded a total of \$950 to 16 students with projects on the elementary, middle, and high school levels. In addition, API is providing a check for \$500 to the Kern County Science Foundation. A special thanks to the API judges; Ramiro Estenssoro, Gary Watts, and Jeff Hanson. Also, thank you to API board member Christina Lencioni for being our photographer. Ramiro Estenssoro, our Educational Chairman has been very diligent at keeping API involved in the county science fair and promoting our industry to future engineers and scientists.



Community Involvement

Campout Against Cancer

The Kern County Cancer Fund held its third annual Campout Against Cancer on April 1 and 2. The API / Black Gold Productions team contributed \$6,000 to the fund. This money was raised from sponsors and ticket sales for the five performances of the Black Gold show in March. API board members Dan Sliter, Mike Handren, Eddie Gutierrez and Dave Budy were on hand to run the team challenges. The Campout event was a lot of fun and raised over \$369,000 to support Kern County cancer patients with their needs as they undergo treatment. We encourage everyone to get involved next year.



67TH ANNUAL API GOLF TOURNAMENT

FRIDAY MAY 6th, 2016

REGISTER ON-LINE AT

www.apibakersfield.com/pay-online/2016-golf-tournament

Golf Courses: Stockdale & Sundale

Flight Times: 7 AM (SOLD OUT!!) & 12:30 PM

Cost: \$600 per team Sponsorship Opportunities:

- Tee Sign, \$150 one course / \$200 both
- Platinum, \$750
- Premier, \$1000
- Black Gold, \$1500

The website is fixed...we think. Register today, courses are filling up!

- Website problems: Dan Tuttle, dtuttle503@gmail.com
- Confirm registration or pay by check: David Budy, 333-0455
- Everything else: Dan Sliter, 343-2808



San Joaquin Valley Chapter

API Golf Tournament Sponsors

Our API Golf Tournament is Friday May 6th! Morning flights at both courses are sold out but still have spots available for the afternoon flights at both courses We are still looking for sponsors to help with this event and we have multiple sponsorship options available—if you don't see one you like please let us know, and we'll make a new one just for you!

Tee Sign, one course: \$150 Platinum: \$750 Tee Sign, both courses: \$200 Premier: \$1,000 Black Gold: \$1,500

Payments can be made <u>online</u> or by check. You do not need to have a team in the tournament to help sponsor the event. We are also accepting prize donations for the raffle.

If you have questions, please contact Dan Sliter at 343-2808.

We would like to thank the companies that have sponsored the tournament so far.

Premier Sponsor

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Tee Sign Sponsor, both courses

Coles Environmental	SBC Global	Global Rental Co	Safway	Key Energy	Global Elastomeric Products	American Safety Services
Workforce Staffing	Bakersfield Truck Center	Ponder Environmental	C&J Energy Service	PCL	ERG	Summit ESP
Stantec	Valley PSI	American Safety Services	Summit ESP	Baker Corp	Total Western	

Tee Sign Sponsor, one course

Pro Tool JD Rush Enviro Tech Graybar Cal Portland Services

Burt Electric Global Design Cortech



Desk and Derrick Club of Bakersfield

Saturday May 14, 2016

Bakersfield Petroleum Club

5060 California Avenue, 12th Floor

Doors open at 10:30am ~ Lunch is served at 11:30am

Women's Fashions By:

Children's Fashions By:

Lucky's Boutique Peter Pan Shop

\$30 ADULT TICKET (\$35 after May 1st) \$20 CHILD (10 AND UNDER) (\$25 after May 1st)

For Ticket Information Please Call

All proceeds benefit our scholarship and educational programs

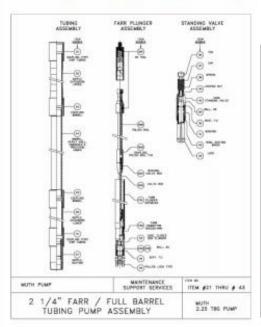
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FRACTURED — A bold new film from the director of spOILed!

