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GENERAL DINNER MEETING

Tuesday, May 15, 2012

SPEAKER: Gaurdie Banister – Aera Energy

TOPIC: Unlocking Organizational Capabilities

LOCATION: Bakersfield Petroleum Club
5060 California Ave., 12th Floor
Bakersfield, CA

TIME: Social Hour: 6:00 p.m.
Tech. Session: 6:30 p.m.
Dinner: 7:00 p.m.
Speaker: 8:00 p.m.
Price: \$25

**May's Social Hour is sponsored by
Mike Handren – PXP**

Please RSVP to Julie Grassi at
(661) 654-7576 or jgrassi@chevron.com

By noon on Monday, May 14, 2012.

Include your name and menu choice (steak or chicken).



**Guest Speaker: Gaurdie
Banister – President & CEO,
Aera Energy LLC**

Gaurdie E. Banister Jr. is President & CEO of Aera Energy LLC. He joined Aera in December 2007. Aera is one of the largest California and U.S. oil producers, delivering more than

25% of the state's production.

Banister began his career with Shell in 1980 in New Orleans as an offshore facilities engineer and has in served exploration and production (E&P) assignments in California, Texas, Louisiana and Asia. In addition to his global E&P experience, Banister has experience in strategic planning, information technology and acquisitions.

A 1980 graduate of the South Dakota School of Mines and Technology where he is currently a member of its Board of Trustees, Banister holds a bachelor's degree in metallurgical engineering. In 2007 the university awarded Banister an honorary doctorate degree. In addition, in 2002 Banister received an honorary doctorate degree from Fort Valley State University in Georgia.

Banister is a Director of the California Chamber of Commerce and the Western States Petroleum Association. He is also currently serving as Governing Board Chair of United Way of Kern County and as a Director of the Cal State Bakersfield Foundation. In addition Banister is 2011 Program Chair of the Society of Petroleum Engineers Annual Technical Conference and Exhibition.

In November 2011 Banister was appointed to the board of directors of Tyson Foods, Inc. (NYSE: TSN).

Banister is a native of Casper, Wyo. He is married and has two children.

Topic: Unlocking Organizational Capabilities

At a time when our industry's portfolio is evolving, positioning our people, processes and technology for an increasingly challenging future is essential. This presentation provides an overview of the significant challenges facing the industry as well as the keys to unlocking organizational capabilities for a successful future.

TECHNICAL SESSION



Speaker: Dr. Paul Andrecola - Inventek

Dr. Paul N. Andrecola is renowned colloidal chemist currently serving as Chief Scientist at Inventek Colloidal Cleaners and Chief Research Scientist

for Green Earth Technologies, Inc. Dr. Andrecola has designed and developed safe, eco- friendly, plant-based Nano solutions that include cleaners, degreasers, solvents, polishes, soil remediation products, fire suppression systems and bio-based pesticides. His manufacturing process is based on the science of colloidal chemistry which produces a Nano scale colloidal micelle, the workhorse behind the E&B Green Solutions and Inventek products' effectiveness as cleaning and degreasing agents. Dr. Andrecola's patented additives are integrated into hundreds of products from cleaners, bioremediation products, floor sealers and paints to cosmetics. With Dr. Andrecola's research leadership, Green Earth Technologies is rapidly emerging as a nationally recognized brand in the shift from hazardous chemicals to safe, non-toxic, organic solutions. Dr. Andrecola and his wife Yasmin Andrecola reside in Mt. Laurel, New Jersey with their daughter Teresa.

Massachusetts Institute of Technology (MIT) Springfield Campus, Achieved Masters of Science in Mechanical Engineering, PhD in Organic Chemistry, PhD in Colloidal Chemistry, and PhD in Chemical Engineering while attended from 1976 to 1982.

Chief Chemist at DuPont Paints and Coatings Division 1980 to 1982. Worked directly with DuPont customers to develop and implement products for their specific needs. Dr. Andrecola obtained multiple patents for exotic coating materials and novel cleaners. Dr. Andrecola played a key role in preparing a successful \$10,000,000.00 federal grant proposal to provide specialized coatings for the solar industry.

Inventek Colloidal Cleaners, Inc. 1976 to Present
Dr. Andrecola has served as the chief chemist and engineer at Inventek Colloidal Cleaners since the

company's inception in 1976 and has developed over 3,000 formulations of people and planet safe eco-friendly products.

Green Earth Technologies, Inc. 2008 to Present
Dr. Andrecola is the Chief Research Scientist for Green Earth Technologies. Using his extensive background in safer chemistry, Dr. Andrecola has developed and designed all of the cleaning products offered by the company. Additionally, Dr. Andrecola used his background in bio-remediation to create a line of Earth friendly oil field and oil spill remediation products.