FRACTURED makes the case that virtually every word and phrase we use when we talk about energy production and consumption is wrong and that these incorrect terms cause people to believe in expensive, dangerous illusions. "What the Frack," "Fossil Fuel," "Alternative Energy," "Clean Energy," "Climate Change Denier," "Mother Nature"—all of these terms and others cause people to irrationally believe that traditional energy sources are bad. The film flips these terms and exposes the motivations and hypocrisy of anti-energy activist groups and outright frauds such as the films GasLand and GasLand II.

The film is produced in the same entertaining, provocative and highly informative way that audiences appreciated with "spOILed."

The documentary is shot and we are in the home stretch of editing. We need your help to finish the film and spread it's pro-energy message far and wide by participating in the Fractured crowd funding campaign. We hope you will participate in the crowd fund campaign and tell everyone in your network about this important film.

Participate in the Crowd Fund Campaign





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For more details please contact:

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Peter Hege

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API Website www.apibakersfield.com

Need to pay for your monthly meeting? How about that membership that you've been meaning to renew? Or that event that you're sponsoring...visit the API website! Start paying the easy way with API's Pay Online options.

The website also has a lot of information about our chapter's events. Visit the website today and see what you're missing!

Contact Dan Tuttle with any comments or issues with the site, dtuttle503@gmail.com.





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API Fall Fun Shoot

SAVE THE DATE Friday October 7, 2016 Five Dogs Range

Volunteers needed Sponsorship opportunities available More information coming soon



San Joaquin Valley Chapter



Super Prize Raffle

April's general meeting SUPER Prize is valued at \$350 courtesy of Ryan Knapp with Enterprise Truck Rental. Thank you Ryan and Enterprise Holdings for all of the support to API. Bring some cash and your credit cards to the meeting and you could be our next winner!

Newsletter Sponsorship

If you are interested in helping API while advertising your company, the newsletter sponsorship is a great way to do it. Not only is your company displayed in the newsletter, but we also show the same ad on our website and at the general meetings during dinner and between speakers.

There are options for business card, half page, and full page ads. All options are available for a single month or for the entire calendar year.

Payments can be made online at www.apibakersfield.com or by providing payment to David Budy, david budy@fmi.com. Graphics can be provided to Ryan Knapp, ryan.j.knapp@erac.com

Size	Monthly	Yearly
Business Card	\$30	\$200
Half Page	\$100	\$700
Full Page	\$200	\$1,400





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CORPORATE WEB DEVELOPMENT

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2016 Upcoming Events

April 14	API Networking Mixer @The Petroleum Club		
April 19	General Meeting		
April 23	Adopt A Highway		
May 6	Golf Tournament		
May 14	Desk and Derrick Fashion Show		
May 17	General Meeting		
June 21	General Meeting		
July 19	General Meeting		
August 16	General Meeting		
September 20	General Meeting		
October 7	Fall Fun Shoot		
October 18	General Meeting		
November 5	Oil Baron's Ball		

API Facebook Page

facebook.

Visit the API Facebook page at

<u>www.facebook.com/</u> <u>apibakersfieldchapter</u>

View upcoming events and photos from past events.

To submit photos from API events, please send an email to Social Media

Chair Christina Lencioni

christina.lencioni@gmail.com

API LinkedIn Group



Have you joined API's LinkedIn Group?

www.linkedin.com/groups/6788222/profile

This group is also managed by Christina Lencioni. Join today and see what everyone is talking about.

Your 2016 API Board





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RYERSON

API WOULD LIKE TO THANK THE DOOR PRIZE DONORS FOR THE MARCH 2016 MEETING

Charlie McWhorter — Stantec

Jay Haney — Sage Rider West

Chris Scott — Quest Integrity

Ron McGowan — Downhole Stabilization

Dave Muth—Muth Pump

Ray Covey — Key

Ryan Knapp — Enterprise

Dan Tuttle — Retired,
DOGGR

Ken Dickenson — C&H
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James Haney — Sage Rider West

> Roger Putman — Total Western

Bud Sachs—Retired, Texaco

Terra Gaines — Petroleum Club

Sandy Muth — Agape In Home Care

Greg Meister — Merrill Lynch

Mike McFadden — Outsource Solutions

Dan Sliter — PCL

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