Topic: Colloidal Chemistry

E&B Green Solutions is a company that distributes high quality, environmentally friendly products that are used for multiple applications across a variety of industries. All E&B Green Solutions products are made from 100% natural ingredients, and are safe for the earth, people and animals. This family of products is 99.8% biodegradable. E&B Green Solutions' primary focus has been on the oil and gas industry due to their high level of success with the cleaning and bioremediation of tanks, sumps, equipment, etc, and the ability to help companies maintain compliance with local and federal regulators. The development and use of colloidal chemistry and all natural ingredients has created the "micelle", the workhorse behind the product line and will be the focus of this talk.

Speaker Sponsor for January:

This month's Technical Session is sponsored by Bill St.Clair - Gassco. A big thank you to Bill for his generosity! There will be a drawing held for those who come and actively participate in this learning and knowledge sharing event.

CHAPTER NEWS

The Desk and Derrick Club volunteers at the BGP melodrama, Golf Tournament, and Fall Fun Shoot. They could use the API's support to promote their Annual Fashion Show on May 28, 2012. If you would like to volunteer, please contact Terra Gaines at (661) 340-8932 or lopezte@kellyservices.com.

CHAPTER NEWS (continued)

Upcoming Events

To keep things going the right way, we are providing a list of this year's API activities and events so you can plan for them. This list will be updated as information becomes available.

May 12 th	Pyle's BBQ
May 15 th	Dinner Meeting
May 19 th	Adopt-A-Highway
June 19 th	Dinner Meeting
July 17 th	Dinner Meeting
August 21 st	Dinner Meeting
August 25 th	Adopt-A-Highway
September 18 th	Dinner Meeting
October 16 th	Dinner Meeting
October 20 th	Adopt-A-Highway
November 3 rd	Oil Baron's Ball

2012 Adopt-A-Highway

The next Adopt-A-Highway cleanup for 2012 will be on Saturday, May 19th.

This cleanup effort is our way of supporting the Keep California Beautiful and the *Great American Cleanup* campaign.

We will meet at the Golden Bull Restaurant at Rosedale Highway (Hwy 58) and Enos Lane (Hwy 43) at 7 a.m.

Breakfast will be provided for all volunteers prior to starting the cleanup.

Please wear long pants and substantial leather shoes or boots with ankle support.

Light-colored clothing, long sleeve shirts and sunscreen lotion are recommended.

Safety vests, hard hats, gloves and safety glasses will be provided.

There will also be plenty of cool drinking water and soft drinks available.

One additional note from CALTRANS:

NO ONE UNDER 16 YEARS OF AGE IS ALLOWED TO PARTICIPATE.

To volunteer, contact Bill St.Clair at (661) 340-4500 or bill.stclair@iesp.solutions.gasscoinc.com.

API Website

Need to pay for your membership? Visit the API website at www.apibakersfield.org. There are new pictures of events, archived newsletters, and links to other informative websites. You can also pay for your monthly dinner meetings and your advertising online at the website. It is easy and convenient, so don't delay. Start paying the easy way with API's PayPal buttons!

Community Involvement

The Desk and Derrick Club volunteers at the BGP melodrama, Golf Tournament, and Fall Fun Shoot. They could use API support to promote their Annual Fashion Show in May 28, 2012. If you would like to volunteer, please contact Terra Gaines at (661) 340-8932 or lopezte@kellyservices.com.

Super Prize Raffle

We've got another SUPER prize this month courtesy of Robin Brassfield-Cooper - REV. Thank you Robin for all that you do. Amy Ramos was the winner of the April Super Raffle. Bring a few extra bucks to the May meeting and you could be the next Super Prize winner.

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Size	Monthly	Full Year
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Half Page	\$100	\$700
Full Page	\$200	\$1,400

Relay for Life 2012

The API/Black Gold Productions Relay for Life Team, I would like to thank everyone that contributed to the success of the 2012 team. **This year's goal was to raise \$57,000; we ended up raising \$82,136 making us the #3 team at the event for the second year in a row.** The event raised \$2.1 million which makes it the #1 Relay event per capita in the world.

Thank you to everyone that made a donation, volunteered at the event, and everyone that sponsored, attended, or volunteered at the BGP melodrama. A special thank you to all of our team members and:

Event Sponsors: Black Gold Productions, API, and PCL Industrial Services

Captain: Laurie Alexander

Co-Captains: Todd Bivens and Mike Handren

Raffle Sponsors: Pro Tools, Robin's Envirovac, Black Gold Productions, Kay Coodey, and Laurie Alexander

BBQ Sponsors: Joe Arismendez and Debbie Caywood

Face Painting & Balloon Animals: Kelly Blain and Corky Blain

Planning Committee: Mike Miller, Kerri Davis, Debbie Caywood, Terra Gaines, and Sherry Brew



Golf Tournament

The annual Golf Tournament was held on Friday, May 4th. Thank you to all the sponsors and donors that made this event a success.

Super Raffle - TV, donated by PROS, Inc. raised \$4,300 and the winner was Corey Worthington.

Cross-bow and rifle donated by Clariant raised \$2,600 and the winner was Paul Byrum.

There was one "Hole-in-One" winner and that was Paul Barnes at Sundale.



Here are the results from each course:

Sundale:

1st / 18A Brassfield

2nd / 11A King

3rd / 1A Roberts (Donated winnings back to API)

Closest to the hole / Scott Meyers

Mens Long drive / Kalen Streich

Stockdale:

1st / Ike Simons, Kelly Lucas, Ed Western, Jim Lunnquist

2nd / Jason Johnson, Joe Blanton, Tom Jones, Scott Anderson (Donated winnings back to API)

3rd / Kaitie Iverster, Bob Ivester, Dean Reynolds, Frank Fisher (Donated winnings back to API)

Longest Drive-Men / Kevin Killian

Longest Drive-Women / Katie Ivester

Closest to the hole-men / Jason Johnson

Closest to the hole-Women / Cindy Dornan

River Lakes:

1st / 8A Sweet – Jerry's Oilfield Construction
2nd / 5a Baker Petrolite (Donated winnings back to API)
3rd / 18A Watkins Const.

Longest Drive / Brian Clancy
Closest to the hole / Mark Sliter



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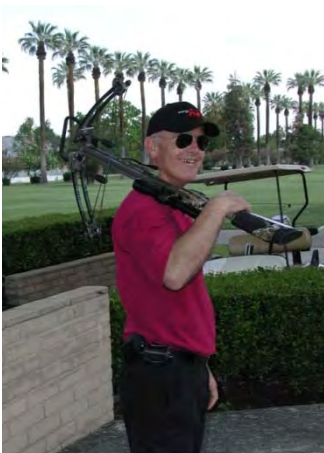
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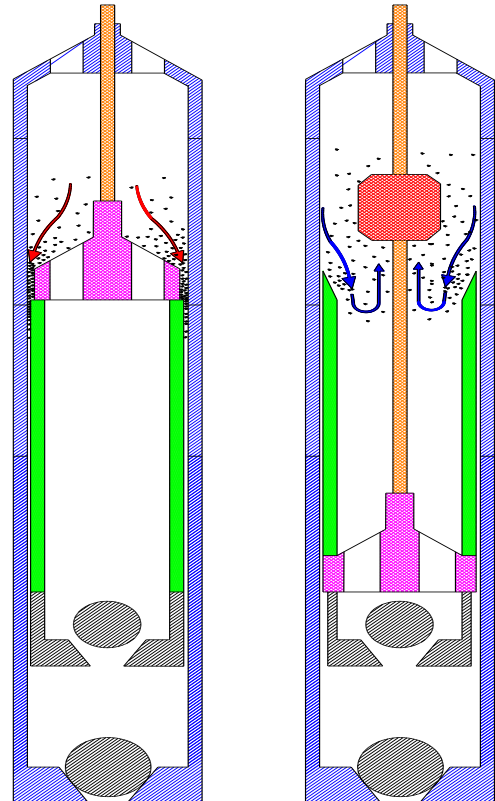
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Plunger Comparison
API Conventional vs. *Farr™ Plunger*
US Patent #6543,543 B2



The FARR Plunger is designed for use with rod pumps in oil and gas wells. Its unique design allows it to pump when sand and other solids are present without sticking. It can be used in any API pump barrel for insert and tubing pumps.

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Garold Muth cell: 661-333-1297

David Muth cell: 661-805-6520

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Notice how the solids on the Conventional API pump are **funneled outward** into the **gap** between the plunger connector and the pump barrel wall. This will cause the API plunger to stick in the barrel and/or shorten its run life.

In comparison, notice how the solids in the "FARR™" pump are **channeled inward**, keeping solids in solution at all times, thus not letting them between the plunger and barrel wall.

The FARR™ Plunger will stay in the ground 3 to 6 times longer than a Conventional API plunger.

FARR PLUNGER ADVANTAGES

- ★ Increased pump life 3-6 times longer
- ★ Increased Production Efficiency
- ★ Increased Production & Profits
- ★ Reduce Environmental Spill Incidents
- ★ Reduce Well Pulling by 50%
- ★ Sticking Plungers Eliminated
- ★ Saves Energy

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API would like to thank the following for their door prizes at the April 2012 general meeting:

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